



Cleveland Metroparks®

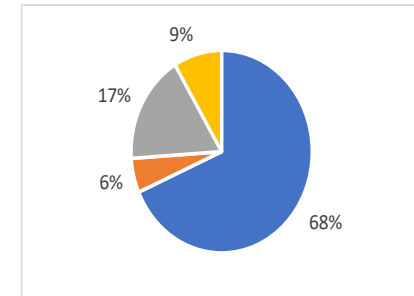
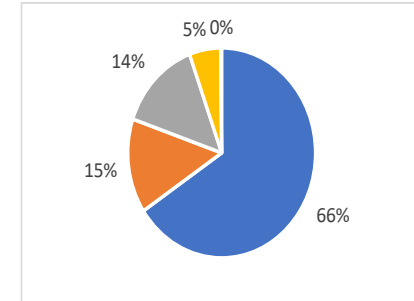
FIND YOUR PATH

Financial Performance

as of May 31, 2021

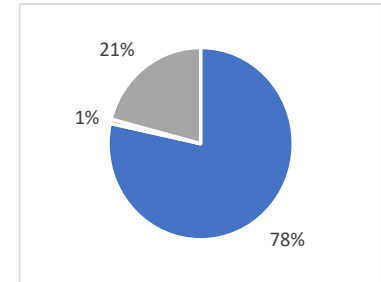
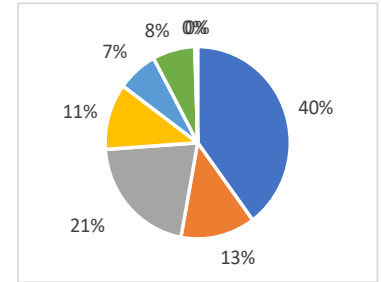
Cleveland Metroparks

	Actual May '20	Actual May '21	Fav (Unfav)	Actual YTD May '20	Actual YTD May '21	Fav (Unfav)
Revenue:						
Property Tax	2,910,476	19,064	(2,891,412)	41,427,086	40,962,336	(464,750)
Local Gov/Grants/Gifts	1,263,685	810,352	(453,333)	3,969,159	9,061,284	5,092,125
Charges for Services	1,294,183	3,299,486	2,005,303	5,675,339	8,865,039	3,189,700
Self-Funded	780,401	743,128	(37,273)	3,891,140	3,350,856	(540,284)
Interest, Fines, Other	<u>23,590</u>	<u>16,487</u>	<u>(7,103)</u>	<u>449,177</u>	<u>113,951</u>	<u>(335,226)</u>
Total Revenue	6,272,335	4,888,517	(1,383,818)	55,411,901	62,353,466	6,941,565
OpEx:						
Salaries and Benefits	6,347,948	4,792,250	1,555,698	26,068,165	24,602,943	1,465,222
Contractual Services	260,273	291,260	(30,987)	2,295,344	1,972,626	322,718
Operations	1,151,388	1,265,725	(114,337)	6,458,766	6,269,623	189,143
Self-Funded Exp	<u>520,245</u>	<u>645,736</u>	<u>(125,491)</u>	<u>2,759,167</u>	<u>3,097,907</u>	<u>(338,740)</u>
Total OpEx	8,279,854	6,994,971	1,284,883	37,581,442	35,943,099	1,638,343
Op Surplus/(Subsidy)	(2,007,519)	(2,106,454)	(98,935)	17,830,459	26,410,367	8,579,908
CapEx:						
Capital Labor	42,575	44,192	(1,617)	347,205	351,565	(4,360)
Construction Expenses	1,546,224	2,344,308	(798,084)	5,326,840	9,010,829	(3,683,989)
Capital Equipment	169,160	132,030	37,130	686,538	917,587	(231,049)
Land Acquisition	142,318	358,498	(216,180)	1,188,450	1,027,057	161,393
Capital Animal Costs	<u>(609)</u>	<u>113</u>	<u>(722)</u>	<u>3,107</u>	<u>5,125</u>	<u>(2,018)</u>
Total CapEx	1,899,668	2,879,141	(979,473)	7,552,140	11,312,163	(3,760,023)
Net Surplus/(Subsidy)	(3,907,187)	(4,985,595)	(1,078,408)	10,278,319	15,098,204	4,819,885



