

Finance Presentation November 9, 2017

YEARS

Investment Objectives:

- Liquidity funds must be available to meet immediate payment requirements
- **Safety** seek to ensure preservation of capital
- **Return** create portfolio designed to attain market average returns while considering investment risk constraints and cash flow needs

Permitted Investments:

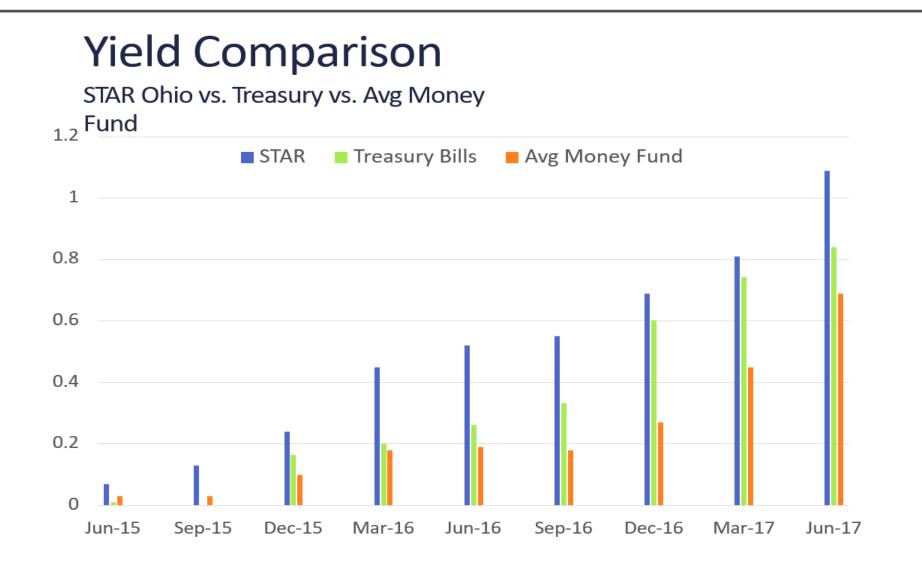
- Treasury Securities
- Government Securities
- Bank Deposits
- Certain Commercial Paper
 - Subject to max allocation, maturity and concentration restrictions
- Corporate Securities
 - Subject to allocation and risk rating restrictions
- Municipal Securities
 - Subject to various restrictions and training requirements

Preferred Investments:

- **STAR Ohio** (<u>S</u>tate <u>T</u>reasury <u>A</u>sset <u>R</u>eserve of Ohio)
 - Highest investment rating AAAm (Safe)
 - Daily liquidity (liquid)
 - Daily interest (return)
 - Similar to a money market fund, but not guaranteed by FDIC
 - Public entity investment pool invested in assets on previous slide

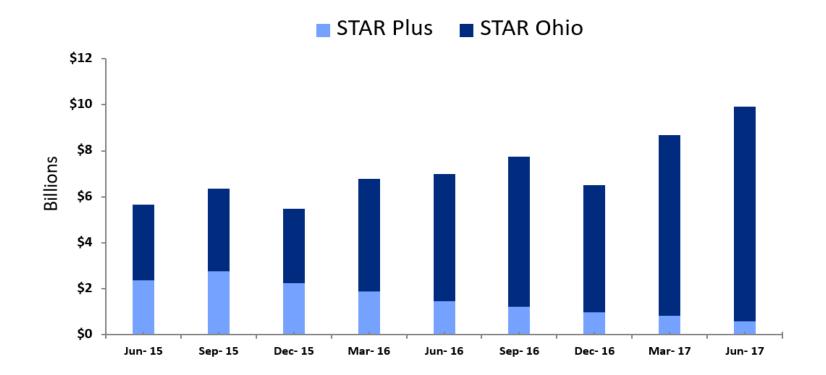
• STAR Plus

- Cash deposits in extensive, proprietary network of banks
- No credit risk and competitive yield to T-bills, money markets and CD's
- FDIC insured up to \$50M
- Liquidity 2x/week, daily deposits



Program Assets

Star Ohio vs Star Plus



Data as of 6/30/2017

Expectations for yields and rates:

- Implied Fed Funds probability of a rate increase in December is 92%
 - Was 82% two weeks ago
- December rate expected to be 1.25-1.50% (up 0.25-0.50%)
- Jay Powell was just appointed the next Chairman of the Fed
 - Gradualist in terms of increase policies
 - Do not expect rate increases every quarter
 - Appears open to less restrictive bank policies
- Implied Fed Funds rate 2.25-2.50% from 2018-2021
 - Not all economists agree

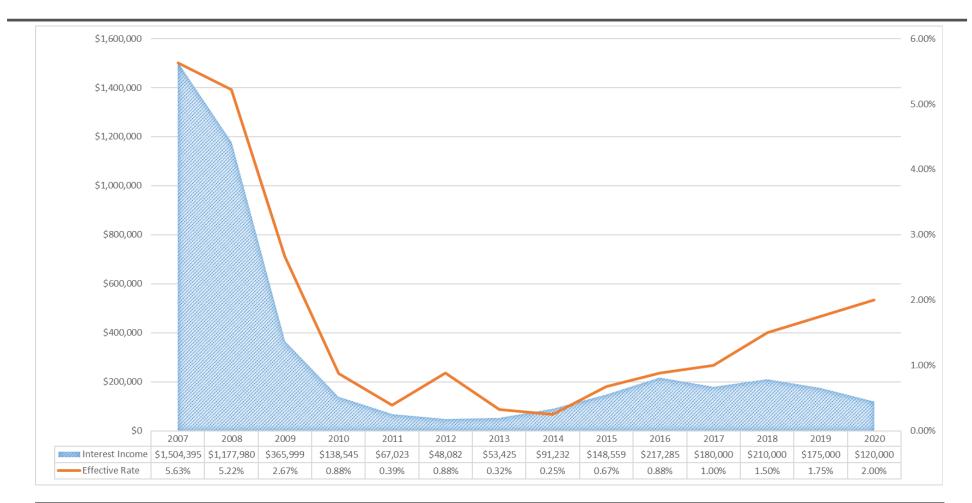
Other Market Conditions:

The Good:

- Unemployment ~4% (nearing full employment)
- GDP growing at moderate 2% pace

The Concerning:

- Geopolitical concerns loom
- Student loan delinquencies continue to increase
- Subprime auto lending is increasing
 - Credit scores under 660
- Credit card delinquencies continue
 - 90+ days overdue has increased 3 consecutive quarters



	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
Effective Rate	5.63%	5.22%	2.67%	0.88%	0.39%	0.88%	0.32%	0.25%	0.67%	0.88%	1.00%	1.50%	1.75%	2.00%
Interest Income	\$1,504,395	\$1,177,980	\$365,999	\$138,545	\$67,023	\$48,082	\$53,425	\$91,232	\$148,559	\$217,285	\$180,000	\$210,000	\$175,000	\$120,000
Cash Balance - EOY	\$26,738,579	\$22,555,353	\$13,702,114	\$15,805,230	\$17,174,739	\$5,433,981	\$16,607,345	\$36,015,174	\$22,059,866	\$24,620,763	\$18,000,000	\$14,000,000	\$10,000,000	\$6,000,000