

Financial Performance

May 17, 2018

	2017	2017	2017	2018	2018	2018	2018	
	YTD	Annual	YTD % of	YTD	Annual	Remaining	YTD % of	
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used	+\$5.8m over
Revenues:								SPPY, already
Property Tax	36,222,499	74,233,000	48.8%	42,005,555	75,283,000	33,277,445	55.8%	55.8% of
Local Gov't, Donations, Gifts, Grants	2,425,517	12,830,343	18.9%	2,281,087	20,598,955	18,317,868	11.1%	budget 4 mos.
Interest Income	64,359	225,000	28.6%	77,386	225,000	147,614	34.4%	into the year.
Charges for Services	4,974,316	26,595,372	18.7%	4,380,088	27,367,062	22,986,974	16.0%	
Damages and Fines	29,878	132,415	22.6%	35,798	93,768	57,970	38.2%	
Self-Funded	2,910,533	9,761,000	29.8%	3,084,927	9,739,879	6,654,952	31.7%	
Total Revenues	46,627,102	123,777,130	37.7%	51,864,841	133,307,664	81,442,823	38.9%	
Operating Expenditures:								
Salaries and Benefits	18,162,313	65,498,146	27.7%	18,946,599	67,181,669	48,235,070	28.2%	
Contractual Services	1,466,067	6,127,993	23.9%	2,272,540	7,681,390	5,408,850	29.6%	
Operations	4,285,352	24,515,395	17.5%	5,563,150	26,336,063	20,772,913	21.1%	
Self-Funded	2,024,895	7,670,000	26.4%	1,761,545	8,122,252	6,360,707	21.7%	
Operating Expenditures	25,938,627	103,811,534	25.0%	28,543,833	109,321,374	80,777,541	26.1%	
Operating Results - Surplus/(Subsidy)	20,688,475	19,965,596	103.6%	23,321,007	23,986,290	665,282	97.2%	
Capital Expenditures:								
Capital Project Labor	-	201,945	0.0%	343,791	1,075,000	731,209	32.0%	
Capital Material	409,798	6,540,586	6.3%	586,137	5,738,718	5,152,581	10.2%	
Capital Contracts	3,659,150	26,689,572	13.7%	6,006,705	30,898,837	24,892,132	19.4%	
Capital Equipment	810,571	2,817,404	28.8%	910,410	2,799,719	1,889,309	32.5%	
Animal Acquisition	14,302	88,467	16.2%	2,291	77,100	74,809	3.0%	
Land Acquisition	353,932	1,470,543	24.1%	548,253	4,198,181	3,649,928	13.1%	
Capital Expenditures	5,247,753	37,808,517	13.9%	8,397,586	44,787,555	36,389,968	18.7%	



	2017 YTD	2017 Annual	2017 YTD % of	2018 YTD	2018 Annual	2018 Remaining	2018 YTD % of	
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used	Actual
Revenues:								Gov't/Grants/
Property Tax	36,222,499	74,233,000	48.8%	42,005,555	75,283,000	33,277,445	55.8%	Donations on
Local Gov't, Donations, Gifts, Grants	2,425,517	12,830,343	18.9%	2,281,087	20,598,955	18,317,868	11.1%	par with SPPY, even though
Interest Income	64,359	225,000	28.6%	77,386	225,000	147,614	34.4%	% is less
Charges for Services	4,974,316	26,595,372	18.7%	4,380,088	27,367,062	22,986,974	16.0%	(larger budget
Damages and Fines	29,878	132,415	22.6%	35,798	93,768	57,970	38.2%	this year).
Self-Funded	2,910,533	9,761,000	29.8%	3,084,927	9,739,879	6,654,952	31.7%	
Total Revenues	46,627,102	123,777,130	37.7%	51,864,841	133,307,664	81,442,823	38.9%	
Operating Expenditures:								
Salaries and Benefits	18,162,313	65,498,146	27.7%	18,946,599	67,181,669	48,235,070	28.2%	
Contractual Services	1,466,067	6,127,993	23.9%	2,272,540	7,681,390	5,408,850	29.6%	
Operations	4,285,352	24,515,395	17.5%	5,563,150	26,336,063	20,772,913	21.1%	
Self-Funded	2,024,895	7,670,000	26.4%	1,761,545	8,122,252	6,360,707	21.7%	
Operating Expenditures	25,938,627	103,811,534	25.0%	28,543,833	109,321,374	80,777,541	26.1%	
Operating Results - Surplus/(Subsidy)	20,688,475	19,965,596	103.6%	23,321,007	23,986,290	665,282	97.2%	
Capital Expenditures:								
Capital Project Labor	-	201,945	0.0%	343,791	1,075,000	731,209	32.0%	
Capital Material	409,798	6,540,586	6.3%	586,137	5,738,718	5,152,581	10.2%	
Capital Contracts	3,659,150	26,689,572	13.7%	6,006,705	30,898,837	24,892,132	19.4%	
Capital Equipment	810,571	2,817,404	28.8%	910,410	2,799,719	1,889,309	32.5%	
Animal Acquisition	14,302	88,467	16.2%	2,291	77,100	74,809	3.0%	
Land Acquisition	353,932	1,470,543	24.1%	548,253	4,198,181	3,649,928	13.1%	
Capital Expenditures	5,247,753	37,808,517	13.9%	8,397,586	44,787,555	36,389,968	18.7%	



	2017	2017	2017	2018	2018	2018	2018	
	YTD	Annual	YTD % of	YTD	Annual	Remaining	YTD % of	
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used	
Revenues:							(
Property Tax	36,222,499	74,233,000	48.8%	42,005,555	75,283,000	33,277,445	55.8%	Continued
Local Gov't, Donations, Gifts, Grants	2,425,517	12,830,343	18.9%	2,281,087	20,598,955	18,317,868	11.1%	weather
Interest Income	64,359	225,000	28.6%	77,386	225,000	147,614	34.4%	challenges
Charges for Services	4,974,316	26,595,372	18.7%	4,380,088	27,367,062	22,986,974	16.0%	through April from a % of
Damages and Fines	29,878	132,415	22.6%	35,798	93,768	57,970	38.2%	budget, we
Self-Funded	2,910,533	9,761,000	29.8%	3,084,927	9,739,879	6,654,952	31.7%	are 2.7%
Total Revenues	46,627,102	123,777,130	37.7%	51,864,841	133,307,664	81,442,823	38.9%	behind SPPY.
							(
Operating Expenditures:								
Salaries and Benefits	18,162,313	65,498,146	27.7%	18,946,599	67,181,669	48,235,070	28.2%	
Contractual Services	1,466,067	6,127,993	23.9%	2,272,540	7,681,390	5,408,850	29.6%	
Operations	4,285,352	24,515,395	17.5%	5,563,150	26,336,063	20,772,913	21.1%	
Self-Funded	2,024,895	7,670,000	26.4%	1,761,545	8,122,252	6,360,707	21.7%	
Operating Expenditures	25,938,627	103,811,534	25.0%	28,543,833	109,321,374	80,777,541	26.1%	
Operating Results - Surplus/(Subsidy)	20,688,475	19,965,596	103.6%	23,321,007	23,986,290	665,282	97.2%	
Capital Expenditures:								
Capital Project Labor	-	201,945	0.0%	343,791	1,075,000	731,209	32.0%	
Capital Material	409,798	6,540,586	6.3%	586,137	5,738,718	5,152,581	10.2%	
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Land Acquisition	353,932	1,470,543	24.1%	548,253	4,198,181	3,649,928	13.1%	
Capital Expenditures	5,247,753	37,808,517	13.9%	8,397,586	44,787,555	36,389,968	18.7%	



	2017 YTD Actual	2017 Annual Budget	2017 YTD % of Budget Used	2018 YTD Actual	2018 Annual Budget	2018 Remaining Budget	2018 YTD % of Budget Used	
Revenues:								
Property Tax	36,222,499	74,233,000	48.8%	42,005,555	75,283,000	33,277,445	55.8%	
Local Gov't, Donations, Gifts, Grants	2,425,517	12,830,343	18.9%	2,281,087	20,598,955	18,317,868	11.1%	
Interest Income	64,359	225,000	28.6%	77,386	225,000	147,614	34.4%	PPT
Charges for Services	4,974,316	26,595,372	18.7%	4,380,088	27,367,062	22,986,974	16.0%	accelerated
Damages and Fines	29,878	132,415	22.6%	35,798	93,768	57,970	38.2%	pace from SPPY has total
Self-Funded	2,910,533	9,761,000	29.8%	3,084,927	9,739,879	6,654,952	31.7%	revenue ahead
Total Revenues	46,627,102	123,777,130	37.7%	51,864,841	133,307,664	81,442,823	38.9%	of SPPY. As
	,							this pace normalizes, we
Operating Expenditures:								expect
Salaries and Benefits	18,162,313	65,498,146	27.7%	18,946,599	67,181,669	48,235,070	28.2%	Charges for
Contractual Services	1,466,067	6,127,993	23.9%	2,272,540	7,681,390	5,408,850	29.6%	Services to
Operations	4,285,352	24,515,395	17.5%	5,563,150	26,336,063	20,772,913	21.1%	accelerate.
Self-Funded	2,024,895	7,670,000	26.4%	1,761,545	8,122,252	6,360,707	21.7%	
Operating Expenditures	25,938,627	103,811,534	25.0%	28,543,833	109,321,374	80,777,541	26.1%	
Operating Results - Surplus/(Subsidy)	20,688,475	19,965,596	103.6%	23,321,007	23,986,290	665,282	97.2%	
Capital Expenditures:								
Capital Project Labor	-	201,945	0.0%	343,791	1,075,000	731,209	32.0%	
Capital Material	409,798	6,540,586	6.3%	586,137	5,738,718	5,152,581	10.2%	
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Capital Expenditures	5,247,753	37,808,517	13.9%	8,397,586	44,787,555	36,389,968	18.7%	