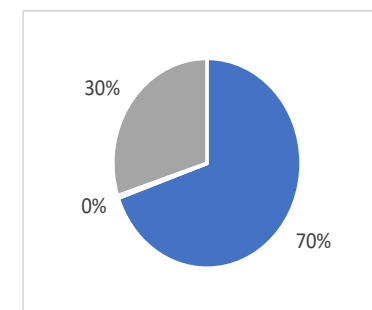
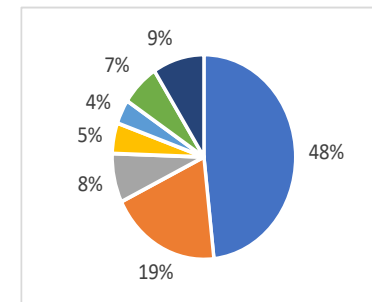
Cleveland Metroparks Zoo

	Actual May '20	Actual May '21	Fav (Unfav)	Actual YTD May '20	Actual YTD May '21	Fav (Unfav)
Revenue:						
General/SE Admissions	102,476	847,018	744,542	340,977	1,405,163	1,064,186
Guest Experience	7,357	256,731	249,374	34,759	459,313	424,554
Zoo Society	67,569	0	(67,569)	670,424	739,859	69,435
Souvenirs/Refreshments	1,812	192,604	190,792	209,735	393,295	183,560
Education	(11,222)	39,190	50,412	137,325	248,447	111,122
Rentals & Events	(21,270)	97,659	118,929	104,103	260,468	156,365
Consignment	0	5,913	5,913	0	7,725	7,725
Other	386	(1,248)	(1,634)	154	10,263	10,109
Total Revenue	147,108	1,437,867	1,290,759	1,497,477	3,524,533	2,027,056
OpEx:						
Salaries and Benefits	1,435,617	1,068,737	366,880	5,982,400	5,696,731	285,669
Contractual Services	9,709	18,601	(8,892)	52,682	52,154	528
Operations	272,959	299,600	(26,641)	1,798,959	1,518,234	280,725
Total OpEx	1,718,285	1,386,938	331,347	7,834,041	7,267,119	566,922
Op Surplus/(Subsidy)	(1,571,177)	50,929	1,622,106	(6,336,564)	(3,742,586)	2,593,978
CapEx:						
Capital Labor	0	3,784	(3,784)	0	3,784	(3,784)
Construction Expenses	201,678	25,647	176,031	613,652	191,806	421,846
Capital Equipment	0	0	0	111,355	6,066	105,289
Capital Animal Costs	(609)	113	(722)	3,107	5,125	(2,018)
Total CapEx	201,069	29,544	171,525	728,114	206,781	521,333
Net Surplus/(Subsidy)	(1,772,246)	21,385	1,793,631	(7,064,678)	(3,949,367)	3,115,311
Restricted Revenue	42,948	55,079	12,131	853,489	785,357	(68,132)
Restricted Expenses	112,188	125,341	(13,153)	1,291,335	926,239	365,096
Restricted Surplus/(Subsidy)	(69,240)	(70,262)	(1,022)	(437,846)	(140,882)	296,964



Cleveland Metroparks Golf

	Actual May '20	Actual May '21	Fav (Unfav)	Actual YTD May '20	Actual YTD May '21	Fav (Unfav)
Revenue:						
Greens Fees	530,483	709,427	178,944	834,058	1,250,489	416,431
Equipment Rentals	163,837	261,521	97,684	266,537	506,867	240,330
Food Service	53,159	99,404	46,245	147,156	200,440	53,284
Merchandise Sales	24,002	60,760	36,758	41,295	125,175	83,880
Pro Services	(19,699)	5,844	25,543	31,723	99,651	67,928
Driving Range	46,333	76,641	30,308	65,619	173,358	107,739
Other	49,408	68,442	19,034	133,742	235,328	101,586
Total Revenue	847,523	1,282,039	434,516	1,520,130	2,591,308	1,071,178
OpEx:						
Salaries and Benefits	416,736	337,300	79,436	1,372,534	1,521,797	(149,263)
Contractual Services	555	2,273	(1,718)	6,194	8,260	(2,066)
Operations	139,528	184,371	(44,843)	529,963	655,909	(125,946)
Total OpEx	556,819	523,944	32,875	1,908,691	2,185,966	(277,275)
Op Surplus/(Subsidy)	290,704	758,095	467,391	(388,561)	405,342	793,903
CapEx:						
Capital Labor	6,222	0	6,222	62,053	11,142	50,911
Construction Expenses	11,700	13,509	(1,809)	79,386	47,008	32,378
Capital Equipment	0	0	0	40,752	76,400	(35,648)
Total CapEx	17,922	13,509	4,413	182,191	134,550	47,641
Net Surplus/(Subsidy)	272,782	744,586	471,804	(570,752)	270,792	841,544



