



**Financial Performance
for the Month Ended
March 31, 2025**



Cleveland Metroparks

	Actual March '24	Actual March '25	Fav (Unfav)	Actual YTD March '24	Actual YTD March '25	Fav (Unfav)
Revenue:						
Property Tax	21,542,344	33,542,987	12,000,643	51,702,149	50,658,458	(1,043,691)
Local Gov/Grants/Gifts	4,237,283	1,352,960	(2,884,323)	8,843,604	6,971,020	(1,872,584)
Charges for Services	1,856,420	1,874,703	18,283	5,742,280	5,124,342	(617,938)
Self-Funded	777,578	977,566	199,988	2,316,055	2,950,753	634,698
Interest, Fines, Other	<u>232,805</u>	<u>890,803</u>	<u>657,998</u>	<u>818,909</u>	<u>1,502,025</u>	<u>683,116</u>
Total Revenue	28,646,430	38,639,019	9,992,589	69,422,997	67,206,598	(2,216,399)
OpEx:						
Salaries and Benefits	8,482,116	6,402,918	2,079,198	20,579,981	22,571,125	(1,991,144)
Contractual Services	526,580	479,119	47,461	2,220,773	2,621,351	(400,578)
Operations	2,921,191	2,724,400	196,791	5,755,905	6,360,551	(604,646)
Self-Funded Exp	<u>707,778</u>	<u>418,997</u>	<u>288,781</u>	<u>2,807,449</u>	<u>1,980,228</u>	<u>827,221</u>
Total OpEx	12,637,665	10,025,434	2,612,231	31,364,108	33,533,255	(2,169,147)
Op Surplus/(Subsidy)	16,008,765	28,613,585	12,604,820	38,058,889	33,673,343	(4,385,546)
CapEx:						
Capital Labor	70,942	98,111	(27,169)	218,179	362,529	(144,350)
Construction Expenses	2,717,009	3,370,693	(653,684)	6,531,874	10,393,340	(3,861,466)
Capital Equipment	1,125,368	585,516	539,852	2,020,887	1,490,438	530,449
Land Acquisition	41,003	122,388	(81,385)	927,257	242,473	684,784
Capital Animal Costs	<u>1,565</u>	<u>63</u>	<u>1,502</u>	<u>3,901</u>	<u>7,281</u>	<u>(3,380)</u>
Total CapEx	3,955,887	4,176,771	(220,884)	9,702,098	12,496,061	(2,793,963)
Net Surplus/(Subsidy)	12,052,878	24,436,814	12,383,936	28,356,791	21,177,282	(7,179,509)