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Revenues:								
Property Tax	36,222,499	74,233,000	48.8%	42,005,555	75,283,000	33,277,445	55.8%	
Local Gov't, Donations, Gifts, Grants	2,425,517	12,830,343	18.9%	2,281,087	20,598,955	18,317,868	11.1%	
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Total Revenues	46,627,102	123,777,130	37.7%	51,864,841	133,307,664	81,442,823	38.9%	
Operating Expenditures:								On pace in
Salaries and Benefits	18,162,313	65,498,146	27.7%	18,946,599	67,181,669	48,235,070	28.2%	terms of % budget used
Contractual Services	1,466,067	6,127,993	23.9%	2,272,540	7,681,390	5,408,850	29.6%	with SPPY.
Operations	4,285,352	24,515,395	17.5%	5,563,150	26,336,063	20,772,913	21.1%	
Self-Funded	2,024,895	7,670,000	26.4%	1,761,545	8,122,252	6,360,707	21.7%	
Operating Expenditures	25,938,627	103,811,534	25.0%	28,543,833	109,321,374	80,777,541	26.1%	
Operating Results - Surplus/(Subsidy)	20,688,475	19,965,596	103.6%	23,321,007	23,986,290	665,282	97.2%	
Capital Expenditures:								
Capital Project Labor	-	201,945	0.0%	343,791	1,075,000	731,209	32.0%	
Capital Material	409,798	6,540,586	6.3%	586,137	5,738,718	5,152,581	10.2%	
Capital Contracts	3,659,150	26,689,572	13.7%	6,006,705	30,898,837	24,892,132	19.4%	
Capital Equipment	810,571	2,817,404	28.8%	910,410	2,799,719	1,889,309	32.5%	
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Capital Expenditures	5,247,753	37,808,517	13.9%	8,397,586	44,787,555	36,389,968	18.7%	



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Revenues:								
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Local Gov't, Donations, Gifts, Grants	2,425,517	12,830,343	18.9%	2,281,087	20,598,955	18,317,868	11.1%	
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Charges for Services	4,974,316	26,595,372	18.7%	4,380,088	27,367,062	22,986,974	16.0%	
Damages and Fines	29,878	132,415	22.6%	35,798	93,768	57,970	38.2%	
Self-Funded	2,910,533	9,761,000	29.8%	3,084,927	9,739,879	6,654,952	31.7%	
Total Revenues	46,627,102	123,777,130	37.7%	51,864,841	133,307,664	81,442,823	38.9%	
								Both trendi
Operating Expenditures:								higher than
Salaries and Benefits	18,162,313	65,498,146	27.7%	18,946,599	67,181,669	48,235,070	28.2%	expected at this point of
Contractual Services	1,466,067	6,127,993	23.9%	2,272,540	7,681,390	5,408,850	29.6%	the year,
Operations	4,285,352	24,515,395	17.5%	5,563,150	26,336,063	20,772,913	21.1%	which we wi
Self-Funded	2,024,895	7,670,000	26.4%	1,761,545	8,122,252	6,360,707	21.7%	discuss as w
Operating Expenditures	25,938,627	103,811,534	25.0%	28,543,833	109,321,374	80,777,541	26.1%	look at division
Operating Results - Surplus/(Subsidy)	20,688,475	19,965,596	103.6%	23,321,007	23,986,290	665,282	97.2%	performance
Capital Expenditures:								
Capital Project Labor	-	201,945	0.0%	343,791	1,075,000	731,209	32.0%	
Capital Material	409,798	6,540,586	6.3%	586,137	5,738,718	5,152,581	10.2%	
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Total Revenues	46,627,102	123,777,130	37.7%	51,864,841	133,307,664	81,442,823	38.9%	
Operating Expenditures:								Excellent
Salaries and Benefits	18,162,313	65,498,146	27.7%	18,946,599	67,181,669	48,235,070	28.2%	claims
Contractual Services	1,466,067	6,127,993	23.9%	2,272,540	7,681,390	5,408,850	29.6%	experience
Operations	4,285,352	24,515,395	17.5%	5,563,150	26,336,063	20,772,913	21.1%	far, offsetti
Self-Funded	2,024,895	7,670,000	26.4%	1,761,545	8,122,252	6,360,707	21.7%	the higher Contractua
Operating Expenditures	25,938,627	103,811,534	25.0%	28,543,833	109,321,374	80,777,541	26.1%	Services an
Operating Results - Surplus/(Subsidy)	20,688,475	19,965,596	103.6%	23,321,007	23,986,290	665,282	97.2%	Operating
								costs
Capital Expenditures:								
Capital Project Labor	-	201,945	0.0%	343,791	1,075,000	731,209	32.0%	
Capital Material	409,798	6,540,586	6.3%	586,137	5,738,718	5,152,581	10.2%	
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Operations	4,285,352	24,515,395	17.5%	5,563,150	26,336,063	20,772,913	21.1%
Self-Funded	2,024,895	7,670,000	26.4%	1,761,545	8,122,252	6,360,707	21.7%
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Capital Contracts	3,659,150	26,689,572	13.7%	6,006,705	30,898,837	24,892,132	19.4%
Capital Equipment	810,571	2,817,404	28.8%	910,410	2,799,719	1,889,309	32.5%
Animal Acquisition	14,302	88,467	16.2%	2,291	77,100	74,809	3.0%
Land Acquisition	353,932	1,470,543	24.1%	548,253	4,198,181	3,649,928	13.1%
Capital Expenditures	5,247,753	37,808,517	13.9%	8,397,586	44,787,555	36,389,968	18.7%

Because of the Self-Insured offset, total OpEx on pace in terms of % budget used with SPPY.



	2017	2017	2017	2018	2018	2018	2018
	YTD	Annual	YTD % of	YTD	Annual	Remaining YTD % o	YTD % of
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used
evenues:							
Property Tax	36,222,499	74,233,000	48.8%	42,005,555	75,283,000	33,277,445	55.8%
Local Gov't, Donations, Gifts, Grants	2,425,517	12,830,343	18.9%	2,281,087	20,598,955	18,317,868	11.1%
Interest Income	64,359	225,000	28.6%	77,386	225,000	147,614	34.4%
Charges for Services	4,974,316	26,595,372	18.7%	4,380,088	27,367,062	22,986,974	16.0%
Damages and Fines	29,878	132,415	22.6%	35,798	93,768	57,970	38.2%
Self-Funded	2,910,533	9,761,000	29.8%	3,084,927	9,739,879	6,654,952	31.7%
otal Revenues	46,627,102	123,777,130	37.7%	51,864,841	133,307,664	81,442,823	38.9%
perating Expenditures:							
Salaries and Benefits	18,162,313	65,498,146	27.7%	18,946,599	67,181,669	48,235,070	28.2%
Contractual Services	1,466,067	6,127,993	23.9%	2,272,540	7,681,390	5,408,850	29.6%
Operations	4,285,352	24,515,395	17.5%	5,563,150	26,336,063	20,772,913	21.1%
Self-Funded	2,024,895	7,670,000	26.4%	1,761,545	8,122,252	6,360,707	21.7%
Operating Expenditures	25,938,627	103,811,534	25.0%	28,543,833	109,321,374	80,777,541	26.1%
Operating Results - Surplus/(Subsidy)	20,688,475	19,965,596	103.6%	23,321,007	23,986,290	665,282	97.2%
apital Expenditures:							
Capital Project Labor	-	201,945	0.0%	343,791	1,075,000	731,209	32.0%
Capital Material	409,798	6,540,586	6.3%	586,137	5,738,718	5,152,581	10.2%
Capital Contracts	3,659,150	26,689,572	13.7%	6,006,705	30,898,837	24,892,132	19.4%
Capital Equipment	810,571	2,817,404	28.8%	910,410	2,799,719	1,889,309	32.5%
Animal Acquisition	14,302	88,467	16.2%	2,291	77,100	74,809	3.0%
Land Acquisition	353,932	1,470,543	24.1%	548,253	4,198,181	3,649,928	13.1%
Capital Expenditures	5,247,753	37,808,517	13.9%	8,397,586	44,787,555	36,389,968	18.7%



	2017	2017	2017	2018	2018	2018	2018	
	YTD	Annual	YTD % of	YTD	Annual	Remaining	YTD % of	
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used	
Revenues:								
Property Tax	36,222,499	74,233,000	48.8%	42,005,555	75,283,000	33,277,445	55.8%	
Local Gov't, Donations, Gifts, Grants	2,425,517	12,830,343	18.9%	2,281,087	20,598,955	18,317,868	11.1%	
Interest Income	64,359	225,000	28.6%	77,386	225,000	147,614	34.4%	
Charges for Services	4,974,316	26,595,372	18.7%	4,380,088	27,367,062	22,986,974	16.0%	
Damages and Fines	29,878	132,415	22.6%	35,798	93,768	57,970	38.2%	
Self-Funded	2,910,533	9,761,000	29.8%	3,084,927	9,739,879	6,654,952	31.7%	
Total Revenues	46,627,102	123,777,130	37.7%	51,864,841	133,307,664	81,442,823	38.9%	
Operating Expenditures:								
Salaries and Benefits	18,162,313	65,498,146	27.7%	18,946,599	67,181,669	48,235,070	28.2%	
Contractual Services	1,466,067	6,127,993	23.9%	2,272,540	7,681,390	5,408,850	29.6%	
Operations	4,285,352	24,515,395	17.5%	5,563,150	26,336,063	20,772,913	21.1%	
Self-Funded	2,024,895	7,670,000	26.4%	1,761,545	8,122,252	6,360,707	21.7%	
Operating Expenditures	25,938,627	103,811,534	25.0%	28,543,833	109,321,374	80,777,541	26.1%	
Operating Results - Surplus/(Subsidy)	20,688,475	19,965,596	103.6%	23,321,007	23,986,290	665,282	97.2%	
Capital Expenditures:								
Capital Project Labor	-	201,945	0.0%	343,791	1,075,000	731,209	32.0%	Trending ahead of SP
Capital Material	409,798	6,540,586	6.3%	586,137	5,738,718	5,152,581	10.2%	due to size
Capital Contracts	3,659,150	26,689,572	13.7%	6,006,705	30,898,837	24,892,132	19.4%	and volume
Capital Equipment	810,571	2,817,404	28.8%	910,410	2,799,719	1,889,309	32.5%	current
Animal Acquisition	14,302	88,467	16.2%	2,291	77,100	74,809	3.0%	projects this
Land Acquisition	353,932	1,470,543	24.1%	548,253	4,198,181	3,649,928	13.1%	year.
Capital Expenditures	5,247,753	37,808,517	13.9%	8,397,586	44,787,555	36,389,968	18.7%	42