Cleveland Metroparks Golf

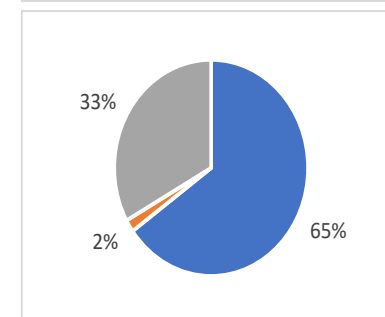
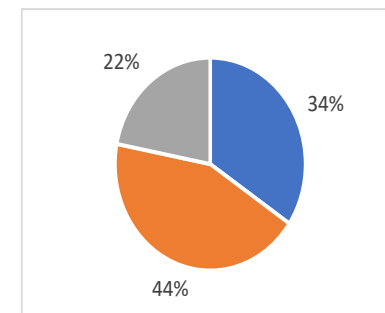
	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21
Operating Revenue	290,590	421,994	76,875	112,231	22,841	72,187	258,927	404,929	264,974	498,232
Operating Expenses	<u>316,891</u>	<u>373,866</u>	<u>40,696</u>	<u>93,495</u>	<u>53,216</u>	<u>60,913</u>	<u>314,817</u>	<u>344,426</u>	<u>385,161</u>	<u>443,385</u>
Operating Surplus/(Subsidy)	(26,301)	48,128	36,179	18,736	(30,375)	11,274	(55,890)	60,503	(120,187)	54,847
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	23,302	0	0	0	0	0	0	0	1,541
Capital Equipment	<u>13,584</u>	<u>16,389</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>13,584</u>	<u>0</u>	<u>13,584</u>	<u>20,262</u>
Total Capital Expenditures	13,584	39,691	0	0	0	0	13,584	0	13,584	21,803
Net Surplus/(Subsidy)	(39,885)	8,437	36,179	18,736	(30,375)	11,274	(69,474)	60,503	(133,771)	33,044

	Shawnee Hills (27)		Washington Park (9)		Seneca (27)		Golf Admin		Total	
	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21
Operating Revenue	216,981	343,248	124,672	226,446	252,442	494,156	11,828	17,885	1,520,130	2,591,308
Operating Expenses	<u>245,967</u>	<u>259,677</u>	<u>120,484</u>	<u>127,265</u>	<u>273,922</u>	<u>340,306</u>	<u>157,537</u>	<u>142,633</u>	<u>1,908,691</u>	<u>2,185,966</u>
Operating Surplus/(Subsidy)	(28,986)	83,571	4,188	99,181	(21,480)	153,850	(145,709)	(124,748)	(388,561)	405,342
Capital Labor	0	0	0	3,485	62,053	0	0	11,142	62,053	14,627
Construction Expenses	0	7,232	79,386	0	0	0	0	14,933	79,386	47,008
Capital Equipment	<u>0</u>	<u>19,875</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>16,389</u>	<u>0</u>	<u>0</u>	<u>40,752</u>	<u>72,915</u>
Total Capital Expenditures	0	27,107	79,386	3,485	62,053	16,389	0	26,075	182,191	134,550
Net Surplus/(Subsidy)	(28,986)	56,464	(75,198)	95,696	(83,533)	137,461	(145,709)	(150,823)	(570,752)	270,792

