



Cleveland Metroparks®

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# FIND YOUR PATH

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## Financial Performance

as of April 30, 2022

# Cleveland Metroparks

	Actual Apr '21	Actual Apr '22	Fav (Unfav)	Actual YTD Apr '21	Actual YTD Apr '22	Fav (Unfav)
<b>Revenue:</b>						
Property Tax	3,404,484	3,269,042	(135,442)	40,943,272	42,557,080	1,613,808
Local Gov/Grants/Gifts	5,036,144	391,157	(4,644,987)	8,250,933	2,460,028	(5,790,905)
Charges for Services	2,425,113	2,206,821	(218,292)	5,565,552	6,282,631	717,079
Self-Funded	747,155	753,462	6,307	2,607,728	2,949,624	341,896
Interest, Fines, Other	<u>11,274</u>	<u>144,514</u>	<u>133,240</u>	<u>97,464</u>	<u>362,329</u>	<u>264,865</u>
<b>Total Revenue</b>	<b>11,624,170</b>	<b>6,764,996</b>	<b>(4,859,174)</b>	<b>57,464,949</b>	<b>54,611,692</b>	<b>(2,853,257)</b>
<b>OpEx:</b>						
Salaries and Benefits	6,464,460	7,185,625	(721,165)	19,810,694	22,115,048	(2,304,354)
Contractual Services	321,933	415,635	(93,702)	1,681,366	2,387,545	(706,179)
Operations	1,362,060	1,746,642	(384,582)	5,003,898	6,057,597	(1,053,699)
Self-Funded Exp	<u>693,171</u>	<u>499,925</u>	<u>193,246</u>	<u>2,452,171</u>	<u>2,087,102</u>	<u>365,069</u>
<b>Total OpEx</b>	<b>8,841,624</b>	<b>9,847,827</b>	<b>(1,006,203)</b>	<b>28,948,129</b>	<b>32,647,292</b>	<b>(3,699,163)</b>
<b>Op Surplus/(Subsidy)</b>	<b>2,782,546</b>	<b>(3,082,831)</b>	<b>(5,865,377)</b>	<b>28,516,820</b>	<b>21,964,400</b>	<b>(6,552,420)</b>
<b>CapEx:</b>						
Capital Labor	110,346	103,231	7,115	307,372	259,963	47,409
Construction Expenses	1,671,410	1,972,631	(301,221)	6,666,521	4,987,751	1,678,770
Capital Equipment	275,507	236,217	39,290	785,557	704,267	81,290
Land Acquisition	11,790	10,767	1,023	668,559	519,164	149,395
Capital Animal Costs	<u>260</u>	<u>1,527</u>	<u>(1,267)</u>	<u>5,012</u>	<u>1,739</u>	<u>3,273</u>
<b>Total CapEx</b>	<b>2,069,313</b>	<b>2,324,373</b>	<b>(255,060)</b>	<b>8,433,021</b>	<b>6,472,884</b>	<b>1,960,137</b>
<b>Net Surplus/(Subsidy)</b>	<b>713,233</b>	<b>(5,407,204)</b>	<b>(6,120,437)</b>	<b>20,083,799</b>	<b>15,491,516</b>	<b>(4,592,283)</b>



