



**Industrial Cleaning
Confidential Master Rate Book
for
Cleveland MetroParks
Cleveland, OH**

www.hydrochempsc.com

Rates Issued:

5/1/21

HydroChemPSC Contact Person Information:

Lou Helwig

330.417.0576

Louis.Helwig@hydrochempsc.com

Valid for 90 days from issue date

CLARIFICATIONS AND DEFINITIONS:

PERSONNEL and EQUIPMENT RATES:

All work will be subject to the terms of the applicable Master Services Agreement (MSA). In the event there is not an agreed MSA in place (or the MSA does not address the below items, the standard terms and conditions in the attached Addendum will apply and must be signed by both parties without reservation or modification.

- 1 Pricing is exclusive of any taxes and withholdings.
- 2 Payment is due Net 30 days from invoice receipt.
- 3 Should prescription glasses, coveralls, slicker suits, hearing protection, and steel toe boots become contaminated by Customer product, HydroChemPSC will present the contaminated equipment to Customer for their disposal and charge Customer for the actual replacement costs. Alternatively, Customer may elect to replace contaminated equipment at their discretion. This provision does not include lost equipment.

4 If Customer requires HydroChemPSC to test employees and or subcontractors for drugs and alcohol above HydroChemPSC's standard substance abuse policy, or provide any special training above the standard requirements for site-specific training through a safety council, Customer will reimburse HydroChemPSC at cost five percent (5%).

5 Straight Time will be charged for the first 8 hours per day Monday through Friday. Over Time will apply to work performed above 8 hours Monday - Friday, and Weekends, between the hours of Friday 5 PM and Monday 7 AM.

6 Holiday rates, will apply to all work performed on New Year's Day, Labor Day, Easter Sunday, July 4th, Memorial Day, Thanksgiving Day, Christmas Eve, and Christmas Day. If Holiday rates are not defined in the rate sheet, Holiday time will be billed at double the regular rates.

7 Rates shown shall apply for all personnel from gate to gate and will be rounded to the nearest fifteen minutes (.25 hr.) Gate logs may only be used for audit purposes if the gate logs have been provided to HydroChemPSC on a weekly basis for review and confirmation.

8 All equipment listed on the rate sheet shall be billed at the listed rate regardless of whether the item is owned, rented or leased by HydroChemPSC.

9 A fuel surcharge will be added to the costs of diesel fuel consuming equipment, in accordance to the MSA or its appropriate amendment. In the event no MSA is in place, or no fuel surcharge in the current MSA, the fuel surcharge will be applied as shown in the FUEL SURCHARGES table below the rates. The base price applied to the formula will be \$3.00 per gallon. The fuel surcharge will be adjusted quarterly based on the DOE fuel price as outlined in the FUEL SURCHARGES table.

10 If special third party equipment not listed on the rate sheet is requested by Customer for a specific job, these items will be reimbursed at cost plus 25 %. This markup will apply to all costs associated with an item being used (pickup, delivery, transportation, fuel, accessories, repairs etc.).

11 Materials and chemicals will be sold in full bag quantities only. Materials can be returned for a credit only when materials are unused, in a marketable condition and in a full/unopened container. If, for any reason, special chemicals, that are not a normal HydroChemPSC inventory item, are required to be returned to the manufacturer, a 35% restocking fee will apply. HydroChemPSC reserves the right to adjust chemical pricing with 30 day written notice.

12 For local work (Customer site within 25 mile radius to nearest HydroChemPSC office), HydroChemPSC labor and equipment rates will be paid four (4) hours at the straight time rate or for actual hours worked, whichever is greater.

- 13 For non-local personnel (Customer site outside 25 mile radius to nearest HydroChemPSC office), the minimum billed labor time shall be eight (8) hours per day every day until they are released by customer to return to their home branch or home, whether on site or off site.
- 14 If the HydroChemPSC branch office supporting a project is more than 25 miles from the site at which the work is being performed or additional resources are brought in from sites greater than 25 miles from the job site, per diem rates listed on rate schedules will apply. Personnel travel expenses will be reimbursable at the straight time hourly rate listed. Vehicle mileage will also be billed.
- 15 For work performed within a 25 mile radius from nearest HydroChemPSC branch office, the actual, reasonable and auditable travel or transportation expenses incurred by HydroChemPSC for mobilization of additional personnel at the specific direction of any site representative shall be fully reimbursable at the straight time hourly rate listed.
- 16 All applicable mileage or transportation costs will be billed portal to portal.
- 17 Any delays caused by Customer will be billed at the applicable rates. (Examples of potential Customer delays include but are not limited to: requiring HydroChemPSC to follow Customer work processes, site access restriction, failure to provide a safe work area).
- 18 The Labor Billing Rates and Equipment Rates listed below shall remain in effect for a period of twelve (12) months after the Agreement Effective Date. After such twelve (12) month period, either Company or Contractor may request an adjustment to the Labor Billing Rates listed below by sending written notice to the Company or Contractor. The Equipment Rates listed below shall remain in effect for a period of twenty four (24) months after the Agreement Effective Date. After such twenty four (24) month period, either Company or Contractor may request an adjustment to the above by sending written notice to the Company or Contractor.

