

Various Zoo Grains

Vendor	Centerra		
Vendor Number	4428		
Bid Number	SS 6654		
Contract Period	6/1/22 - 5/31/23		
Contact	Heidi Tomlinson		
Contact Number	330-296-3424		
Item	Item Number	Unit Cost	Unit Size
ALFALFA CUBES	L3341	\$ 21.76	50 Lb. Bag
CAREFRESH CMPLT NATURAL	6638000416	\$ 18.44	60 Liter
CC TM BRICK	L548	\$ 4.88	4 Lb. Brick
CC WHITE BRICK	L549	\$ 4.69	4 Lb. Brick
CORN COB BEDDING	8753518350	\$ 32.32	50 Lb. Bag
DCW PLAIN WHITE BLOCK	L544	\$ 10.61	50 Lb. Block
FANCY SCRATCH CORN	L1297	\$ 20.17	50 Lb. Bag
GAMEBIRD FLIGHT CONDITIONER 13	L192	\$ 24.36	50 Lb. Bag
GRIT - FINE/STARTER	L1426	\$ 12.77	50 Lb. Bag
IAMS CAT WT CTRL 331428	1901471229	\$ 34.31	16 Lb. Bag
IAMS KITTEN FOOD 800151 (Cs:4/7#)	1901471250	\$ 24.99	7 Lb. Bag
KANGAROO WALLABY DIET	L1435	\$ 37.50	40 Lb. Bag
KAYTEE FORTI-DIET PRO HEALTH FINCH	7185999602	\$ 7.39	2 Lb. Bag
KAYTEE FORTI-DIET PRO HEALTH PARROT	7185999891	\$ 56.17	25 Lb. Bag
KAYTEE SUPREME PARAKEET	7185902163	\$ 23.43	25 Lb. Bag
MAZURI ALPACA / LLAMA MTC.	L2648	\$ 24.01	50 Lb. Bag
MAZURI BROWSER RHINO CUBE	L3574	\$ 29.16	40 Lb. Bag
MAZURI CRANE DIET 5646	L3218	\$ 46.25	50 Lb. Bag
MAZURI CROCODILIAN DIET	L3222	\$ 34.13	25 Lb. Bag
MAZURI DIVING DUCK	L3244	\$ 41.51	50 Lb. Bag
MAZURI EXOTIC CANINE DIET	L3224	\$ 40.65	33 Lb. Bag
MAZURI EXOTIC GAMEBIRD MAINT	L3214	\$ 26.63	40 Lb. Bag
MAZURI FLAMINGO COMP	2761360182	\$ 84.91	50 Lb. Bag
MAZURI GUINEA PIG DIET	2761356643	\$ 22.15	25 Lb. Bag
MAZURI INSECTIVORE DIET	L2706	\$ 41.25	25 Lb. Bag
MAZURI LARGE BIRD (Cs:6/3#)	L3464	\$ 15.08	3 Lb. Bag
MAZURI LEAF-EATER PRIMATE LEMUR	L2712	\$ 27.65	25 Lb. Bag
MAZURI LEAF-EATER PRIMATE GORILLA	2761360198	\$ 27.65	25 Lb. Bag
MAZURI NEW WORLD PRIMATE	L2339	\$ 41.29	25 Lb. Bag
MAZURI PET FEED PETTING ZOO	L3377	\$ 34.65	40 Lb. Bag
MAZURI PRIMATE LARGE BISCUIT (Cinnamon)	L3217	\$ 42.90	25 Lb. Bag
MAZURI PRIMATE SMALL BISCUIT (Banana)	L3215	\$ 42.90	25 Lb. Bag
MAZURI RAT AND MOUSE (RODENT)	L3212	\$ 20.55	25 Lb. Bag
MAZURI RATITE DIET	L2067	\$ 32.15	50 Lb. Bag
MAZURI RODENT BREEDER	L1060	\$ 29.54	50 Lb. Bag
MAZURI SHEEP LOCUC	L978	\$ 34.10	50 Lb. Bag
MAZURI SOFT BILL DIET	L3219	\$ 47.28	15 Lb. Bag
MAZURI WATER FOWL MNT	L982	\$ 45.33	50 Lb. Bag
MAZURI WATER FOWL STARTER	L1557	\$ 26.41	25 Lb. Bag
MAZURI WILD CARNIVORE - BEAR 5M4R	L3245	\$ 51.03	40 Lb. Bag
MAZURI WILD HERBIVORE HI F CUBE	L2007	\$ 31.34	50 Lb. Bag
MAZURI WILD HERBIVORE PELLET HI FIBER	L3221	\$ 30.80	50 Lb. Bag
MAZURI WILD HERBIVORE PLUS 3001790-2	L3241	\$ 34.75	50 Lb. Bag
PASTURE- RENOVATOR SPECIAL MIX	RENOVATOR25	\$ 86.94	25 Lb. Bag