# Cleveland Metroparks Zoo

	Actual Apr '21	Actual Apr '22	Fav (Unfav)	Actual YTD Apr '21	Actual YTD Apr '22	Fav (Unfav)
<b>Revenue:</b>						
General/SE Admissions	487,880	416,268	(71,612)	558,144	661,411	103,267
Guest Experience	156,792	111,046	(45,746)	202,583	149,907	(52,676)
Zoo Society	549,809	463,530	(86,279)	739,859	1,134,759	394,900
Souvenirs/Refreshments	107,393	78,389	(29,004)	200,690	290,490	89,800
Education	30,739	15,537	(15,202)	209,257	273,668	64,411
Rentals & Events	41,765	76,154	34,389	162,810	270,973	108,163
Consignment	1,813	1,384	(429)	1,813	2,126	313
Other	<u>1,051</u>	<u>9,445</u>	<u>8,394</u>	<u>11,511</u>	<u>7,296</u>	<u>(4,215)</u>
<b>Total Revenue</b>	<b>1,377,242</b>	<b>1,171,753</b>	<b>(205,489)</b>	<b>2,086,667</b>	<b>2,790,630</b>	<b>703,963</b>
<b>OpEx:</b>						
Salaries and Benefits	1,500,667	1,699,710	(199,043)	4,627,994	5,179,285	(551,291)
Contractual Services	19,148	22,689	(3,541)	33,553	41,957	(8,404)
Operations	349,262	458,689	(109,427)	1,218,634	1,537,191	(318,557)
<b>Total OpEx</b>	<b>1,869,077</b>	<b>2,181,088</b>	<b>(312,011)</b>	<b>5,880,181</b>	<b>6,758,433</b>	<b>(878,252)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(491,835)</b>	<b>(1,009,335)</b>	<b>(517,500)</b>	<b>(3,793,514)</b>	<b>(3,967,803)</b>	<b>(174,289)</b>
<b>CapEx:</b>						
Capital Labor	0	0	0	0	0	0
Construction Expenses	23,140	347,629	(324,489)	166,158	666,031	(499,873)
Capital Equipment	0	1,661	(1,661)	6,066	48,784	(42,718)
Capital Animal Costs	<u>260</u>	<u>1,527</u>	<u>(1,267)</u>	<u>5,012</u>	<u>1,739</u>	<u>3,273</u>
<b>Total CapEx</b>	<b>23,400</b>	<b>350,817</b>	<b>(327,417)</b>	<b>177,236</b>	<b>716,554</b>	<b>(539,318)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(515,235)</b>	<b>(1,360,152)</b>	<b>(844,917)</b>	<b>(3,970,750)</b>	<b>(4,684,357)</b>	<b>(713,607)</b>
Restricted Revenue-Other	101,751	131,949	30,198	730,278	279,876	(450,402)
Restricted Revenue-Zipline	0	27,752	27,752	0	30,701	30,701
Restricted Expenses	<u>210,350</u>	<u>651,088</u>	<u>(440,738)</u>	<u>800,898</u>	<u>855,951</u>	<u>(55,053)</u>
<b>Restricted Surplus/(Subsidy)</b>	<b>(108,599)</b>	<b>(491,387)</b>	<b>(382,788)</b>	<b>(70,620)</b>	<b>(545,374)</b>	<b>(474,754)</b>

# Cleveland Metroparks Golf

	Actual Apr '21	Actual Apr '22	Fav (Unfav)	Actual YTD Apr '21	Actual YTD Apr '22	Fav (Unfav)
<b>Revenue:</b>						
Greens Fees	347,366	276,554	(70,812)	541,063	371,413	(169,650)
Equipment Rentals	152,230	98,218	(54,012)	245,345	129,100	(116,245)
Food Service	48,622	36,577	(12,045)	101,035	137,479	36,444
Merchandise Sales	36,165	29,776	(6,389)	64,415	42,106	(22,309)
Pro Services	12,484	9,120	(3,364)	93,807	99,105	5,298
Driving Range	49,758	47,543	(2,215)	96,717	73,900	(22,817)
Other	<u>80,602</u>	<u>102,033</u>	<u>21,431</u>	<u>166,886</u>	<u>193,738</u>	<u>26,852</u>
<b>Total Revenue</b>	<b>727,227</b>	<b>599,821</b>	<b>(127,406)</b>	<b>1,309,268</b>	<b>1,046,841</b>	<b>(262,427)</b>
<b>OpEx:</b>						
Salaries and Benefits	454,829	455,065	(236)	1,184,497	1,280,062	(95,565)
Contractual Services	949	5,465	(4,516)	5,987	14,664	(8,677)
Operations	<u>192,291</u>	<u>304,114</u>	<u>(111,823)</u>	<u>471,538</u>	<u>612,504</u>	<u>(140,966)</u>
<b>Total OpEx</b>	<b>648,069</b>	<b>764,644</b>	<b>(116,575)</b>	<b>1,662,022</b>	<b>1,907,230</b>	<b>(245,208)</b>
<b>Op Surplus/(Subsidy)</b>	<b>79,158</b>	<b>(164,823)</b>	<b>(243,981)</b>	<b>(352,754)</b>	<b>(860,389)</b>	<b>(507,635)</b>
<b>CapEx:</b>						
Capital Labor	828	54,373	(53,545)	11,142	63,376	(52,234)
Construction Expenses	11,047	59,025	(47,978)	33,499	266,873	(233,374)
Capital Equipment	<u>65,556</u>	<u>82,390</u>	<u>(16,834)</u>	<u>76,400</u>	<u>200,655</u>	<u>(124,255)</u>
<b>Total CapEx</b>	<b>77,431</b>	<b>195,788</b>	<b>(118,357)</b>	<b>121,041</b>	<b>530,904</b>	<b>(409,863)</b>
<b>Net Surplus/(Subsidy)</b>	<b>1,727</b>	<b>(360,611)</b>	<b>(362,338)</b>	<b>(473,795)</b>	<b>(1,391,293)</b>	<b>(917,498)</b>