UNITS OF MEASURE CLARIFICATIONS:

HR = Hour

SHIFT = 12-Hour Shift

DAY = 24 Hours

WEEK = 7 Calendar Days

MONTH = 30-31 Calendar Days

SEC/HR = Section per Hour (length defined below)

Chemical Cleaning SEC/HR = 25' sections

Tank Cleaning SEC/HR = 50' sections

Hydroblasting SEC/HR = 50' sections

Vacuuming SEC/HR = 25' sections

JOB = Duration of Job
 BAG = 50 lb. Bag
 LB. = Pound
 GAL = Gallon
 MILE = Mile
 FT/HR = Foot per Hour

EACH = Each
 PAIR = Pair
 EACH = Markup/Cost + %
 EACH = Rental Cost + %
 EACH = Replacement Cost
 EACH = Priced on Request (POR)

North Division

ITEM CODE	DESCRIPTION	U/M	
INDUSTRIAL CLEANING PERSONNEL			
HB010001	EQUIPMENT TECHNICIAN	HR	\$28.00
HB010101	EQUIPMENT TECHNICIAN, OT	HR	\$38.00
HB010002	EQUIPMENT TECHNICIAN, HOLIDAY	HR	\$46.27
HB010027	EQUIPMENT TECHNICIAN, TRAVEL	HR	\$28.00
HB010003	OPERATOR/CREW LEADER	HR	\$33.00
HB010103	OPERATOR/CREW LEADER, OT	HR	\$45.00
HB010004	OPERATOR/CREW LEADER, HOLIDAY	HR	\$55.89
HB010029	OPERATOR/CREW LEADER, TRAVEL	HR	\$33.00
HB010007	FIELD SUPERVISOR	HR	\$38.00
HB010107	FIELD SUPERVISOR, OT	HR	\$52.00
HB010008	FIELD SUPERVISOR, HOLIDAY	HR	\$60.69
HB010033	FIELD SUPERVISOR, TRAVEL	HR	\$38.00
HB010015	SAFETY SUPERVISOR	HR	\$40.00
HB010115	SAFETY SUPERVISOR, OT	HR	\$40.00
HB010016	SAFETY SUPERVISOR, HOLIDAY	HR	\$40.00
HB010041	SAFETY SUPERVISOR, TRAVEL	HR	\$40.00

HB010017	PROJECT MANAGER	HR	\$65.00
HB010117	PROJECT MANAGER, OT	HR	\$65.00
HB010018	PROJECT MANAGER, HOLIDAY	HR	\$65.00
HB010019	T/A CLERK/TIMEKEEPER	HR	\$29.00
HB010023	SUBSISTENCE, OVERNIGHT/PERSON	DAY	\$125.00

HYDROBLASTING/UHP MAJOR EQUIPMENT

HB020065	POWER WASHER, HOT WATER	HR	\$40.00
HB020003	10,000 Psi, 30 Gpm, PUMP	HR	\$75.00
HB020005	10,000 Psi, 60 Gpm PUMP	HR	\$85.00
HB020007	10,000 Psi, 100 Gpm PUMP	HR	\$150.00
HB020049	10,000 Psi, 600 Gpm, PUMP	HR	\$240.00
HB020029	20,000 psi, 15 Gpm PUMP	HR	\$105.00
HB020038	20,000 psi, 25 Gpm PUMP	HR	\$125.00
HB020044	20,000 psi, 40 Gpm PUMP	HR	\$175.00
HB020053	UHP PUMP, 35-40,000 PSI, 3 GPM	HR	\$200.00
HB020060	UHP PRESSURE TEST PUMP	HR	\$225.00
HB020061	UHP METAL CUTTING SYSTEM	HR	\$110.00
HB020057	UHP PUMP, ELECTRIC, 75 HP	HR	\$150.00
HB020058	UHP PUMP, ELECTRIC, 150 HP	HR	\$200.00
HB020019	SERVICE VEHICLE W/ HAND TOOLS	HR	\$8.00
HB020020	STAKE BED TRUCK	HR	\$10.00
HB020028	BIO-BLAST SYSTEM	HR	\$110.00
HB020063	CO2 BLASTING SYSTEM	HR	\$225.00
HB020017	MILEAGE, SERVICE VEHICLE	MILE	\$1.00