Item	Item Number	Unit Cost	Unit Size
PC UNSCENTED SCOOPABLE LITTER	7230200051	\$ 14.15	25 Lb.Bag
PP SAVOR BEEF & RICE 455972	3810013051	\$ 68.67	35 Lb. Bag
PURINA AQUAMAX POND 2000 5D07	L1109	\$ 40.14	50 Lb. Bag
PURINA CHICKEN GRIT (discontinued, ltd supply)	427302978	\$ 5.76	5 Lb. Bag
PURINA GOAT CHOW	L585	\$ 25.41	50 Lb. Bag
SEED RYE WINTER	WINTERRYE50	\$ 26.19	50 Lb. Bag
SENIOR EQUINE FEED	L168	\$ 28.71	50 Lb. Bag
SHELLED CORN CLEANED	L621	\$ 13.43	50 Lb. Bag
SUNSEED SS VITA PARAKEET	8753530140	\$ 57.02	25 lb. Bag
TM SALT BLOCK	L543	\$ 11.55	50 Lb. Block
TRACE MINERAL GRAN	L565	\$ 15.32	50 Lb. Bag
WB SUNFLOWER STRIPED	L733	\$ 42.09	50 Lb. Bag
WILD HERBIVORE BOOST	L3326	\$ 34.95	25 Lb. Bag
ZUPREEM FRUIT BLEND MEDIUM BIRD	6217782170	\$ 61.77	17.5 Lb. Bag
ZUPREEM MARMOSET DIET	6217769200	\$ 29.28	12/14Lb Case
ZUPREEM PRIMATE BISCUIT	6217769850	\$ 55.04	20 Lb. Bag
ZUPREEM PRIMATE DIET	6217769300	\$ 29.28	12/14.5 Case

MINIMUM QUANTITY FOR DELIVERY ONE (1) TON

PRODUCT SUBJECT TO AVAILABILITY

ADDITIONAL FUEL / FREIGHT CHARGES INVOICED AT COST WHEN / IF INCURRED BY SUPPLIER

ADDITIONAL PRODUCT INFORMATION:

IAMS KITTEN PATE W/CHIX 332057	* Item unavailable
KAYTEE WASTE FREE BIRD 223537	* Item unavailable
MAZURI CALLITRICHID DIET PLUS	* Not available for contract. Order at current cost/availability.
MAZURI MARMOSET JELLY	* Not available for contract. Order at current cost/availability.
MAZURI PRIMATE L/S BISCUIT LEMON	* Item unavailable

AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCES (cont.)

SINGLE SOURCE #6654 SUMMARY: **VARIOUS ZOO GRAINS** to be supplied on an “as needed” basis to Cleveland Metroparks Zoo for a one (1) year period beginning June 1, 2022 through May 31, 2023

HIGHLIGHTS AT A GLANCE
2021-2022 YTD Expenditures = \$73,613.90
2022-2023 Estimate = \$100,000.00

Background

Since 2014, annual bid invitations have been provided to ±252 potential bidders and Centerra Co-Op (previously Western Reserve) has been the sole bidder every year. Centerra has consistently provided best value and has been awarded every year since 2014.

In 2021 the Director of Procurement and Zoo staff designated Centerra as a single source for consistently providing the best product quality and variety for various zoo grains. In addition, Centerra has a proven track record of product availability which is crucial given the ongoing supply chain crisis.

Item(s) not bid by the vendor will be purchased on the open market using competitive pricing.

Some of the most commonly used products are compared with the previous contract below.

COMPARATIVE PRICES				
DESCRIPTION	<u>NEW UNIT PRICES</u> <u>SS #6654</u>	<u>PRIOR UNIT PRICES</u> <u>SS #6563</u>	<u>UNIT PRICE DIFFERENCE</u>	<u>PERCENTAGE DIFFERENCE</u>
Mazuri Wild Carnivore Bear	\$51.03	\$48.33	\$2.70	5.5%
Mazuri Exotic Canine Diet	\$40.65	\$38.17	\$2.48	6.5%
Mazuri Wild Herbivore Plus	\$34.75	\$32.77	\$1.98	6%
Leaf-Eater Primate Gorilla	\$27.65	\$25.98	\$1.67	6%
Mazuri Wild Herbivore Hi-F Cube	\$31.34	\$29.32	\$2.02	6.8%
Kangaroo/Wallaby Diet	\$37.50	\$35.39	\$2.11	6%

RECOMMENDED ACTION:

That the Board authorize the purchase of various zoo grains, from Single Source #6654, as noted in the summary above, to be supplied on an as needed basis, for a one (1) year period beginning June 1, 2022 through May 31, 2023, from **Centerra Co-Op, for a total cost not to exceed \$100,000**. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.