# Cleveland Metroparks Golf

	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22
Operating Revenue	224,318	190,694	47,361	32,814	30,699	15,956	179,363	176,659	254,227	176,080
Operating Expenses	<u>278,530</u>	<u>314,520</u>	<u>68,220</u>	<u>64,195</u>	<u>42,009</u>	<u>38,867</u>	<u>267,412</u>	<u>316,839</u>	<u>325,295</u>	<u>399,768</u>
<b>Operating Surplus/(Subsidy)</b>	<b>(54,212)</b>	<b>(123,826)</b>	<b>(20,859)</b>	<b>(31,381)</b>	<b>(11,310)</b>	<b>(22,911)</b>	<b>(88,049)</b>	<b>(140,180)</b>	<b>(71,068)</b>	<b>(223,688)</b>
Capital Labor	0	0	0	37,614	0	0	0	16,758	0	0
Construction Expenses	10,741	77,606	0	28,257	0	0	0	112,292	1,541	1,567
Capital Equipment	<u>16,389</u>	<u>0</u>	<u>0</u>	<u>8,890</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>20,262</u>	<u>0</u>
<b>Total Capital Expenditures</b>	<b>27,130</b>	<b>77,606</b>	<b>0</b>	<b>74,761</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>129,050</b>	<b>21,803</b>	<b>1,567</b>
<b>Net Surplus/(Subsidy)</b>	<b>(81,342)</b>	<b>(201,432)</b>	<b>(20,859)</b>	<b>(106,142)</b>	<b>(11,310)</b>	<b>(22,911)</b>	<b>(88,049)</b>	<b>(269,230)</b>	<b>(92,871)</b>	<b>(225,255)</b>
	<b>Shawnee Hills (27)</b>		<b>Washington Park (9)</b>		<b>Seneca (27)</b>		<b>Golf Admin</b>		<b>Total</b>	
	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22
Operating Revenue	170,313	116,834	141,228	144,864	248,911	189,653	12,847	3,286	1,309,267	1,046,840
Operating Expenses	<u>197,714</u>	<u>218,581</u>	<u>87,908</u>	<u>107,590</u>	<u>234,711</u>	<u>288,371</u>	<u>160,222</u>	<u>158,496</u>	<u>1,662,021</u>	<u>1,907,227</u>
<b>Operating Surplus/(Subsidy)</b>	<b>(27,401)</b>	<b>(101,747)</b>	<b>53,320</b>	<b>37,274</b>	<b>14,200</b>	<b>(98,718)</b>	<b>(147,375)</b>	<b>(155,210)</b>	<b>(352,754)</b>	<b>(860,387)</b>
Capital Labor	0	0	0	7,669	0	1,334	11,142	0	11,142	63,375
Construction Expenses	7,232	0	0	0	0	47,151	13,984	0	33,498	266,873
Capital Equipment	<u>19,875</u>	<u>14,265</u>	<u>3,486</u>	<u>49,000</u>	<u>16,389</u>	<u>24,500</u>	<u>0</u>	<u>104,003</u>	<u>76,401</u>	<u>200,658</u>
<b>Total Capital Expenditures</b>	<b>27,107</b>	<b>14,265</b>	<b>3,486</b>	<b>56,669</b>	<b>16,389</b>	<b>72,985</b>	<b>25,126</b>	<b>104,003</b>	<b>121,041</b>	<b>530,906</b>
<b>Net Surplus/(Subsidy)</b>	<b>(54,508)</b>	<b>(116,012)</b>	<b>49,834</b>	<b>(19,395)</b>	<b>(2,189)</b>	<b>(171,703)</b>	<b>(172,501)</b>	<b>(259,213)</b>	<b>(473,795)</b>	<b>(1,391,293)</b>