HYDROBLASTING MATERIALS/MEDIA

HB030004	B203, GARNET BLAST MEDIA	BAG	\$41.00
HB030011	ABRASIVES, 50 LB	BAG	\$40.00
HB030016	CO2 PELLETS	BAG	\$1.75

HYDROBLASTING/UHP AUXILIARY EQUIPMENT/ACCESSORIES

HB040001	BUNDLE BLASTER	HR	\$60.00
HB040002	TOWER CLEANING PACKAGE, adjustable cleaning apparatus W/ a centering device required for use with Rotojet applications.	HR	\$85.00

HB040003	ROTOJET (2D) HIGH PRESSURE NOZZLE, a high pressure, high volume, vessel & tower cleaner capable of 90-360 degree rotary cleaning action.	HR	\$35.00
HB040006	WINCH, MANUAL CONTROL	HR	\$30.00
HB040007	TUBE LANCE 10000PSI/1-4 LANCES	HR	\$40.00
HB040008	TUBE LANCE MACHINE/4-8 LANCES	HR	\$60.00
HB040011	POWERLANCE AUTO TUBE LANCER	HR	\$50.00
HB040013	H/B WATER RECIRCULATION SYSTEM	HR	\$75.00
HB040014	EDUCT-O-JET	HR	\$25.00
HB040015	HYDROBLAST SWIVEL, a compact water-jet assisted rotary swivel used in conjunction w/ hydroblast unit	HR	\$25.00
HB040018	HYDROLAZER, RHD DEVICE	HR	\$125.00
HB040019	SHOTGUN OR LANCE, ADDITIONAL, an additional Saf-T-Gun or lance operated from single hydroblast unit	EA/HR	\$15.00
HB040020	SPIN JET, 10K, a rotating shotgun & nozzle assembly used for difficult surface preparation or cleaning job	HR	\$25.00
HB040021	HOSE, FIREHOSE for hydroblast pump suction	FT/HR	\$0.10
HB040023	SAFETY DUMP CONTROL SYSTEM	HR	\$10.00
HB040030	AIR COMPRESSOR 175 CFM	HR	\$35.00
HB040040	INSIDE DIAMETER CLEANING TOOL FOR PIPELINE OR HEAT EXCHANGER SHELLS (SKIPPY BALL)	HR	\$30.00
HB040057	AIR COMPRESSOR 375 CFM	HR	\$45.00
HB040065	SPIN JET, 20K, a rotating shotgun nozzle assembly used for difficult surface preparation or cleaning job	HR	\$30.00
HB040067	TUBE LANCE 20K, 0-30 FT	HR	\$45.00
HB040068	UHP TUBE LANCE 36K, 0-20 FT	HR	\$50.00
HB040070	FLEX LANCE, 20K STEEL	HR	\$18.00
HB040071	UHP FLEX LANCE, 36K, STEEL	HR	\$20.00
HB040073	ROTOJET (3D) HIGH PRESSURE NOZZLE 30 GPM, high pressure, high volume vessel & tower cleaner capable of 90-360 degree rotary cleaning action.	HR	\$45.00
HB040074	HYDRO ROTO-MOLE 10K PSI 1/2"	HR	\$35.00
HB040075	HYDRO ROTO-MOLE 10K PSI 3/4"	HR	\$45.00
HB040076	HYDRO ROTO-MOLE 10K PSI 1"	HR	\$55.00