Cleveland Metroparks Zoo

	Actual March '24	Actual March '25	Fav (Unfav)	Actual YTD March '24	Actual YTD March '25	Fav (Unfav)
Revenue:						
General/SE Admissions	293,809	228,826	(64,983)	450,981	10,992	(439,989)
Guest Experience	33,624	16,508	(17,116)	48,947	35,633	(13,314)
Zoo Society	0	0	0	848,790	702,417	(146,373)
Souvenirs/Refreshments	49,269	6,934	(42,335)	296,859	183,464	(113,395)
Education	10,709	47,187	36,478	276,966	353,756	76,790
Rentals & Events	77,981	94,150	16,169	223,623	234,475	10,852
Consignment	133	0	(133)	285	0	(285)
Other	(70)	(455)	(385)	4,882	(2,998)	(7,880)
Total Revenue	465,455	393,150	(72,305)	2,151,333	1,517,739	(633,594)
OpEx:						
Salaries and Benefits	1,908,622	1,341,801	566,821	4,570,858	4,678,034	(107,176)
Contractual Services	12,098	17,922	(5,824)	29,934	50,304	(20,370)
Operations	<u>372,226</u>	<u>470,637</u>	<u>(98,411)</u>	<u>1,286,039</u>	<u>1,372,765</u>	<u>(86,726)</u>
Total OpEx	2,292,946	1,830,360	462,586	5,886,831	6,101,103	(214,272)
Op Surplus/(Subsidy)	(1,827,491)	(1,437,210)	390,281	(3,735,498)	(4,583,364)	(847,866)
CapEx:						
Capital Labor	0	0	0	0	0	0
Construction Expenses	485,901	179,273	306,628	1,179,315	429,854	749,461
Capital Equipment	105,773	136,813	(31,040)	105,773	268,684	(162,911)
Capital Animal Costs	<u>1,565</u>	<u>63</u>	<u>1,502</u>	<u>3,901</u>	<u>7,281</u>	<u>(3,380)</u>
Total CapEx	593,239	316,149	277,090	1,288,989	705,819	583,170
Net Surplus/(Subsidy)	(2,420,730)	(1,753,359)	667,371	(5,024,487)	(5,289,183)	(264,696)
Restricted Revenue-Other	1,924,342	56,261	(1,868,081)	2,243,069	3,074,823	831,754
Restricted Revenue-Zipline	9,605	3,825	(5,780)	11,659	4,604	(7,055)
Restricted Expenses	<u>271,979</u>	<u>1,347,563</u>	<u>(1,075,584)</u>	<u>413,739</u>	<u>4,703,890</u>	<u>(4,290,151)</u>
Restricted Surplus/(Subsidy)	1,661,968	(1,287,477)	(2,949,445)	1,840,989	(1,624,463)	(3,465,452)

Cleveland Metroparks Golf

	Actual March '24	Actual March '25	Fav (Unfav)	Actual YTD March '24	Actual YTD March '25	Fav (Unfav)
Revenue:						
Greens Fees	207,042	226,699	19,657	321,104	247,039	(74,065)
Equipment Rentals	87,316	100,777	13,461	133,965	106,793	(27,172)
Food Service	72,756	89,659	16,903	144,860	139,080	(5,780)
Merchandise Sales	29,465	33,251	3,786	43,658	37,430	(6,228)
Pro Services	20,023	26,090	6,067	141,660	99,285	(42,375)
Driving Range	52,435	53,380	945	80,656	58,784	(21,872)
Other	85,394	130,914	45,520	154,722	158,006	3,284
Total Revenue	554,431	660,770	106,339	1,020,625	846,417	(174,208)
OpEx:						
Salaries and Benefits	549,202	411,307	137,895	1,262,845	1,346,823	(83,978)
Contractual Services	15,471	7,291	8,180	21,951	26,982	(5,031)
Operations	286,263	255,776	30,487	517,270	652,206	(134,936)
Total OpEx	850,936	674,374	176,562	1,802,066	2,026,011	(223,945)
Op Surplus/(Subsidy)	(296,505)	(13,604)	282,901	(781,441)	(1,179,594)	(398,153)
CapEx:						
Capital Labor	23,970	59,205	(35,235)	66,354	165,134	(98,780)
Construction Expenses	189,808	230,080	(40,272)	356,975	981,567	(624,592)
Capital Equipment	235,185	100,742	134,443	336,683	241,742	94,941
Total CapEx	448,963	390,027	58,936	760,012	1,388,443	(628,431)
Net Surplus/(Subsidy)	(745,468)	(403,631)	341,837	(1,541,453)	(2,568,037)	(1,026,584)

