

AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCE (cont.)

SINGLE SOURCE #6616 SUMMARY: **FRESH AND PREPARED FOODS** for a two (2) year period beginning January 1, 2022 through December 31, 2023

-HIGHLIGHTS AT A GLANCE
2020/2021 YTD Expenditures - \$837,730.45
2022/2023 Estimate - \$2,225,000.00

*NOTE: The 2020/2021 expenditure is significantly less due to COVID-19 impact on operations.

Background

This recommendation provides availability of fresh and prepared food, and beverages, to be purchased on an “as-needed” basis for a two (2) year period beginning January 1, 2022 through December 31, 2023 for food service operations (various concessions and restaurants) throughout the Park District and fresh produce and fruit for the Zoo. The award will provide flexibility to purchase from various food suppliers and purveyors based on need, freshness, and seasonal availability. Furthermore, this recommendation will allow the food service operations and the Zoo to consider/purchase new products that come to market that may be chosen based on quality, seasonal opportunities, the competitive marketplace, and price fluctuation.

Regarding the restaurant industry, it is built on trends (gluten free, vegan, power foods, free range, etc.) and commodity indexes and these trends/indexes can fluctuate quickly. The success of Cleveland Metroparks restaurant operations depends on the ability to adapt and change with these trends, seasons, and opportunities. In addition, menus may change throughout the year as well as different daily specials. New suppliers/producers also enter the market each year. The need for versatility here is apparent as staff is tasked with making food operations a popular success.

This award will enable the ability to insure freshness, high quality, unique opportunities, trendy offerings, and consistent product at all of Cleveland Metroparks food operations.

Anticipated Vendors and Possible Product (include but are not limited to):

- **Food & beverage (both fresh and prepared):** Aslan Inc., Economy Produce & Vegetable Company, Inc., Lexington Services, Northern Haserot, Blue Ribbon Meats, Paragon Produce, Cantonese Classic Seafood, Premier Produce, Sanson Produce, Michael’s Bakery, Orlando Baking, various vendors at West Side Market, Utz, and Peck Food Service.

In order to meet purveyor order minimums and maximize operational efficiency, staff may also include non-food restaurant related items, such as disposables or ware-washing supplies, on the same purchase order as fresh and prepared food and beverage items. These non-food restaurant-related items are under \$50,000 and will be purchased following Cleveland Metroparks By-Laws and Purchasing Manual for purchases under \$50,000.

AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCE (cont.)**RECOMMENDED ACTION:**

That the Board approve the purchase of Fresh and Prepared Foods from the vendors noted above and others on an “as needed” basis per Single Source #6616 for a two (2) year period beginning January 1, 2022 through December 31, 2023, from **various vendors**, for a **total cost not to exceed \$2,225,000**. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.