HB040122	HOSE, HIGH PRESSURE, 10K, 1/2", over the standard 100 feet supplied w/ each pump	FT/HR	\$0.10
HB040123	HOSE, HIGH PRESSURE, 10K, 3/4", over the standard 100' supplied w/ each pump	FT/HR	\$0.15
HB040124	HOSE, HIGH PRESSURE, 10K, 1", over the standard 100' supplied w/ each pump	FT/HR	\$0.20
HB040125	ROTOJET (3D) HIGH PRESSURE NOZZLE 80 GPM, High pressure, high volume vessel & tower cleaner capable of 90-360 degree rotary cleaning action.	HR	\$85.00
HB040127	UHP MULTI TUBE LANCE, 36K	HR	\$95.00
HB040130	FILTER BAGS, HIGH EFFICIENCY	EACH	\$15.00
HB040132	SHOTGUN, 20K	HR	\$15.00
HB040133	HOSE, 20K PSI, 50' SECTION	EA/HR	\$8.00
HB040140	ROTOJET, 20K, 3D TOOL	HR	\$95.00
HB040150	STIFF LANCE, SS	HR	\$20.00
HB040155	UHP FLOWGUN	HR	\$40.00
HB040157	UHP HOSE, 36K	FT/HR	\$0.26
HB040158	UHP CLEANING TOOL, BLAZER VAC	HR	\$45.00
HB040169	UHP TUBE LANCE, 36K, 21-50 FT	HR	\$100.00
HB040171	UHP MULTI-LANCE, AUTO	HR	\$100.00
HB040182	QUICK INDEXER, used to mount tubelancer or DuraFlexxx in vertical position	HR	\$35.00
HB040183	QUICK INDEXER MOUNTING PLATE, Mount used to attach the indexer to the equipment	HR	\$25.00
HB040184	ROTOLAZER 40K W/50' FLEX LANCE	HR	\$130.00
HB040185	FLEX LANCE, ROTOLAZER-50' ADDL	HR	\$110.25
HB040189	ROTOLAZER, 20K W/ 50 FT FLEX LANCE	HR	\$95.00
HB040139	10K, Auto Flex, DuraFlexxx	HR	\$45.00
HB040203	20K, Auto Flex, DuraFlexxx	HR	\$55.00
HB040216	10K, Auto Flex, DuraFlexxx Dx2	HR	\$65.00
HB040217	20K, Auto Flex, DuraFlexxx Dx2	HR	\$75.00
HB040213	10K, Auto Flex, DuraFlexxx Dx3	HR	\$95.00
HB040214	20K, Auto Flex, DuraFlexxx Dx3	HR	\$105.00

HB040220	FLEXREEL™ LANCE CONTROL SYSTEM, Flex Lance control system used for multiple lance operation	HR	\$40.00
HB040234	AXYS™ ADVANCED INDEXING SYSTEM, MULTI-DIRECTIONAL AUTOMATED RIGID AND FLEX LANCE TUBE-TO-TUBE INDEXER	HR	\$45.00
HB040235	COMPUTERIZED TUBE CLEANING SYSTEM	HR	\$187.50
HB040236	PADBLASTER	HR	\$115.00
HB040239	AXYS MANUAL INDEXER	HR	\$37.50
HB040246	AUTOBLASTER, Automated shotgun tool capable of 10,000 - 40, 000 psi	HR	\$90.00
HB040354	JPS DIGITAL FEED RATE MONITOR	HR	\$10.00
HB040386	MEGABLASTER	HR	\$206.25
HB040390	VISION SYSTEM	HR	\$25.00
HB040513	10K, AUTO FLEX, DURAFLEXXX DX4	HR	\$112.50
HB040514	20K, AUTO FLEX, DURAFLEXXX DX4	HR	\$112.50
HB040515	40K, AUTO FLEX, DURAFLEXXX DX4	HR	\$112.50
HB090001	3RD PARTY CONTRACTORS, C+%	EACH	COST+35%

VACUUM SERVICE MAJOR EQUIPMENT

VC020001	VACUUM TRUCK, 70 BARREL	HR	\$60.00
VC020002	VACUUM TRUCK, 130 BARREL SS	HR	\$85.00
VC020004	AIR MACHINE	HR	\$80.00
VC020005	AIR MACHINE W/CYCLONE	HR	\$95.00
VC020006	AIR MACHINE W/SLUDGE PUMP	HR	\$95.00
VC020007	SEWER CLEANING UNIT (JET RODDER)	HR	\$110.00
VC020009	VACUUM TRUCK (LIQUID RING)	HR	\$110.00
VC020015	VACUUM TRUCK, 70 BARREL, SS	HR	\$65.00
VC020018	AIR MACHINE, 27" HIGH EFFICIENCY	HR	\$70.00
VC020025	AIR MACHINE, LIQUID RING, 27"	HR	\$130.00
VC020034	HYDRO-EXCAVATION UNIT	HR	\$165.00
VC020012	MILEAGE, VACUUM TRUCK	MILE	\$2.00
VC020022	SERVICE VEHICLE W/ HAND TOOLS	HR	\$8.00