# Cleveland Metroparks Enterprise

	Actual Apr '21	Actual Apr '22	Fav (Unfav)	Actual YTD Apr '21	Actual YTD Apr '22	Fav (Unfav)
<b>Revenue:</b>						
Concessions	79,271	94,126	14,855	403,616	325,940	(77,676)
Dock Rentals	19,348	29,462	10,114	695,215	517,061	(178,154)
Other*	<u>38,209</u>	<u>70,257</u>	<u>32,048</u>	<u>255,906</u>	<u>417,342</u>	<u>161,436</u>
<b>Total Revenue</b>	<b>136,828</b>	<b>193,845</b>	<b>57,017</b>	<b>1,354,737</b>	<b>1,260,343</b>	<b>(94,394)</b>
<b>OpEx:</b>						
Salaries and Benefits	205,833	250,215	(44,382)	720,132	885,871	(165,739)
Contractual Services	6,247	5,910	337	22,839	35,277	(12,438)
Operations	<u>112,074</u>	<u>72,914</u>	<u>39,160</u>	<u>348,071</u>	<u>332,966</u>	<u>15,105</u>
<b>Total OpEx</b>	<b>324,154</b>	<b>329,039</b>	<b>(4,885)</b>	<b>1,091,042</b>	<b>1,254,114</b>	<b>(163,072)</b>
<b>Op Surplus/(Subsidy)</b>	<b>(187,326)</b>	<b>(135,194)</b>	<b>52,132</b>	<b>263,695</b>	<b>6,229</b>	<b>(257,466)</b>
<b>CapEx:</b>						
Capital Labor	0	0	0	0	142	(142)
Construction Expenses	0	6,406	(6,406)	1,577	20,938	(19,361)
Capital Equipment	<u>3,882</u>	<u>0</u>	<u>3,882</u>	<u>3,882</u>	<u>10,845</u>	<u>(6,963)</u>
<b>Total CapEx</b>	<b>3,882</b>	<b>6,406</b>	<b>(2,524)</b>	<b>5,459</b>	<b>31,925</b>	<b>(26,466)</b>
<b>Net Surplus/(Subsidy)</b>	<b>(191,208)</b>	<b>(141,600)</b>	<b>49,608</b>	<b>258,236</b>	<b>(25,696)</b>	<b>(283,932)</b>

\*Other includes Chalet fees, parking, hayrides, aquatics, gift cards, misc.





# Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington			
	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22		
Operating Revenue	0	0	0	0	0	0	0	0		
Operating Expenses	<u>174</u>	<u>328</u>	<u>341</u>	<u>460</u>	<u>366</u>	<u>283</u>	<u>2,285</u>	<u>2,405</u>		
<b>Operating Surplus/(Subsidy)</b>	<b>(174)</b>	<b>(328)</b>	<b>(341)</b>	<b>(460)</b>	<b>(366)</b>	<b>(283)</b>	<b>(2,285)</b>	<b>(2,405)</b>		
Capital Labor	0	0	0	0	0	0	0	0		
Construction Expenses	0	0	0	0	0	0	0	0		
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>		
<b>Total Capital Expenditures</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>		
<b>Net Surplus/(Subsidy)</b>	<b>(174)</b>	<b>(328)</b>	<b>(341)</b>	<b>(460)</b>	<b>(366)</b>	<b>(283)</b>	<b>(2,285)</b>	<b>(2,405)</b>		
	Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22	YTD Apr '21	YTD Apr '22
Operating Revenue	123,911	182,613	20,746	26,375	31,829	116,227	0	0	1,354,739	1,260,343
Operating Expenses	<u>118,109</u>	<u>128,380</u>	<u>4,205</u>	<u>4,625</u>	<u>6,060</u>	<u>7,237</u>	<u>292,229</u>	<u>408,058</u>	<u>1,091,044</u>	<u>1,254,113</u>
<b>Operating Surplus/(Subsidy)</b>	<b>5,802</b>	<b>54,233</b>	<b>16,541</b>	<b>21,750</b>	<b>25,769</b>	<b>108,990</b>	<b>(292,229)</b>	<b>(408,058)</b>	<b>263,695</b>	<b>6,230</b>
Capital Labor	0	0	0	0	0	0	0	0	0	142
Construction Expenses	0	0	0	0	0	0	0	7,679	1,577	20,939
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3,148</u>	<u>3,882</u>	<u>10,845</u>
<b>Total Capital Expenditures</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>10,827</b>	<b>5,459</b>	<b>31,926</b>
<b>Net Surplus/(Subsidy)</b>	<b>5,802</b>	<b>54,233</b>	<b>16,541</b>	<b>21,750</b>	<b>25,769</b>	<b>108,990</b>	<b>(292,229)</b>	<b>(418,885)</b>	<b>258,236</b>	<b>(25,696)</b>