Asian Highlands, Emerald Necklace Marina, various trails/connectors



TIME TO EXPLORE

Cleveland Metroparks

	2017	2017	2017	2018	2018	2018	2018
	YTD	Annual	YTD % of	YTD	Annual	Remaining	YTD % of
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used
Revenues:							
Property Tax	36,222,499	74,233,000	48.8%	42,005,555	75,283,000	33,277,445	55.8%
Local Gov't, Donations, Gifts, Grants	2,425,517	12,830,343	18.9%	2,281,087	20,598,955	18,317,868	11.1%
Interest Income	64,359	225,000	28.6%	77,386	225,000	147,614	34.4%
Charges for Services	4,974,316	26,595,372	18.7%	4,380,088	27,367,062	22,986,974	16.0%
Damages and Fines	29,878	132,415	22.6%	35,798	93,768	57,970	38.2%
Self-Funded	2,910,533	9,761,000	29.8%	3,084,927	9,739,879	6,654,952	31.7%
Total Revenues	46,627,102	123,777,130	37.7%	51,864,841	133,307,664	81,442,823	38.9%
Operating Expenditures:							
Salaries and Benefits	18,162,313	65,498,146	27.7%	18,946,599	67,181,669	48,235,070	28.2%
Contractual Services	1,466,067	6,127,993	23.9%	2,272,540	7,681,390	5,408,850	29.6%
Operations	4,285,352	24,515,395	17.5%	5,563,150	26,336,063	20,772,913	21.1%
Self-Funded	2,024,895	7,670,000	26.4%	1,761,545	8,122,252	6,360,707	21.7%
Operating Expenditures	25,938,627	103,811,534	25.0%	28,543,833	109,321,374	80,777,541	26.1%
Operating Results - Surplus/(Subsidy)	20,688,475	19,965,596	103.6%	23,321,007	23,986,290	665,282	97.2%
Capital Expenditures:							
Capital Project Labor	-	201,945	0.0%	343,791	1,075,000	731,209	32.0%
Capital Material	409,798	6,540,586	6.3%	586,137	5,738,718	5,152,581	10.2%
Capital Contracts	3,659,150	26,689,572	13.7%	6,006,705	30,898,837	24,892,132	19.4%
Capital Equipment	810,571	2,817,404	28.8%	910,410	2,799,719	1,889,309	32.5%
Animal Acquisition	14,302	88,467	16.2%	2,291	77,100	74,809	3.0%
Land Acquisition	353,932	1,470,543	24.1%	548,253	4,198,181	3,649,928	13.1%
Capital Expenditures	5,247,753	37,808,517	13.9%	8,397,586	44,787,555	36,389,968	18.7%

Net result = about \$3.1M greater spend and 5% faster pace of % of budget than SPPY.

Operating Devenues	2017 YTD Actual	2017 Annual Budget	2017 YTD % of Budget Used	2018 YTD Actual	2018 Annual Budget	2018 Remaining Budget	2018 YTD % of Budget Used	
Operating Revenues:	F7 030	204 700	10.0%	20.224	224.000	205 466	44 70	
Driving Range/Practice Tee	57,928	304,786	19.0%	39,334	334,800	295,466	11.7%	Weather has
Equipment Rentals	105,788	1,476,430	7.2%	67,914	1,533,158	1,465,244	4.4%	impacted
Food Service	108,540	751,000	14.5%	98,738	917,650	818,912	10.8%	most revenue
Greens Fees	276,929	3,330,279	8.3%	138,036	3,285,241	3,147,205	4.2%	through April.
Merchandise Sales	39,437	382,285	10.3%	24,692	370,500	345,808	6.7%	
Professional Services	28,817	128,102	22.5%	73,376	118,423	45,047	62.0%	
Other Golf Revenue	113,941	421,554	27.0%	113,135	306,430	193,295	36.9%	
Total Revenues	731,379	6,794,436	10.8%	555,224	6,866,202	6,310,978	8.1%	
Operating Expenditures:								
Salaries and Benefits	945,146	3,937,401	24.0%	882,910	4,106,122	3,223,212	21.5%	
Contractual Services	5,370	69,379	7.7%	5,105	58,319	53,214	8.8%	
Operations	360,940	2,607,229	13.8%	497,107	2,751,975	2,254,868	18.1%	
Utilities	109,285	493,488	22.1%	104,216	532,236	428,021	19.6%	
Operating Expenses	251,655	2,113,741	11.9%	392,892	2,219,739	1,826,847	17.7%	
Total Operating Expenditures	1,311,457	6,614,009	19.8%	1,385,123	6,916,416	5,531,293	20.0%	
Operating Results - Surplus/(Subsidy)	(580,078)	180,427	-421.5%	(829,899)	(50,214)	779,685	-1652.7%	
Capital Expenditures:								
Capital Labor	-	-	0.0%	73,907	400,000	326,093	18.5%	
Capital Material	9,094	932,457	1.0%	86,387	703,339	616,952	12.3%	
Capital Contracts	190,500	1,509,520	12.6%	45,905	1,114,987	1,069,083	4.1%	
Capital Equipment	389,026	694,763	56.0%	425,597	646,473	220,876	65.8%	
Total Capital Expenditures	588,621	3,136,740	18.8%	631,796	2,864,799	2,233,004	22.1%	
Net Surplus/(Subsidy)	(1,168,699)	(2,956,313)	39.5%	(1,461,694)	(2,915,013)	(1,453,319)	50.1%	



	2017 YTD	2017 Annual	2017 YTD % of	2018 YTD	2018 Annual	2018 Remaining	2018 YTD % of	
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used	
Operating Revenues:		Ŭ	0		Ū	Ū	0	
Driving Range/Practice Tee	57,928	304,786	19.0%	39,334	334,800	295,466	11.7%	
Equipment Rentals	105,788	1,476,430	7.2%	67,914	1,533,158	1,465,244	4.4%	
Food Service	108,540	751,000	14.5%	98,738	917,650	818,912	10.8%	
Greens Fees	276,929	3,330,279	8.3%	138,036	3,285,241	3,147,205	4.2%	\frown
Merchandise Sales	39,437	382,285	10.3%	24,692	370,500	345,808	6.7%	Prof
Professional Services	28,817	128,102	22.5%	73,376	118,423	45,047	62.0%	Fees/Other
Other Golf Revenue	113,941	421,554	27.0%	113,135	306,430	193,295	36.9%	are off to a good start vs.
Total Revenues	731,379	6,794,436	10.8%	555,224	6,866,202	6,310,978	8.1%	SPPY.
Operating Expenditures:								
Salaries and Benefits	945,146	3,937,401	24.0%	882,910	4,106,122	3,223,212	21.5%	
Contractual Services	5,370	69,379	7.7%	5,105	58,319	53,214	8.8%	
Operations	360,940	2,607,229	13.8%	497,107	2,751,975	2,254,868	18.1%	
Utilities	109,285	493,488	22.1%	104,216	532,236	428,021	19.6%	
Operating Expenses	251,655	2,113,741	11.9%	392,892	2,219,739	1,826,847	17.7%	
Total Operating Expenditures	1,311,457	6,614,009	19.8%	1,385,123	6,916,416	5,531,293	20.0%	
Operating Results - Surplus/(Subsidy)	(580,078)	180,427	-421.5%	(829,899)	(50,214)	779,685	-1652.7%	
Capital Expenditures:								
Capital Labor	-	-	0.0%	73,907	400,000	326,093	18.5%	
Capital Material	9,094	932,457	1.0%	86,387	703,339	616,952	12.3%	
Capital Contracts	190,500	1,509,520	12.6%	45,905	1,114,987	1,069,083	4.1%	
Capital Equipment	389,026	694,763	56.0%	425,597	646,473	220,876	65.8%	
Total Capital Expenditures	588,621	3,136,740	18.8%	631,796	2,864,799	2,233,004	22.1%	
Net Surplus/(Subsidy)	(1,168,699)	(2,956,313)	39.5%	(1,461,694)	(2,915,013)	(1,453,319)	50.1%	



	2017 YTD	2017 Annual	2017 YTD % of	2018 YTD	2018 Annual	2018 Remaining	2018 YTD % of	
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used	
Operating Revenues:								
Driving Range/Practice Tee	57,928	304,786	19.0%	39,334	334,800	295,466	11.7%	
Equipment Rentals	105,788	1,476,430	7.2%	67,914	1,533,158	1,465,244	4.4%	
Food Service	108,540	751,000	14.5%	98,738	917,650	818,912	10.8%	
Greens Fees	276,929	3,330,279	8.3%	138,036	3,285,241	3,147,205	4.2%	\$176k off
Merchandise Sales	39,437	382,285	10.3%	24,692	370,500	345,808	6.7%	revenue
Professional Services	28,817	128,102	22.5%	73,376	118,423	45,047	62.0%	SPPY and
Other Golf Revenue	113,941	421,554	27.0%	113,135	306,430	193,295	36.9%	2.7% less %
Total Revenues	731,379	6,794,436	10.8%	555,224	6,866,202	6,310,978	8.1%	budget used – can be
								made up
Operating Expenditures:	0.45.4.46	0.007.404	24.00/	000.040		2 222 242	24.5%	with a few
Salaries and Benefits	945,146	3,937,401	24.0%	882,910	4,106,122	3,223,212	21.5%	good
Contractual Services	5,370	69,379	7.7%	5,105	58,319	53,214	8.8%	weekends
Operations	360,940	2,607,229	13.8%	497,107	2,751,975	2,254,868	18.1%	
Utilities	109,285	493,488	22.1%	104,216	532,236	428,021	19.6%	
Operating Expenses	251,655	2,113,741	11.9%	392,892	2,219,739	1,826,847	17.7%	
Total Operating Expenditures	1,311,457	6,614,009	19.8%	1,385,123	6,916,416	5,531,293	20.0%	
Operating Results - Surplus/(Subsidy)	(580,078)	180,427	-421.5%	(829,899)	(50,214)	779,685	-1652.7%	
Capital Expenditures:								
Capital Labor	-	-	0.0%	73,907	400,000	326,093	18.5%	
Capital Material	9,094	932,457	1.0%	86,387	703,339	616,952	12.3%	
Capital Contracts	190,500	1,509,520	12.6%	45,905	1,114,987	1,069,083	4.1%	
Capital Equipment	389,026	694,763	56.0%	425,597	646,473	220,876	65.8%	
Total Capital Expenditures	588,621	3,136,740	18.8%	631,796	2,864,799	2,233,004	22.1%	
Net Surplus/(Subsidy)	(1,168,699)	(2,956,313)	39.5%	(1,461,694)	(2,915,013)	(1,453,319)	50.1%	