VACUUM SERVICE AUXILIARY EQUIPMENT/ACCESSORIES

VC040001	HOSE, VACUUM TRUCK HOSE 2" 50'+	FT/HR	\$0.30
VC040002	HOSE, VACUUM TRUCK HOSE 3" 50'+	FT/HR	\$0.40
VC040003	HOSE, VACUUM TRUCK HOSE 4" 50'+	FT/HR	\$0.50
VC040004	HOSE, FLEXIBLE VACUUM TRUCK 4"	roll	\$65.00

VC040005	HOSE, FLEXIBLE VACUUM TRUCK 6"	roll	\$120.00
VC040006	HOSE, FLEXIBLE VACUUM TRUCK 8"	FT/JOB	\$4.00
VC040009	HOSE, KANAFLEX VACUUM 6" (STAINLESS)	FT/HR	\$1.00
VC040011	STANDPIPE, 6" OR 8"	FT/HR	\$0.40
VC040012	OPERATING SUPPLIES, E.G., VAC ELBOWS, REDUCERS, ADAPTERS	HR	\$20.00
VC040061	VACUUM SAFETY TEE	HR	\$5.00
VC040100	SPECIAL VACUUM ATTACHMENTS	HR	\$15.00
VC090001	3RD PARTY CHARGES, C+%	EACH	COST+35%

SAFETY EQUIPMENT

SE040016	RUBBER GLOVES	PAIR	\$5.00
SE040026	ACID HOOD, CHEMICAL SUIT/HR, C+% (RENTAL)	EACH	COST+35%
SE040027	RESPIRATOR BODY, FULL FACE	EACH	\$50.00
SE040028	RESPIRATOR BODY, HALF FACE	EACH	\$30.00
SE040029	RESPIRATOR CARTRIDGE	EACH	\$15.00
SE040034	SAFETY HARNESS	EACH	\$85.00
SE040035	SAFETY LANYARD	EACH	\$35.00
SE040036	SQUEEGEE	EACH	\$10.00
SE040037	SPECIAL SAFETY EQUIPMENT, C+%	EACH	COST+35%
SE040038	TWO WAY RADIOS, PER PAIR	HR	\$10.00
SE040039	AIR LIGHTS EACH/HR, C+% (RENTAL)	EACH	COST+35%
SE040040	AIR MOVER EACH/HR, C+% (RENTAL)	EACH	COST+35%
SE040041	POLY SHEETING/ROLL	EACH	\$35.00
SE040042	BREATHER AIR TRAILER/DAY, C+% (RENTAL)	EACH	COST+35%
SE040043	BREATHING AIR CYLINDERS, 2 BOTTLE CASCADE, C+% (RENTAL)	EACH	COST+35%
SE040046	BREATHING AIR, CHANGEOUT/EACH, C+% (RENTAL)	EACH	COST+35%
SE040047	SAFETY PACKAGE BASIC/PER PERSON, includes: safety shoes/glasses, hard hat, chemical gloves, face shield, chemical goggles, rain suit, rubber boots, ear plugs	HR	\$11.00
SE040049	SAFETY PACKAGE CONFINED SPACE	HR	\$25.00
SE040060	TYVEK COVERALLS	EACH	\$8.00
SE040062	DUCT TAPE	ROLL	\$7.00
SE040065	OXYGEN METER	HR	\$15.00
SE040069	HEPA CARTRIDGES	EACH	\$10.00

SE040071	TRIPLE GAS MONITOR	HR	\$20.00
SE040072	SAFETY STANDBY KIT	HR	\$20.00
SE040077	DUST RESPIRATORS	EACH	\$5.00
SE040078	LIGHTS: LOW VOLTAGE, C+%	RENTAL	COST+35%
SE040079	ANTI-WITHDRAWAL DEVICE	HR	\$25.00
SE040086	SAFETY HARNESS W/LANYARD, SET	EACH	\$105.00
SE040099	ENCAPSULATED ENVIRONMENTAL SUIT/HR, C+%	RENTAL	COST+35%
SE040101	LIGHT TOWER, PORTABLE, C+%	RENTAL	COST+35%
SE040102	BREATHING AIR, 30-MIN RESCUE PACK, C+%	RENTAL	COST+35%
SE040170	ANALYZER EAGLE 4 GAS	DAY	\$105.00
SE040215	EXPLOSION PROOF AIR OPERATED-LIGHTS & STAND	SHIFT	\$90.00
SE040299	MISC. SAFETY EQUIPMENT, C+%	EACH	COST+35%
SE047121	COPPUS CP-20 BLOWER	SHIFT	\$80.00
SE047207	COPPUS CP-12 BLOWER	SHIFT	\$65.00
SE047218	LIGHT TOWER	SHIFT	COST+35%
	Waste	EACH	COST+35%