Cleveland Metroparks Golf

	Big Met (18)		Little Met (9)		Mastick Woods (9)		Manakiki (18)		Sleepy Hollow (18)	
	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25
Operating Revenue	198,558	157,800	39,610	46,966	14,096	19,468	114,294	92,191	160,668	167,631
Operating Expenses	268,284	309,651	42,442	55,702	54,266	66,360	215,983	272,116	279,872	313,015
Operating Surplus/(Subsidy)	(69,726)	(151,851)	(2,832)	(8,736)	(40,170)	(46,892)	(101,689)	(179,925)	(119,204)	(145,384)
Capital Labor	0	0	0	0	0	0	62,826	104,352	3,528	34,187
Construction Expenses	0	0	0	0	0	0	346,540	151,448	7,679	57,819
Capital Equipment	0	0	0	0	0	0	66,052	0	92,500	42,187
Total Capital Expenditures	0	0	0	0	0	0	475,418	255,800	103,707	134,193
Net Surplus/(Subsidy)	(69,726)	(151,851)	(2,832)	(8,736)	(40,170)	(46,892)	(577,107)	(435,725)	(222,911)	(279,577)
	Shawnee Hills (27)		Washington Park (9)		Seneca (36)		Ironwood		Golf Admin	
	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25
Operating Revenue	126,667	134,204	122,286	92,691	192,659	88,368	51,787	47,098	0	0
Operating Expenses	171,603	210,917	97,456	137,833	255,096	246,028	135,665	179,023	281,399	235,365
Operating Surplus/(Subsidy)	(44,936)	(76,713)	24,830	(45,142)	(62,437)	(157,660)	(83,878)	(131,925)	(281,399)	(235,365)
Capital Labor	0	0	0	2,200	0	10,861	0	13,535	0	0
Construction Expenses	0	0	0	223,909	2,755	529,249	0	19,142	0	0
Capital Equipment	28,500	105,995	0	0	41,500	0	0	42,000	108,132	51,560
Total Capital Expenditures	28,500	105,995	0	226,109	44,255	540,110	0	74,677	108,132	51,560
Net Surplus/(Subsidy)	(73,436)	(182,708)	24,830	(271,251)	(106,692)	(697,770)	(83,878)	(206,602)	(389,531)	(286,925)

Cleveland Metroparks Enterprise

	Actual March '24	Actual March '25	Fav (Unfav)	Actual YTD March '24	Actual YTD March '25	Fav (Unfav)
Revenue:						
Concessions	94,866	106,213	11,347	308,232	314,927	6,695
Dock Rentals	53,355	26,800	(26,555)	607,989	516,220	(91,769)
*Other (includes Chalet fees, parking, hayrides, aquatics, gift cards, misc.)	<u>64,237</u>	<u>63,447</u>	<u>(790)</u>	<u>394,514</u>	<u>403,498</u>	<u>8,984</u>
Total Revenue	212,458	196,460	(15,998)	1,310,735	1,234,645	(76,090)
OpEx:						
Salaries and Benefits	285,764	208,118	77,646	767,219	855,562	(88,343)
Contractual Services	6,784	8,674	(1,890)	17,991	23,197	(5,206)
Operations	<u>84,317</u>	<u>67,724</u>	<u>16,593</u>	<u>295,037</u>	<u>275,951</u>	<u>19,086</u>
Total OpEx	376,865	284,516	92,349	1,080,247	1,154,710	(74,463)
Op Surplus/(Subsidy)	(164,407)	(88,056)	76,351	230,488	79,935	(150,553)
CapEx:						
Capital Labor	0	0	0	0	0	0
Construction Expenses	0	2,008	(2,008)	11,920	2,008	9,912
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>18,500</u>	<u>(18,500)</u>
Total CapEx	0	2,008	(2,008)	11,920	20,508	(8,588)
Net Surplus/(Subsidy)	(164,407)	(90,064)	74,343	218,568	59,427	(159,141)