	2017 YTD	2017 Annual	2017 YTD % of	2018 YTD	2018 Annual	2018 Remaining	2018 YTD % of	
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used	
Operating Revenues:								
Driving Range/Practice Tee	57,928	304,786	19.0%	39,334	334,800	295,466	11.7%	
Equipment Rentals	105,788	1,476,430	7.2%	67,914	1,533,158	1,465,244	4.4%	
Food Service	108,540	751,000	14.5%	98,738	917,650	818,912	10.8%	
Greens Fees	276,929	3,330,279	8.3%	138,036	3,285,241	3,147,205	4.2%	
Merchandise Sales	39,437	382,285	10.3%	24,692	370,500	345,808	6.7%	
Professional Services	28,817	128,102	22.5%	73,376	118,423	45,047	62.0%	
Other Golf Revenue	113,941	421,554	27.0%	113,135	306,430	193,295	36.9%	Combination
Total Revenues	731,379	6,794,436	10.8%	555,224	6,866,202	6,310,978	8.1%	of position
								management and less
Operating Expenditures:								labor needed
Salaries and Benefits	945,146	3,937,401	24.0%	882,910	4,106,122	3,223,212	21.5%	due to
Contractual Services	5,370	69,379	7.7%	5,105	58,319	53,214	8.8%	weather
Operations	360,940	2,607,229	13.8%	497,107	2,751,975	2,254,868	18.1%	conditions –
Utilities	109,285	493,488	22.1%	104,216	532,236	428,021	19.6%	will increase
Operating Expenses	251,655	2,113,741	11.9%	392,892	2,219,739	1,826,847	17.7%	with play.
Total Operating Expenditures	1,311,457	6,614,009	19.8%	1,385,123	6,916,416	5,531,293	20.0%	
Operating Results - Surplus/(Subsidy)	(580,078)	180,427	-421.5%	(829,899)	(50,214)	779,685	-1652.7%	
Capital Expenditures:								
Capital Labor	-	-	0.0%	73,907	400,000	326,093	18.5%	
Capital Material	9,094	932,457	1.0%	86,387	703,339	616,952	12.3%	
Capital Contracts	190,500	1,509,520	12.6%	45,905	1,114,987	1,069,083	4.1%	
Capital Equipment	389,026	694,763	56.0%	425,597	646,473	220,876	65.8%	
Total Capital Expenditures	588,621	3,136,740	18.8%	631,796	2,864,799	2,233,004	22.1%	
Net Surplus/(Subsidy)	(1,168,699)	(2,956,313)	39.5%	(1,461,694)	(2,915,013)	(1,453,319)	50.1%	



	2017 YTD Actual	2017 Annual Budget	2017 YTD % of Budget Used	2018 YTD Actual	2018 Annual Budget	2018 Remaining Budget	2018 YTD % of Budget Used	
Operating Revenues:	Actual	Duuget	budget oseu	Actual	Duuget	Dudget	budget 03eu	
Driving Range/Practice Tee	57,928	304,786	19.0%	39,334	334,800	295,466	11.7%	
Equipment Rentals	105,788	1,476,430	7.2%	67,914	1,533,158	1,465,244	4.4%	
Food Service	108,540	751,000	14.5%	98,738	917,650	818,912	10.8%	
Greens Fees	276,929	3,330,279	8.3%	138,036	3,285,241	3,147,205	4.2%	
Merchandise Sales	39,437	382,285	10.3%	24,692	370,500	345,808	6.7%	
Professional Services	28,817	128,102	22.5%	73,376	118,423	45,047	62.0%	
Other Golf Revenue	113,941	421,554	27.0%	113,135	306,430	193,295	36.9%	
Total Revenues	731,379	6,794,436	10.8%	555,224	6,866,202	6,310,978	8.1%	
								OpEx as a line item is
Operating Expenditures:								running a bit
Salaries and Benefits	945,146	3,937,401	24.0%	882,910	4,106,122	3,223,212	21.5%	high vs.
Contractual Services	5,370	69,379	7.7%	5,105	58,319	53,214	8.8%	SPPY. It's up
Operations	360,940	2,607,229	13.8%	497,107	2,751,975	2,254,868	18.1%	over last year
Utilities	109,285	493,488	22.1%	104,216	532,236	428,021	19.6%	due to
Operating Expenses	251,655	2,113,741	11.9%	392,892	2,219,739	1,826,847	17.7%	timing of
Total Operating Expenditures	1,311,457	6,614,009	19.8%	1,385,123	6,916,416	5,531,293	20.0%	fungicides,
Operating Results - Surplus/(Subsidy)	(580,078)	180,427	-421.5%	(829,899)	(50,214)	779,685	-1652.7%	purchases for resale and
Capital Expenditures:								vehicle
Capital Labor			0.0%	73,907	400,000	326,093	18.5%	repairs.
Capital Material	9,094	932,457	1.0%	86,387	703,339	616,952	12.3%	
Capital Material Capital Contracts	9,094 190,500	932,437 1,509,520	12.6%	45,905	1,114,987	1,069,083	4.1%	
Capital Contracts Capital Equipment	389,026	1,509,520 694,763	56.0%	425,597	646,473	220,876	4.1%	
Total Capital Expenditures	588,621	3,136,740	18.8%	631,796	2,864,799	2,233,004	22.1%	
Net Surplus/(Subsidy)	(1,168,699)	(2,956,313)	39.5%	(1,461,694)	(2,915,013)	(1,453,319)	50.1%	
	(1,100,055)	(2,330,313)	33.370	(1,401,034)	(2,323,013)	(1,433,313)	50.1/0	



	2017 YTD	2017 Annual	2017 YTD % of	2018 YTD	2018 Annual	2018 Remaining	2018 YTD % of	
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used	
Operating Revenues:	57.020	204 700	10.0%	20.224	224.000	205 466	4.4 70/	
Driving Range/Practice Tee	57,928	304,786	19.0%	39,334	334,800	295,466	11.7%	
Equipment Rentals	105,788	1,476,430	7.2%	67,914	1,533,158	1,465,244	4.4%	
Food Service	108,540	751,000	14.5%	98,738	917,650	818,912	10.8%	
Greens Fees	276,929	3,330,279	8.3%	138,036	3,285,241	3,147,205	4.2%	
Merchandise Sales	39,437	382,285	10.3%	24,692	370,500	345,808	6.7%	
Professional Services	28,817	128,102	22.5%	73,376	118,423	45,047	62.0%	
Other Golf Revenue	113,941	421,554	27.0%	113,135	306,430	193,295	36.9%	
Total Revenues	731,379	6,794,436	10.8%	555,224	6,866,202	6,310,978	8.1%	
Operating Expenditures:								
Salaries and Benefits	945,146	3,937,401	24.0%	882,910	4,106,122	3,223,212	21.5%	
Contractual Services	5,370	69,379	7.7%	5,105	58,319	53,214	8.8%	
Operations	360,940	2,607,229	13.8%	497,107	2,751,975	2,254,868	18.1%	Last year we
Utilities	109,285	493,488	22.1%	104,216	532,236	428,021	19.6%	made
Operating Expenses	251,655	2,113,741	11.9%	392,892	2,219,739	1,826,847	17.7%	approx. \$800k swing
Total Operating Expenditures	1,311,457	6,614,009	19.8%	1,385,123	6,916,416	5,531,293	20.0%	in operating
Operating Results - Surplus/(Subsidy)	(580,078)	180,427	-421.5%	(829,899)	(50,214)	779,685	-1652.7%	results by
								EOY – doing
Capital Expenditures:								so this year puts us at
Capital Labor	-	-	0.0%	73,907	400,000	326,093	18.5%	budget by
Capital Material	9,094	932,457	1.0%	86,387	703,339	616,952	12.3%	YE.
Capital Contracts	190,500	1,509,520	12.6%	45,905	1,114,987	1,069,083	4.1%	12.
Capital Equipment	389,026	694,763	56.0%	425,597	646,473	220,876	65.8%	
Total Capital Expenditures	588,621	3,136,740	18.8%	631,796	2,864,799	2,233,004	22.1%	
Net Surplus/(Subsidy)	(1,168,699)	(2,956,313)	39.5%	(1,461,694)	(2,915,013)	(1,453,319)	50.1%	



	2017 YTD	2017	2017	2018 YTD	2018	2018 Domeining	2018 YTD % of
	Actual	Annual Budget	YTD % of Budget Used	Actual	Annual Budget	Remaining Budget	Budget Used
Operating Revenues:	Actual	Dudget	buuget oseu	Actual	Duuget	Dudget	Buuget Oseu
Driving Range/Practice Tee	57,928	304,786	19.0%	39,334	334,800	295,466	11.7%
Equipment Rentals	105,788	1,476,430	7.2%	67,914	1,533,158	1,465,244	4.4%
Food Service	108,540	751,000	14.5%	98,738	917,650	818,912	10.8%
Greens Fees	276,929	3,330,279	8.3%	138,036	3,285,241	3,147,205	4.2%
Merchandise Sales	39,437	382,285	10.3%	24,692	370,500	345,808	6.7%
Professional Services	28,817	128,102	22.5%	73,376	118,423	45,047	62.0%
Other Golf Revenue	113,941	421,554	27.0%	113,135	306,430	193,295	36.9%
Total Revenues	731,379	6,794,436	10.8%	555,224	6,866,202	6,310,978	8.1%
Operating Expenditures:							
Salaries and Benefits	945,146	3,937,401	24.0%	882,910	4,106,122	3,223,212	21.5%
Contractual Services	5,370	69,379	7.7%	5,105	58,319	53,214	8.8%
Operations	360,940	2,607,229	13.8%	497,107	2,751,975	2,254,868	18.1%
Utilities	109,285	493,488	22.1%	104,216	532,236	428,021	19.6%
Operating Expenses	251,655	2,113,741	11.9%	392,892	2,219,739	1,826,847	17.7%
Total Operating Expenditures	1,311,457	6,614,009	19.8%	1,385,123	6,916,416	5,531,293	20.0%
Operating Results - Surplus/(Subsidy)	(580,078)	180,427	-421.5%	(829,899)	(50,214)	779,685	-1652.7%
Capital Expenditures:							
Capital Labor	-	-	0.0%	73,907	400,000	326,093	18.5%
Capital Material	9,094	932,457	1.0%	86,387	703,339	616,952	12.3%
Capital Contracts	190,500	1,509,520	12.6%	45,905	1,114,987	1,069,083	4.1%
Capital Equipment	389,026	694,763	56.0%	425,597	646,473	220,876	65.8%
Total Capital Expenditures	588,621	3,136,740	18.8%	631,796	2,864,799	2,233,004	22.1%
Net Surplus/(Subsidy)	(1,168,699)	(2,956,313)	39.5%	(1,461,694)	(2,915,013)	(1,453,319)	50.1%

Timing of Seneca Phase III vs. timing of Phase II last year.