Cleveland Metroparks Enterprise

	Actual May '20	Actual May '21	Fav (Unfav)	Actual YTD May '20	Actual YTD May '21	Fav (Unfav)
Revenue:						
Concessions	26,448	156,784	130,336	176,069	560,400	384,331
Dock Rentals	34,823	14,509	(20,314)	642,634	709,723	67,089
Other	<u>12,933</u>	<u>101,574</u>	<u>88,641</u>	<u>287,748</u>	<u>357,481</u>	<u>69,733</u>
Total Revenue	74,204	272,867	198,663	1,106,451	1,627,604	521,153
OpEx:						
Salaries and Benefits	196,514	188,345	8,169	890,622	908,477	(17,855)
Contractual Services	2,512	3,034	(522)	14,921	25,873	(10,952)
Operations	<u>40,912</u>	<u>113,907</u>	<u>(72,995)</u>	<u>291,208</u>	<u>461,978</u>	<u>(170,770)</u>
Total OpEx	239,938	305,286	(65,348)	1,196,751	1,396,328	(199,577)
Op Surplus/(Subsidy)	(165,734)	(32,419)	133,315	(90,300)	231,276	321,576
CapEx:						
Capital Labor	4,195	0	4,195	4,836	0	4,836
Construction Expenses	41,320	0	41,320	80,561	1,577	78,984
Capital Equipment	<u>0</u>	<u>16,599</u>	<u>(16,599)</u>	<u>10,069</u>	<u>20,481</u>	<u>(10,412)</u>
Total CapEx	45,515	16,599	28,916	95,466	22,058	73,408
Net Surplus/(Subsidy)	(211,249)	(49,018)	162,231	(185,766)	209,218	394,984

*Other includes Chalet fees, parking, hayrides, aquatics, gift cards, misc.



Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beach House		E55th Marina		E55th Restaurant	
	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21
Operating Revenue	117,290	494,736	12,070	45,079	530,312	572,610	6,238	54,905
Operating Expenses	<u>368,050</u>	<u>594,802</u>	<u>27,684</u>	<u>49,100</u>	<u>36,048</u>	<u>81,034</u>	<u>36,040</u>	<u>49,430</u>
Operating Surplus/(Subsidy)	(250,760)	(100,066)	(15,614)	(4,021)	494,264	491,576	(29,802)	5,475
Capital Labor	4,836	0	0	0	0	0	0	0
Construction Expenses	12,892	1,577	0	0	39,833	0	0	0
Capital Equipment	<u>10,042</u>	<u>8,385</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>6,044</u>
Total Capital Expenditures	27,770	9,962	0	0	39,833	0	0	6,044
Net Surplus/(Subsidy)	(278,530)	(110,028)	(15,614)	(4,021)	454,431	491,576	(29,802)	(569)
	Wildwood		Euclid Beach		EmerNeck Marina		EmerNeck Restaurant	
	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21
Operating Revenue	12,780	21,038	0	0	188,911	182,467	10,184	23,363
Operating Expenses	<u>12,115</u>	<u>5,955</u>	<u>1,135</u>	<u>727</u>	<u>23,076</u>	<u>55,900</u>	<u>54,645</u>	<u>22,786</u>
Operating Surplus/(Subsidy)	665	15,083	(1,135)	(727)	165,835	126,567	(44,461)	577
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	2,787	0	0	0	0	0	49	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>3,882</u>
Total Capital Expenditures	2,787	0	0	0	0	0	49	3,882
Net Surplus/(Subsidy)	(2,122)	15,083	(1,135)	(727)	165,835	126,567	(44,510)	(3,305)

Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington		Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21	YTD May '20	YTD May '21
Operating Revenue	3,182	1,766	0	1,400	0	0	4,445	10,089	206,767	127,126	320	45,126	13,952	47,899	0	0	1,106,451	1,627,604
Operating Expenses	<u>1,433</u>	<u>2,818</u>	<u>1,494</u>	<u>4,478</u>	<u>989</u>	<u>412</u>	<u>3,900</u>	<u>16,539</u>	<u>170,243</u>	<u>132,705</u>	<u>4,897</u>	<u>8,481</u>	<u>8,792</u>	<u>7,053</u>	<u>446,210</u>	<u>364,108</u>	<u>1,196,751</u>	<u>1,396,328</u>
Operating Surplus/(Subsidy)	1,749	(1,052)	(1,494)	(3,078)	(989)	(412)	545	(6,450)	36,524	(5,579)	(4,577)	36,645	5,160	40,846	(446,210)	(364,108)	(90,300)	231,276
Capital Labor	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4,836	0
Construction Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	25,000	0	80,561	1,577
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>2,171</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>27</u>	<u>0</u>	<u>10,069</u>	<u>20,482</u>
Total Capital Expenditures	0	0	0	2,171	0	0	0	0	0	0	0	0	0	0	25,027	0	95,466	22,059
Net Surplus/(Subsidy)	1,749	(1,052)	(1,494)	(5,249)	(989)	(412)	545	(6,450)	36,524	(5,579)	(4,577)	36,645	5,160	40,846	(471,237)	(364,108)	(185,766)	209,217