Cleveland Metroparks Enterprise

	Merwin's Wharf		EW Beach House		E55th Marina		E55th Restaurant	
	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25
Operating Revenue	316,337	287,803	(10)	0	527,826	450,512	0	0
Operating Expenses	<u>453,748</u>	<u>383,529</u>	<u>1,564</u>	<u>1,888</u>	<u>19,473</u>	<u>19,166</u>	<u>5,440</u>	<u>1,277</u>
Operating Surplus/(Subsidy)	(137,411)	(95,726)	(1,574)	(1,888)	508,353	431,346	(5,440)	(1,277)
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	2,008	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Capital Expenditures	0	2,008	0	0	0	0	0	0
Net Surplus/(Subsidy)	(137,411)	(97,734)	(1,574)	(1,888)	508,353	431,346	(5,440)	(1,277)
	Wildwood		Euclid Beach		EmerNeck Marina		EmerNeck Restaurant	
	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25
Operating Revenue	31	17	82	23	134,532	126,204	45,163	54,343
Operating Expenses	<u>1,574</u>	<u>1,646</u>	<u>306</u>	<u>593</u>	<u>10,138</u>	<u>11,210</u>	<u>61,467</u>	<u>71,208</u>
Operating Surplus/(Subsidy)	(1,543)	(1,629)	(224)	(570)	124,394	114,994	(16,304)	(16,865)
Capital Labor	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total Capital Expenditures	0	0	0	0	0	0	0	0
Net Surplus/(Subsidy)	(1,543)	(1,629)	(224)	(570)	124,394	114,994	(16,304)	(16,865)

Cleveland Metroparks Enterprise

	Edgewater Pier		Wallace Lake		Hinckley Lake		Huntington		Boat Dock	
	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25
Operating Revenue	84	30	0	0	0	0	0	11	0	0
Operating Expenses	526	312	371	330	319	0	3,443	2,829	556	556
Operating Surplus/(Subsidy)	(442)	(282)	(371)	(330)	(319)	0	(3,443)	(2,818)	(556)	(556)
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	0	0	0	0
Capital Equipment	0	0	0	0	0	0	0	0	0	0
Total Capital Expenditures	0	0	0	0	0	0	0	0	0	0
Net Surplus/(Subsidy)	(442)	(282)	(371)	(330)	(319)	0	(3,443)	(2,818)	(556)	(556)

	Chalet		Ledge Lake		Parking		Enterprise Admin		Total	
	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25	YTD March '24	YTD March '25
Operating Revenue	211,847	255,783	11,475	13,230	63,368	46,690	0	0	1,310,735	1,234,646
Operating Expenses	184,278	201,246	2,552	3,063	3,976	2,843	330,516	453,014	1,080,247	1,154,710
Operating Surplus/(Subsidy)	27,569	54,537	8,923	10,167	59,392	43,847	(330,516)	(453,014)	230,488	79,936
Capital Labor	0	0	0	0	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0	11,920	0	11,920	2,008
Capital Equipment	0	18,500	0	0	0	0	0	0	0	18,500
Total Capital Expenditures	0	18,500	0	0	0	0	11,920	0	11,920	20,508
Net Surplus/(Subsidy)	27,569	36,037	8,923	10,167	59,392	43,847	(342,436)	(453,014)	218,568	59,428

Cleveland Metroparks Nature Shops

	Actual March '24	Actual March '25	Fav (Unfav)	Actual YTD March '24	Actual YTD March '25	Fav (Unfav)
Retail Revenue	32,107	44,039	11,932	165,608	79,750	(85,858)
OpEx:						
Salaries and Benefits	36,509	28,499	8,010	87,874	97,017	(9,143)
Contractual Services	0	2,060	(2,060)	1,489	2,060	(571)
Operations	<u>46,240</u>	<u>45,122</u>	<u>1,118</u>	<u>104,881</u>	<u>97,887</u>	<u>6,994</u>
Total OpEx	82,749	75,681	7,068	194,244	196,964	(2,720)
Op Surplus/(Subsidy)	(50,642)	(31,642)	19,000	(28,636)	(117,214)	(88,578)
CapEx:						
Capital Labor	0	0	0	0	0	0
Construction Expenses	0	0	0	0	0	0
Capital Equipment	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Total CapEx	0	0	0	0	0	0
Net Surplus/(Subsidy)	(50,642)	(31,642)	19,000	(28,636)	(117,214)	(88,578)