	Big Me	t (18)	Little N	1et (9)	Mastik W	oods (9)	Manak	iki (18)	Sleepy Hollow (18)	
	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018
Operating Revenues:										
Driving Range/Practice Tee	-	-	-	-	-	-	276	101	18,657	11,072
Equipment Rentals	25,603	19,568	6,257	3,717	3,711	907	16,525	9,501	20,637	11,021
Food Service	34,694	29,540	1,524	1,143	968	271	22,754	24,481	33,186	32,978
Greens Fees	68,205	37,111	10,114	7,292	6,850	5,315	48,095	18,987	56,993	22,137
Merchandise Sales	8,959	5,627	1,464	757	1,143	579	4,494	2,737	9,094	7,097
Professional Services	165	263	-	-	-	6,525	265	4,205	4,292	8,609
Other Golf Revenue	6,347	9,778	3,802	1,282	4,890	663	9,221	8,365	8,908	19,125
Operating Revenues	143,974	101,886	23,161	14,192	17,561	14,260	101,630	68,377	151,766	112,039
Operating Expenditures:										
Salaries and Benefits	148,687	131,941	25,763	34,035	28,583	22,647	110,650	116,487	133,334	149,733
Contractual Services	956	1,107	224	-	37	-	115	386	1,709	2,364
Operations	53,071	81,601	18,022	22,158	19,617	15,284	61,976	85 <i>,</i> 899	100,636	101,632
Utilities	10,025	10,092	7,454	8,328	13,717	4,276	27,254	23,282	20,218	15,164
Operating Expenses	43,046	71,508	10,568	13,830	5,900	11,008	34,723	62,617	80,418	86,468
Operating Expenditures	202,713	214,649	44,009	56,193	48,237	37,931	172,741	202,771	235,679	253,730
Operating Surplus/(Subsidy)	(58,739)	(112,763)	(20,848)	(42,001)	(30,675)	(23,670)	(71,112)	(134,394)	(83,913)	(141,691)
Capital Expenditures:										
In-House Capital Labor	-	-	-	-	-	-	-	-	-	2,125
Capital Material	-	13,961	-	-	-	-	3,762	999	3,180	313
Capital Contracts	-	18,073	-	-	-	-	52,410	17,513	6,608	-
Capital Equipment	-	-	-	-	-	-	389,026	-	-	316,875
Capital Expenditures	-	32,034	-	-	-	-	445,198	18,512	9,787	319,312
Net Surplus/(Subsidy)	(58,739)	(144,796)	(20,848)	(42,001)	(30,675)	(23,670)	(516,310)	(152,906)	(93,700)	(461,004)



	Shawnee	Hills (27)	Washingto	n Park (9)	Seneca	(27)	Golf A	dmin	Tota	ıl
	2017	2018	2017	2018	2017	2018	2017	2018	2017	2018
Operating Revenues:										
Driving Range/Practice Tee	13,343	7,685	24,890	20,126	762	350	-	-	57,928	39,334
Equipment Rentals	16,361	11,132	2,920	1,397	13,774	10,672	-	-	105,788	67,914
Food Service	8,154	5,432	2,341	1,261	4,919	3,515	-	119	108,540	98,738
Greens Fees	42,163	22,158	12,493	4,925	32,017	20,109	-	-	276,929	138,036
Merchandise Sales	5,221	3,724	2,158	1,910	2,216	2,260	4,689	-	39,437	24,692
Professional Services	19,420	20,361	3,070	16,230	1,605	17,183	-	-	28,817	73,376
Other Golf Revenue	7,835	5,094	53,497	53,585	17,426	9,279	2,014	5,965	113,941	113,135
Operating Revenues	112,497	75,585	101,368	99,434	72,719	63,367	6,703	6,083	731,379	555,224
Operating Expenditures:										
Salaries and Benefits	102,121	104,347	58,065	59,039	128,218	120,372	209,726	144,309	945,146	882,910
Contractual Services	500	467	710	208	512	573	608	-	5,370	5,105
Operations	36,589	66,824	13,811	37,317	31,732	61,937	25,486	24,456	360,940	497,107
Utilities	13,304	12,695	5,794	15,167	10,736	14,303	784	908	109,285	104,216
Operating Expenses	23,285	54,129	8,018	22,150	20,996	47,633	24,702	23,548	251,655	392,892
Operating Expenditures	139,210	171,639	72,586	96,564	160,461	182,882	235,820	168,765	1,311,457	1,385,123
Operating Surplus/(Subsidy)	(26,713)	(96,054)	28,782	2,870	(87,743)	(119,514)	(229,117)	(162,682)	(580,078)	(829,899)
Capital Expenditures:										
In-House Capital Labor	-	-	-	-	-	71,782	-	-	-	73,907
Capital Material	-	-	-	-	2,153	71,115	-	-	9,094	86,387
Capital Contracts	-	-	-	-	131,483	10,319	-	-	190,500	45,905
Capital Equipment	-	-	-	-	-	-	-	108,722	389,026	425,597
Capital Expenditures	-	-	-	-	133,635	153,216	-	108,722	588,621	631,796
Net Surplus/(Subsidy)	(26,713)	(96,054)	28,782	2,870	(221,378)	(272,730)	(229,117)	(271,403)	(1,168,699)	(1,461,694)



Budget 4,114,800 973,363 1,988,569 1,587,620 864,479 - 400,000 200 10,729 9,939,760 15,124,467 298,566 5,385,936 2,487,505	Budget Used 13.0% 14.4% 41.0% 7.6% 32.4% 0.0% 0.4% 10506.5% 85.2% 19.3% 27.6% 20.8% 18.8%	Actual 375,965 50,057 742,594 110,112 199,017 119,169 5,300 2,811 1,333 1,606,357 4,346,631 40,315	Budget 4,253,147 1,073,941 2,005,250 1,687,600 396,831 450,000 400,000 200 10,488 10,277,457	Budget 3,877,182 1,023,884 1,262,656 1,577,488 197,815 330,831 394,700 (2,611) 9,155 8,671,100	Budget Used 8.8% 4.7% 37.0% 6.5% 50.2% 26.5% 1.3% 1405.5% 12.7% 15.6%	
973,363 1,988,569 1,587,620 864,479 - 400,000 200 10,729 9,939,760 15,124,467 298,566 5,385,936	14.4% 41.0% 7.6% 32.4% 0.0% 0.4% 10506.5% <u>85.2%</u> 19.3% 27.6% 20.8%	50,057 742,594 110,112 199,017 119,169 5,300 2,811 1.333 1,606,357 4,346,631	1,073,941 2,005,250 1,687,600 396,831 450,000 400,000 200 10,488	1,023,884 1,262,656 1,577,488 197,815 330,831 394,700 (2,611) <u>9,155</u>	4.7% 37.0% 6.5% 50.2% 26.5% 1.3% 1405.5% <u>12.7%</u>	
973,363 1,988,569 1,587,620 864,479 - 400,000 200 10,729 9,939,760 15,124,467 298,566 5,385,936	14.4% 41.0% 7.6% 32.4% 0.0% 0.4% 10506.5% <u>85.2%</u> 19.3% 27.6% 20.8%	50,057 742,594 110,112 199,017 119,169 5,300 2,811 1.333 1,606,357 4,346,631	1,073,941 2,005,250 1,687,600 396,831 450,000 400,000 200 10,488	1,023,884 1,262,656 1,577,488 197,815 330,831 394,700 (2,611) <u>9,155</u>	4.7% 37.0% 6.5% 50.2% 26.5% 1.3% 1405.5% <u>12.7%</u>	
1,988,569 1,587,620 864,479 - 400,000 200 10,729 9,939,760 15,124,467 298,566 5,385,936	41.0% 7.6% 32.4% 0.0% 0.4% 10506.5% <u>85.2%</u> 19.3% 27.6% 20.8%	742,594 110,112 199,017 119,169 5,300 2,811 1.333 1,606,357 4,346,631	2,005,250 1,687,600 396,831 450,000 400,000 200 10,488	1,262,656 1,577,488 197,815 330,831 394,700 (2,611) <u>9,155</u>	37.0% 6.5% 50.2% 26.5% 1.3% 1405.5% <u>12.7%</u>	The Zee he
1,587,620 864,479 - 400,000 200 10,729 9,939,760 15,124,467 298,566 5,385,936	7.6% 32.4% 0.0% 0.4% 10506.5% <u>85.2%</u> 19.3% 27.6% 20.8%	110,112 199,017 119,169 5,300 2,811 <u>1,333</u> 1,606,357 4,346,631	1,687,600 396,831 450,000 400,000 200 10,488	1,577,488 197,815 330,831 394,700 (2,611) <u>9,155</u>	6.5% 50.2% 26.5% 1.3% 1405.5% <u>12.7%</u>	
864,479 - 400,000 200 10,729 9,939,760 15,124,467 298,566 5,385,936	32.4% 0.0% 0.4% 10506.5% <u>85.2%</u> 19.3% 27.6% 20.8%	199,017 119,169 5,300 2,811 <u>1,333</u> 1,606,357 4,346,631	396,831 450,000 400,000 200 10,488	197,815 330,831 394,700 (2,611) <u>9,155</u>	50.2% 26.5% 1.3% 1405.5% <u>12.7%</u>	The Zee he
- 400,000 200 10,729 9,939,760 15,124,467 298,566 5,385,936	0.0% 0.4% 10506.5% <u>85.2%</u> 19.3% 27.6% 20.8%	119,169 5,300 2,811 <u>1,333</u> 1,606,357 4,346,631	450,000 400,000 200 10,488	330,831 394,700 (2,611) 9,155	26.5% 1.3% 1405.5% <u>12.7%</u>	The Zee he
200 10,729 9,939,760 15,124,467 298,566 5,385,936	0.4% 10506.5% <u>85.2%</u> 19.3% 27.6% 20.8%	5,300 2,811 <u>1,333</u> <u>1,606,357</u> 4,346,631	400,000 200 10,488	394,700 (2,611) <u>9,155</u>	1.3% 1405.5% <u>12.7%</u>	The Zee he
200 10,729 9,939,760 15,124,467 298,566 5,385,936	10506.5% 85.2% 19.3% 27.6% 20.8%	2,811 <u>1,333</u> <u>1,606,357</u> 4,346,631	200 10,488	(2,611) <u>9,155</u>	1405.5% <u>12.7%</u>	The Zee he
10,729 9,939,760 15,124,467 298,566 5,385,936	85.2% 19.3% 27.6% 20.8%	1,333 1,606,357 4,346,631	10,488	9,155	12.7%	
9,939,760 15,124,467 298,566 5,385,936	19.3% 27.6% 20.8%	1,606,357 4,346,631				The Zoo ha
15,124,467 298,566 5,385,936	20.8%	4,346,631	-, , -			also been
298,566 5,385,936	20.8%					affected by
298,566 5,385,936	20.8%					weather to
298,566 5,385,936	20.8%		16,228,527	11,881,896	26.8%	
5,385,936		49,456	462,268	412,813	10.7%	
2,487,505		1,411,635	5,570,370	4,158,735	25.3%	
	26.5%	846,174	2,482,986	1,636,812	34.1%	
2,898,431	12.3%	565,461	3,087,384	2,521,923	18.3%	
20,808,969	25.2%	5,807,722	22,261,166	16,453,444	26.1%	
(10,869,209)	30.6%	(4,201,365)	(11,983,709)	(7,782,344)	35.1%	
-	0%	-			0%	
	-	-	-	-		
	0.0%	21,066		(21,066)	0.0%	
814,888	13.1%	133,803	1,279,745	1,145,942	10.5%	
3,802,518	1.1%	643,319	6,626,068	5,982,749	9.7%	
449,971	16.9%	246,621	641,701	395,081	38.4%	
88,467	16.2%	2,291	77,100	74,809	3.0%	
5,155,844	4.6%	1,047,099	8,624,614	7,598,582	12.1%	
(5,155,844)	4.6%	(1,047,099)	(8,624,614)	(7,598,582)	12.1%	
(3,133,074)	7.070	(1,047,033)	(0,024,014)	(7,550,502)	12.1/0	
]	
264,200	43.7%	206,278	412,388	206,110	50.0%	
1,633,204	5.5%	119,966	4,017,709	3,897,743	3.0%	
1,897,404	10.8%	326,244	4,430,097	4,103,853	7.4%	
1,007,101			.,,,	.,_00,000		
	30.3%	154.273	1.171.999	1.017.726	13.2%	
985.083						
985,083 1.056.795						
1,056,795						
	985,083	985,083 30.3% 1,056,795 18.2% 2,041,878 24.0%	985,083 30.3% 154,273 1,056,795 18.2% 2,820,434 2,041,878 24.0% 2,974,707	985,083 30.3% 154,273 1,171,999 1,056,795 18.2% 2,820,434 4,052,516 2,041,878 24.0% 2,974,707 5,224,515	985,083 30.3% 154,273 1,171,999 1,017,726 1,056,795 18.2% 2,820,434 4,052,516 1,232,083 2,041,878 24.0% 2,974,707 5,224,515 2,249,809	985,083 30.3% 154,273 1,171,999 1,017,726 13.2% 1,056,795 18.2% 2,820,434 4,052,516 1,232,083 69.6% 2,041,878 24.0% 2,974,707 5,224,515 2,249,809 56.9%

	2017 YTD Actual	2017 Annual Budgot	2017 YTD % of Budget Used	2018 YTD Actual	2018 Annual Budgot	2018 Available Budget	2018 YTD % of Budget Used	
Operating Revenues:	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used	
General & Special Event Admissions	535,220	4,114,800	13.0%	375,965	4,253,147	3,877,182	8.8%	
Zoo Guest Experience	139,840	973,363	14.4%	50,057	1,073,941	1,023,884	8.8 <i>%</i> 4.7%	
Zoo Society Attendance	815,808	1,988,569	41.0%	742,594	2,005,250	1,262,656	37.0%	
Zoo Souvenirs/Refreshments	120,442	1,587,620	7.6%	110,112	1,687,600	1,577,488	6.5%	
Education	279,706	864,479	32.4%	199,017	396,831	197,815	50.2%	
Zoo Rental and Events	275,700	-	0.0%	119,169	450,000	330,831	26.5%	
Consignment Admissions	1,512	400,000	0.4%	5,300	400,000	394,700	1.3%	
Gifts & Donations	21,013	200	10506.5%	2,811	200	(2,611)	1405.5%	
Miscellaneous	9,144	10,729	85.2%	1,333	10,488	9,155	1405.5%	
Total Revenues	1,922,685	9,939,760	19.3%	1,606,357	10,277,457	8,671,100	15.6%	
Total Nevendes	1,522,005	5,535,700	13.370	1,000,007	10,277,437	0,071,100	13.070	% of budge
Operating Expenditures:								used is < SF
Salaries and Benefits	4,171,223	15,124,467	27.6%	4,346,631	16,228,527	11,881,896	26.8%	expected gi
Contractual Services	62,234	298,566	20.8%	4,340,031	462,268	412,813	10.7%	the reduced
Operations	1,014,102	5,385,936	18.8%	1,411,635	5,570,370	4,158,735	25.3%	revenue at 1
Utilities	658,371	2,487,505	26.5%	846,174	2,482,986	1,636,812	34.1%	point.
Operating Expenses	355,731	2,898,431	20.3% 12.3%	565,461	3,087,384	2,521,923	18.3%	point
Total Operating Expenditures	5,247,559	20,808,969	25.2%	5,807,722	22,261,166	16,453,444	26.1%	
Operating Surplus/(Subsidy)	(3,324,874)	(10,869,209)	30.6%	(4,201,365)	(11,983,709)	(7,782,344)	35.1%	
operating outpuss (outputs)	(0,024,074)	(10,003,203)	501075	(4,201,303)	(11,505,705)	(7,762,344)	33.170	
Capital Revenues:								
Zoo Animal Revenue	863	-	0%	-	-	-	0%	
Total Revenues	863	-	-	-	-	-		
Capital Expenditures:								
Capital Labor	-	-	0.0%	21,066	-	(21,066)	0.0%	
Capital Material	106,635	814,888	13.1%	133,803	1,279,745	1,145,942	10.5%	
Capital Contracts	42,035	3,802,518	1.1%	643,319	6,626,068	5,982,749	9.7%	
Capital Equipment	75,901	449,971	16.9%	246,621	641,701	395,081	38.4%	
Animal Acquisition	14,302	88,467	16.2%	2,291	77,100	74,809	3.0%	
Total Capital Expenditures	238,873	5,155,844	4.6%	1,047,099	8,624,614	7,598,582	12.1%	
Capital Surplus/(Subsidy)	(238,010)	(5,155,844)	4.6%	(1,047,099)	(8,624,614)	(7,598,582)	12.1%	
Restricted Fund Revenue:								
Operating	115,466	264,200	43.7%	206,278	412,388	206,110	50.0%	
Capital	89,856	1,633,204	43.7%	119,966	4,017,709	3,897,743	3.0%	
Total Restricted Fund Revenues	205,322	1,897,404	10.8%	326,244	4,430,097	4,103,853	7.4%	
Restricted Fund Expenditures:	203,322	1,077,404	10.0%	320,244	4,430,037	4,103,033	7.4%	
Operating	298,463	985,083	30.3%	154,273	1,171,999	1,017,726	13.2%	
Capital	298,463 192,141	985,083 1,056,795	30.3% 18.2%	2,820,434		1,232,083	13.2%	
Total Restricted Fund Expenditures	490,604	2,041,878	24.0%	2,820,434	4,052,516 5,224,515	2,249,809	69.6% 56.9%	
· · · · ·								
Restricted Fund Surplus/(Subsidy)	(285,282)	(144,474)	197.5%	(2,648,462)	(794,418)	1,854,044	333.4%	

	2017 YTD Actual	2017 Annual Budget	2017 YTD % of Budget Used	2018 YTD Actual	2018 Annual Budget	2018 Available Budget	2018 YTD % of Budget Used	
Operating Revenues:	Actual	Dudget	budget oseu	Actual	Dudget	Dudget	Dudget Oseu	
General & Special Event Admissions	535,220	4,114,800	13.0%	375,965	4,253,147	3,877,182	8.8%	
Zoo Guest Experience	139,840	973,363	14.4%	50,057	1,073,941	1,023,884	4.7%	
Zoo Society Attendance	815,808	1,988,569	41.0%	742,594	2,005,250	1,262,656	37.0%	
Zoo Souvenirs/Refreshments	120,442	1,587,620	7.6%	110,112	1,687,600	1,577,488	6.5%	
Education	279,706	864,479	32.4%	199,017	396,831	197,815	50.2%	
Zoo Rental and Events	-	-	0.0%	119,169	450,000	330,831	26.5%	
Consignment Admissions	1,512	400,000	0.4%	5,300	400,000	394,700	1.3%	
Gifts & Donations	21,013	200	10506.5%	2,811	200	(2,611)	1405.5%	
Miscellaneous	9,144	10,729	85.2%	1,333	10,488	9,155	12.7%	
Total Revenues	1,922,685	9,939,760	19.3%	1,606,357	10,277,457	8,671,100	15.6%	
Operating Expenditures:							/	Utilities
Salaries and Benefits	4,171,223	15,124,467	27.6%	4,346,631	16,228,527	11,881,896	26.8%	
Contractual Services	62,234	298,566	20.8%	49,456	462,268	412,813	10.7%	impacted weather a
Operations	1,014,102	5,385,936	18.8%	1,411,635	5,570,370	4,158,735	25.3%	
Utilities	658,371	2,487,505	26.5%	846,174	2,482,986	1,636,812	34.1%	the water
Operating Expenses	355,731	2,898,431	12.3%	565,461	3,087,384	2,521,923	18.3%	breaks; an
Total Operating Expenditures	5,247,559	20,808,969	25.2%	5,807,722	22,261,166	16,453,444	26.1%	care and f
— Operating Surplus/(Subsidy)	(3,324,874)	(10,869,209)	30.6%	(4,201,365)	(11,983,709)	(7,782,344)	35.1%	are also hi (timing) th
0								SPPY.
Capital Revenues:	062		00/				001	
Zoo Animal Revenue	863	-	0%	-	-	-	0%	
Total Revenues	863	-	-	-	-	-		
Capital Expenditures:			0.00/	24.255		(24.055)	0.00/	
Capital Labor	-	-	0.0%	21,066	-	(21,066)	0.0%	
Capital Material	106,635	814,888	13.1%	133,803	1,279,745	1,145,942	10.5%	
Capital Contracts	42,035	3,802,518	1.1%	643,319	6,626,068	5,982,749	9.7%	
Capital Equipment	75,901	449,971	16.9%	246,621	641,701	395,081	38.4%	
Animal Acquisition	14,302	88,467	16.2%	2,291	77,100	74,809	3.0%	
Total Capital Expenditures	238,873	5,155,844	4.6%	1,047,099	8,624,614	7,598,582	12.1%	
Capital Surplus/(Subsidy)	(238,010)	(5,155,844)	4.6%	(1,047,099)	(8,624,614)	(7,598,582)	12.1%	
Restricted Fund Revenue:]	
Operating	115,466	264,200	43.7%	206,278	412,388	206,110	50.0%	
Capital	89,856	1,633,204	5.5%	119,966	4,017,709	3,897,743	3.0%	
Total Restricted Fund Revenues	205,322	1,897,404	10.8%	326,244	4,430,097	4,103,853	7.4%	
Restricted Fund Expenditures:								
Operating	298,463	985,083	30.3%	154,273	1,171,999	1,017,726	13.2%	
Capital	192,141	1,056,795	18.2%	2,820,434	4,052,516	1,232,083	69.6%	
Total Restricted Fund Expenditures	490,604	2,041,878	24.0%	2,974,707	5,224,515	2,249,809	56.9%	
Restricted Fund Surplus/(Subsidy)	(285,282)	(144,474)	197.5%	(2,648,462)	(794,418)	1,854,044	333.4%	

	2017 YTD Actual	2017 Annual Budget	2017 YTD % of Budget Used	2018 YTD Actual	2018 Annual Budget	2018 Available Budget	2018 YTD % of Budget Used	
Operating Revenues:	Actual	Buuget	Buuget Oseu	Actual	Buuget	Buuget	Budget Oseu	
General & Special Event Admissions	535,220	4,114,800	13.0%	375,965	4,253,147	3,877,182	8.8%	
Zoo Guest Experience	139,840	973,363	14.4%	50,057	1,073,941	1,023,884	4.7%	
Zoo Society Attendance	815,808	1,988,569	41.0%	742,594	2,005,250	1,262,656	37.0%	
Zoo Souvenirs/Refreshments	120,442	1,587,620	7.6%	110,112	1,687,600	1,577,488	6.5%	
Education	279,706	864,479	32.4%	199,017	396,831	197,815	50.2%	
Zoo Rental and Events		-	0.0%	119,169	450,000	330,831	26.5%	
Consignment Admissions	1,512	400,000	0.4%	5,300	400,000	394,700	1.3%	
Gifts & Donations	21,013	200	10506.5%	2,811	200	(2,611)	1405.5%	
Miscellaneous	9,144	10,729	85.2%	1,333	10,488	9,155	12.7%	
Total Revenues	1,922,685	9,939,760	19.3%	1,606,357	10,277,457	8,671,100	15.6%	
Operating Expenditures:								
Salaries and Benefits	4,171,223	15,124,467	27.6%	4,346,631	16,228,527	11,881,896	26.8%	
Contractual Services	62,234	298,566	20.8%	49,456	462,268	412,813	10.7%	Operating
Operations	1,014,102	5,385,936	18.8%	1,411,635	5,570,370	4,158,735	25.3%	subsidy is
Utilities	658,371	2,487,505	26.5%	846,174	2,482,986	1,636,812	34.1%	about 4.5%
Operating Expenses	355,731	2,898,431	12.3%	565,461	3,087,384	2,521,923	18.3%	ahead of %
Total Operating Expenditures	5,247,559	20,808,969	25.2%	5,807,722	22,261,166	16,453,444	26.1%	budget use
Operating Surplus/(Subsidy)	(3,324,874)	(10,869,209)	30.6%	(4,201,365)	(11,983,709)	(7,782,344)	35.1%	SPPY;
								expecting t
Capital Revenues:								make up de
Zoo Animal Revenue	863	-	0%	-	-	-	0%	with improv
Total Revenues	863	-	-	-	-	-		weather an
Capital Expenditures:								events.
Capital Labor	-	-	0.0%	21,066	-	(21,066)	0.0%	
Capital Material	106,635	814,888	13.1%	133,803	1,279,745	1,145,942	10.5%	
Capital Contracts	42,035	3,802,518	1.1%	643,319	6,626,068	5,982,749	9.7%	
Capital Equipment	75,901	449,971	16.9%	246,621	641,701	395,081	38.4%	
Animal Acquisition	14,302	88,467	16.2%	2,291	77,100	74,809	3.0%	
Total Capital Expenditures	238,873	5,155,844	4.6%	1,047,099	8,624,614	7,598,582	12.1%	
Capital Surplus/(Subsidy)	(238,010)	(5,155,844)	4.6%	(1,047,099)	(8,624,614)	(7,598,582)	12.1%	
Restricted Fund Revenue:								
Operating	115,466	264,200	43.7%	206,278	412,388	206,110	50.0%	
Capital	89,856	1,633,204	5.5%	119,966	4,017,709	3,897,743	3.0%	
Total Restricted Fund Revenues	205,322	1,897,404	10.8%	326,244	4,430,097	4,103,853	7.4%	
Restricted Fund Expenditures:		_,,		0-0,	.,,,	.,,		
Operating	298,463	985,083	30.3%	154,273	1,171,999	1,017,726	13.2%	
Capital	192,141	1,056,795	18.2%	2,820,434	4,052,516	1,232,083	69.6%	
Total Restricted Fund Expenditures	490,604	2,041,878	24.0%	2,974,707	5,224,515	2,249,809	56.9%	
	(285,282)	(144,474)	197.5%	(2,648,462)	(794,418)	1,854,044	333.4%	

	2017 YTD Actual	2017 Annual Budget	2017 YTD % of Budget Used	2018 YTD Actual	2018 Annual Budget	2018 Available Budget	2018 YTD % of Budget Used	
Operating Revenues:	Actual	Buuget	Buuget Oseu	Actual	Buuget	Buuger	Buuget Oseu	
General & Special Event Admissions	535,220	4,114,800	13.0%	375,965	4,253,147	3,877,182	8.8%	
Zoo Guest Experience	139,840	973,363	14.4%	50,057	1,073,941	1,023,884	4.7%	
Zoo Society Attendance	815,808	1,988,569	41.0%	742,594	2,005,250	1,262,656	37.0%	
Zoo Souvenirs/Refreshments	120,442	1,587,620	7.6%	110,112	1,687,600	1,577,488	6.5%	
Education	279,706	864,479	32.4%	199,017	396,831	197,815	50.2%	
Zoo Rental and Events	-	-	0.0%	119,169	450,000	330,831	26.5%	
Consignment Admissions	1,512	400,000	0.4%	5,300	400,000	394,700	1.3%	
Gifts & Donations	21,013	200	10506.5%	2,811	200	(2,611)	1405.5%	
Miscellaneous	9,144	10,729	85.2%	1,333	10,488	9,155	12.7%	
Total Revenues	1,922,685	9,939,760	19.3%	1,606,357	10,277,457	8,671,100	15.6%	
Operating Expenditures:]	
Salaries and Benefits	4,171,223	15,124,467	27.6%	4,346,631	16,228,527	11,881,896	26.8%	
Contractual Services	62,234	298,566	20.8%	49,456	462,268	412,813	10.7%	
Operations	1,014,102	5,385,936	18.8%	1,411,635	5,570,370	4,158,735	25.3%	
Utilities	658,371	2,487,505	26.5%	846,174	2,482,986	1,636,812	34.1%	
Operating Expenses	355,731	2,898,431	12.3%	565,461	3,087,384	2,521,923	18.3%	
Total Operating Expenditures	5,247,559	20,808,969	25.2%	5,807,722	22,261,166	16,453,444	26.1%	
Operating Surplus/(Subsidy)	(3,324,874)	(10,869,209)	30.6%	(4,201,365)	(11,983,709)	(7,782,344)	35.1%	
Zoo Animal Revenue Total Revenues	863 863	-	- 0%	-	-	-	0%	
Capital Expenditures:								
Capital Labor	(-	-	0.0%	21,066	-	(21,066)	0.0%	
Capital Material	106,635	814,888	13.1%	133,803	1,279,745	1,145,942	10.5%	
Capital Contracts	42,035	3,802,518	1.1%	643,319	6,626,068	5,982,749	9.7%	
Capital Equipment	75,901	449,971	16.9%	246,621	641,701	395,081	38.4%	
Animal Acquisition	14,302	88,467	16.2%	2,291	77,100	74,809	3.0%	
Total Capital Expenditures	238,873	5,155,844	4.6%	1,047,099	8,624,614	7,598,582	12.1%	
Capital Surplus/(Subsidy)	(238,010)	(5,155,844)	4.6%	(1,047,099)	(8,624,614)	(7,598,582)	12.1%	Asian
Restricted Fund Revenue:								Highlands,
Operating	115,466	264,200	43.7%	206,278	412,388	206,110	50.0%	Welcome
Capital	89,856	1,633,204	5.5%	119,966	4,017,709	3,897,743	3.0%	Pavilion, P
Total Restricted Fund Revenues	205,322	1,897,404	10.8%	326,244	4,430,097	4,103,853	7.4%	Gorilla Yar
Restricted Fund Expenditures:	203,322	1,077,404	10.0/0	320,244	4,430,037	÷,105,603	7.4%	low project
Operating	298,463	985,083	30.3%	154,273	1,171,999	1,017,726	13.2%	activity SPI
Capital	192,141	1,056,795	18.2%	2,820,434	4,052,516	1,232,083	69.6%	
Capital	490,604	2,041,878	24.0%	2,820,434	5,224,515	2,249,809	56.9%	
Total Restricted Fund Expanditures	430,004	2,041,070						
Total Restricted Fund Expenditures Restricted Fund Surplus/(Subsidy)	(285,282)	(144,474)	197.5%	(2,648,462)	(794,418)	1,854,044	333.4%	

	2017 YTD Actual	2017 Annual Budget	2017 YTD % of Budget Used	2018 YTD Actual	2018 Annual Budget	2018 Available Budget	2018 YTD % of Budget Used	
Operating Revenues:	Actual	Buuger	Budget Oseu	Actual	Buuget	Buuget	Budget Osed	
General & Special Event Admissions	535,220	4,114,800	13.0%	375,965	4,253,147	3,877,182	8.8%	
Zoo Guest Experience	139,840	973,363	14.4%	50,057	1,073,941	1,023,884	4.7%	
Zoo Society Attendance	815,808	1,988,569	41.0%	742,594	2,005,250	1,262,656	37.0%	
Zoo Souvenirs/Refreshments	120,442	1,587,620	7.6%	110,112	1,687,600	1,577,488	6.5%	
Education	279,706	864,479	32.4%	199,017	396,831	197,815	50.2%	
Zoo Rental and Events	-	-	0.0%	119,169	450,000	330,831	26.5%	
Consignment Admissions	1,512	400,000	0.4%	5,300	400,000	394,700	1.3%	
Gifts & Donations	21,013	200	10506.5%	2,811	200	(2,611)	1405.5%	
Miscellaneous	9,144	10,729	85.2%	1,333	10,488	9,155	12.7%	
Total Revenues	1,922,685	9,939,760	19.3%	1,606,357	10,277,457	8,671,100	15.6%	
Operating Expenditures:]	
Salaries and Benefits	4,171,223	15,124,467	27.6%	4,346,631	16,228,527	11,881,896	26.8%	
Contractual Services	62,234	298,566	20.8%	49,456	462,268	412,813	10.7%	
Operations	1,014,102	5,385,936	18.8%	1,411,635	5,570,370	4,158,735	25.3%	
Utilities	658,371	2,487,505	26.5%	846,174	2,482,986	1,636,812	34.1%	
Operating Expenses	355,731	2,898,431	12.3%	565,461	3,087,384	2,521,923	18.3%	
Total Operating Expenditures	5,247,559	20,808,969	25.2%	5,807,722	22,261,166	16,453,444	26.1%	
Operating Surplus/(Subsidy)	(3,324,874)	(10,869,209)	30.6%	(4,201,365)	(11,983,709)	(7,782,344)	35.1%	
Capital Revenues:	863	-	0%	-	-	-	0%	
Total Revenues	863		-	-		-		
Capital Expenditures:			0.00/			(24.200)	0.00/	
Capital Labor	-	-	0.0%	21,066	-	(21,066)	0.0%	
Capital Material	106,635	814,888	13.1%	133,803	1,279,745	1,145,942	10.5%	
Capital Contracts	42,035	3,802,518	1.1%	643,319	6,626,068	5,982,749	9.7%	
Capital Equipment	75,901	449,971	16.9%	246,621	641,701	395,081	38.4%	
Animal Acquisition	14,302	88,467	16.2%	2,291	77,100	74,809	3.0%	
Total Capital Expenditures	238,873	5,155,844	4.6%	1,047,099	8,624,614	7,598,582	12.1%	2018 has
Capital Surplus/(Subsidy)	(238,010)	(5,155,844)	4.6%	(1,047,099)	(8,624,614)	(7,598,582)	12.1%	\$2.8M fron CZS specifi
Restricted Fund Revenue:								for Asian
Operating	115,466	264,200	43.7%	206,278	412,388	206,110	50.0%	Highlands,
Capital	89,856	1,633,204	5.5%	119,966	4,017,709	3,897,743	3.0%	making % (
Total Restricted Fund Revenues	205,322	1,897,404	10.8%	326,244	4,430,097	4,103,853	7.4%	budget use
Restricted Fund Expenditures:								difficult to
Operating	298,463	985,083	30.3%	154,273	1,171,999	1,017,726	13.2%	compare to
Capital	192,141	1,056,795	18.2%	2,820,434	4,052,516	1,232,083	69.6%	SPPY.
Capital	490,604	2,041,878	24.0%	2,974,707	5,224,515	2,249,809	56.9%	
Total Restricted Fund Expenditures	430,004							

Cleveland Metroparks – Enterprise Financial Performance – April 2018

	2017 YTD Actual	2017 Annual Budget	2017 YTD % of Budget Used	2018 YTD Actual	2018 Annual Budget	2018 Remaining Budget	2018 YTD % of Budget Used	
Operating Revenues:								
Concession Sales	354,200	4,551,010	7.8%	344,764	5,161,700	4,816,936	6.7%	
Dock Rentals	669,307	665,000	100.6%	703,117	695,000	(8,117)	101.2%	
Chalet Operations	175,266	454,068	38.6%	168,660	425,868	257,208	39.6%	
Hayrides	725	23,625	3.1%	683	25,000	24,318	2.7%	
Aquatics	4,866	206,375	2.4%	13,555	210,450	196,895	6.4%	Total Revenues
Damages and Fines	535	2,240	23.9%	750	2,240	1,490	33.5%	are consistent
Total Revenues	1,204,900	5,902,318	20.4%	1,231,528	6,520,258	5,288,730	18.9%	with SPPY as well as % of budget
Operating Expenditures:								used given the higher target
Salaries and Benefits	557,304	2,976,727	18.7%	663,836	3,759,048	3,095,212	17.7%	night target
Contractual Services	12,839	92,854	13.8%	10,042	85,852	75,810	11.7%	
Operations	255,481	2,471,580	10.3%	283,352	3,057,853	2,774,500	9.3%	
Total Operating Expenditures	825,624	5,541,161	14.9%	957,230	6,902,753	5,945,523	13.9%	
Operating Results - Surplus/(Subsidy)	379,276	361,157	-5.0%	274,298	(382,495)	(656,793)	171.7%	



Cleveland Metroparks – Enterprise Financial Performance – April 2018

	2017 YTD	2017 Annual	2017 YTD % of	2018 YTD	2018 Annual	2018 Remaining	2018 YTD % of
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used
Operating Revenues:							
Concession Sales	354,200	4,551,010	7.8%	344,764	5,161,700	4,816,936	6.7%
Dock Rentals	669,307	665,000	100.6%	703,117	695,000	(8,117)	101.2%
Chalet Operations	175,266	454,068	38.6%	168,660	425,868	257,208	39.6%
Hayrides	725	23,625	3.1%	683	25,000	24,318	2.7%
Aquatics	4,866	206,375	2.4%	13,555	210,450	196,895	6.4%
Damages and Fines	535	2,240	23.9%	750	2,240	1,490	33.5%
Total Revenues	1,204,900	5,902,318	20.4%	1,231,528	6,520,258	5,288,730	18.9%
Operating Expenditures:							
Salaries and Benefits	557,304	2,976,727	18.7%	663,836	3,759,048	3,095,212	17.7%
Contractual Services	12,839	92,854	13.8%	10,042	85,852	75,810	11.7%
Operations	255,481	2,471,580	10.3%	283,352	3,057,853	2,774,500	9.3%
Total Operating Expenditures	825,624	5,541,161	14.9%	957,230	6,902,753	5,945,523	13.9%
Operating Results - Surplus/(Subsidy)	379,276	361,157	-5.0%	274,298	(382,495)	(656,793)	171.7%

OpEx is performing slightly better in terms of % budget used vs SPPY at the same revenue level.



Cleveland Metroparks – Enterprise Financial Performance – April 2018

	2017 YTD	2017 Annual	2017 YTD % of	2018 YTD	2018 Annual	2018 Remaining	2018 YTD % of
	Actual	Budget	Budget Used	Actual	Budget	Budget	Budget Used
Operating Revenues:							
Concession Sales	354,200	4,551,010	7.8%	344,764	5,161,700	4,816,936	6.7%
Dock Rentals	669,307	665,000	100.6%	703,117	695,000	(8,117)	101.2%
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Total Operating Expenditures	825,624	5,541,161	14.9%	957,230	6,902,753	5,945,523	13.9%
Operating Results - Surplus/(Subsidy)	379,276	361,157	-5.0%	274,298	(382,495)	(656,793)	171.7%

YTD operating surplus of \$274k, even after considering the weather impact (particularly at Merwin's).



	Merwin's	Wharf	Wallace Lake		Huntington Concessions		Edgewater Beach House	
	2017	2018	2017	2018	2017	2018	2017	2018
Operating Revenues	284,942	280,053	-	-	-	59	-	175
Operating Expenditures	347,158	393,408	978	818	1,223	2,165	1,046	12,715
Operating Surplus/(Subsidy)	(62,216)	(113,355)	(978)	(818)	(1,223)	(2,105)	(1,046)	(12,541)

	Mobile Concessions		Hinckley Lake Concessions		Edgewater Pier		East 55th Restaurant	
	2017	2018	2017	2018	2017	2018	2017	2018
Operating Revenues	-	-	-	-	-	-	-	-
Operating Expenditures	306	-	522	441	483	2,134	6,863	7,687
Operating Surplus/(Subsidy)	(306)	-	(522)	(441)	(483)	(2,134)	(6,863)	(7,687)

	East 55th Marina		Emerald Necklace Restaurant		Emerald Necklace Marina		Parking	
	2017	2018	2017	2018	2017	2018	2017	2018
Operating Revenues	549,991	583 <i>,</i> 346	2,906	5,051	127,678	134,533	58,526	45,414
Operating Expenditures	53,765	30,215	4,444	14,367	12,914	11,307	3,268	5,011
Operating Surplus/(Subsidy)	496,225	553,131	(1,538)	(9,316)	114,764	123,226	55,258	40,403

	Chalet		Ledge Lake		Enterprise Administration		Total	
	2017	2018	2017	2018	2017	2018	2017	2018
Operating Revenues	175,991	169,343	4,866	13,555	-	-	1,204,900	1,231,528
Operating Expenditures	142,547	167,676	8,472	5,077	241,634	304,211	825,624	957,230
Operating Surplus/(Subsidy)	33,444	1,667	(3,606)	8,478	(241,634)	(304,211)	379,276	274,298

Merwin's - Timing of purchases of supplies and inventory, limited patio opportunities to date this year Marinas – Timing of dock rental collections improved over SPPY



Cleveland Metroparks – Nature Shops and Kiosks Financial Performance – April 2018

	2017 YTD Actual	2017 Annual Budget	2017 YTD % of Budget Used	2018 YTD Actual	2018 Annual Budget	2018 Remaining Budget	2018 YTD % of Budget Used	Consiste with las month,
Operating Revenues:								slower s
Charges for Services	82,367	528,000	15.6%	60,226	655,000	594,774	9.2%	than
Total Revenues	82,367	528,000	15.6%	60,226	655,000	594,774	9.2%	expecte
								new Edgewa
Operating Expenditures:								NS will
Salaries and Benefits	60,490	268,205	22.6%	61,971	336,097	274,126	18.4%	help in
Contractual Services	1,014	15,572	6.5%	4,057	17,339	13,282	23.4%	busy
Operations	24,960	229,200	10.9%	25,787	289,603	263,816	8.9%	season.
Total Operating Expenditures	86,465	512,977	16.9%	91,815	643,039	551,224	14.3%	
Operating Results - Surplus/(Subsidy)	(4,098)	15,023	-127.3%	(31,589)	11,961	43,550	-364.1%	



Cleveland Metroparks – Nature Shops and Kiosks Financial Performance – April 2018

	North Chagrin		Rocky River		West Creek		Hinckley Lake Boat Shop	
	2017	2018	2017	2018	2017	2018	2017	2018
Operating Revenues	17,971	15,154	34,065	27,228	8,728	7,872	13,839	8,219
Operating Expenditures	9,735	9,471	21,637	24,840	6,703	5,669	30,089	34,411
Operating Surplus/(Subsidy)	8,236	5,683	12,428	2,388	2,025	2,203	(16,250)	(26,192)

	Nature Shop Mobile		Great Northern Kiosk		Southpark Kiosk		Retail Division/Admin	
	2017	2018	2017	2018	2017	2018	2017	2018
Operating Revenues	7,764	1,753	-	-	-	-	-	-
Operating Expenditures	324	685	1,921	-	1,606	1,857	14,450	14,881
Operating Surplus/(Subsidy)	7,440	1,068	(1,921)	-	(1,606)	(1,857)	(14,450)	(14,881)

	Tota	Total	
	2017	2018	
Operating Revenues	82,367	60,226	
Operating Expenditures	86,465	91,815	
Operating Surplus/(Subsidy)	(4,098)	(31,589)	

Multiple locations are behind in revenue vs SPPY; reflective of market and weather, not location.



Cleveland Metroparks – Charges for Services Financial Performance – April 2018

	2017 YTD	2018 YTD		
	Actual	Actual		
Golf Revenue	731,379	555,224		
Zoo Revenue	2,017,138	1,809,824		
Enterprise Revenue	1,204,365	1,230,778		
Nature Shop/Kiosk Revenue	82,367	60,226		
Subtotal	4,035,248	3,656,052		
Other:				
Outdoor Experience/Recreation	104,530	127,182		
Building Rental Fees	410,430	206,289	Rental fees = permit based	
Concessionaire & Leasing	91,625	169,647	Concessionaire/Leasing = contract based	
Misc	332,482	220,918	Special pay assignments, rebates/refunds,	
Subtotal	939,067	724,036	late/NSF fees, auction receipts, etc.	
Charges for Services Revenue	4,974,316	4,380,088		

