

## Various Zoo Grains Award

<b>Vendor</b>	Centerra Co-op		
<b>Vendor Number</b>	4428		
<b>Bid Number</b>	SS 6742		
<b>Contract Period</b>	6/1/23 - 5/31/24		
<b>Contact</b>	Heidi Tomlinson		
<b>Contact Number</b>	330-296-3424		
<b>Contact Email</b>	<a href="mailto:htomlinson@centerracoop.com">htomlinson@centerracoop.com</a>		
<b>Item</b>	<b>Item Number</b>	<b>Unit Cost</b>	<b>Unit Size</b>
ALFALFA CUBES	L3341	\$ 24.02	50 Lb. Bag
CAREFRESH CMPLT NATURAL	6638000416	\$ 21.24	60 Liter
CC TM BRICK	L548	\$ 4.08	4 Lb. Brick
CC WHITE BRICK	L549	\$ 3.79	4 Lb. Brick
CORN COB BEDDING	8753518350	\$ 34.98	50 Lb. Bag
DCW PLAIN WHITE BLOCK	L544	\$ 12.30	50 Lb. Block
FANCY SCRATCH CORN	L1297	\$ 18.47	50 Lb. Bag
GRIT - FINE/STARTER	L1426	\$ 12.77	50 Lb. Bag
IAMS CAT WT CTRL 331428 (Must buy 4/7# case)	1901471245	\$ 101.52	4/7 Lb. Case
IAMS KITTEN FOOD 800151 (Must buy 4/7# case)	1901471250	\$ 24.99	4/7 Lb. Case
IAMS KITTEN PATE W/CHIC	1904404327	\$ 2.50	Each
KANGAROO WALLABY DIET	L1435	\$ 41.23	40 Lb. Bag
KAYTEE FORTI-DIET PRO HEALTH FINCH	7185999602	\$ 8.10	2 Lb.Bag
KAYTEE FORTI-DIET PRO HEALTH PARROT	7185999891	\$ 74.23	25 Lb. Bag
MAZURI ALPACA / LLAMA MTC.	L2648	\$ 27.71	50 Lb. Bag
MAZURI BROWSER RHINO CUBE	L3574	\$ 32.09	40 Lb. Bag
MAZURI CRANE DIET 5646	L3218	\$ 53.29	50 Lb. Bag
MAZURI CROCODILIAN DIET	L3222	\$ 39.35	25 Lb. Bag
MAZURI DIVING DUCK	L3244	\$ 47.84	50 Lb. Bag
MAZURI EXOTIC CANINE DIET	L3224	\$ 46.85	33 Lb. Bag
MAZURI EXOTIC GAMEBIRD MAINT	L3214	\$ 30.73	40 Lb. Bag
MAZURI ELEPHANT SUPPLEMENT 5666		\$ 38.01	50 Lb. Bag
MAZURI FLAMINGO COMP	2761360182	\$ 97.75	50 Lb. Bag
MAZURI GUINEA PIG DIET	2761356643	\$ 25.58	25 Lb.Bag
MAZURI INSECTIVORE DIET	L2706	\$ 47.54	25 Lb.Bag
MAZURI LARGE BIRD (Must buy 6/3# case)	L3464	\$ 78.73	6/3 Lb. Case
MAZURI LEAF-EATER PRIMATE LEMUR	L2712	\$ 31.90	25 Lb.Bag
MAZURI LEAF-EATER PRIMATE GORILLA	2761360198	\$ 30.44	25 Lb. Bag
MAZURI NEW WORLD PRIMATE	L2339	\$ 47.58	25 Lb.Bag
MAZURI PET FEED PETTING ZOO	L3377	\$ 39.95	40 Lb. Bag
MAZURI PRIMATE L/S BISCUIT SMALL (Banana)	L3217	\$ 49.44	25 Lb.Bag

<u>Item</u>	<u>Item Number</u>	<u>Unit Cost</u>	<u>Unit Size</u>
MAZURI PRIMATE L/S BISCUIT LARGE (Cinnamon)	L3215	\$ 49.44	25 Lb.Bag
MAZURI RAT AND MOUSE (RODENT)	L3212	\$ 23.74	25 Lb.Bag
MAZURI RATITE DIET	L2067	\$ 35.36	50 Lb. Bag
MAZURI SHEEP LOCU	L978	\$ 39.31	50 Lb. Bag
MAZURI SOFT BILL DIET	L3219	\$ 54.46	15 Lb. Bag
MAZURI WATER FOWL MAINTENANCE	L982	\$ 52.23	50 Lb. Bag
MAZURI WATER FOWL STARTER	L1557	\$ 30.48	25 Lb.Bag
MAZURI WILD CARNIVORE - BEAR 5M4R	L3245	\$ 56.03	40 Lb. Bag
MAZURI WILD HERBIVORE HI F CUBE	L2007	\$ 34.48	50 Lb. Bag
MAZURI WILD HERBIVORE PELLET HI FIBER	L3221	\$ 33.89	50 Lb. Bag
MAZURI WILD HERBIVORE PLUS 3001790-2	L3241	\$ 38.21	50 Lb Bag
PASTURE- RENOVATOR SPECIAL MIX	RENOVATOR25	\$ 85.64	25 Lb.Bag
PC UNSCENTED SCOOPABLE LITTER	7230200051	\$ 14.99	25 Lb.Bag
PP SAVOR BEEF & RICE 455972	3810013051	\$ 82.95	35 Lb. Bag
PURINA GOAT CHOW	L585	\$ 29.33	50 Lb. Bag
SEED RYE WINTER	WINTERRYE50	\$ 26.64	50 Lb. Bag
SHELLED CORN CLEANED	L621	\$ 13.82	50 Lb. Bag
SOMMERS PIGEON - NO CORN		\$ 40.96	50 Lb. Bag
SUNSEED SS VITA PARAKEET	8753530140	\$ 63.78	25 lb. Bag
TM SALT BLOCK	L543	\$ 14.07	50 Lb. Block
TRACE MINERAL GRAN	L565	\$ 17.38	50 Lb. Bag
WB SUNFLOWER STRIPED	L733	\$ 41.72	50 Lb. Bag
WILD HERBIVORE BOOST	L3326	\$ 40.29	25 Lb. Bag
ZUPREEM FRUIT BLEND MEDIUM BIRD	6217782170	\$ 71.58	17.5 Lb. Bag
ZUPREEM MARMOSET DIET	6217769200	\$ 34.09	12/14 Lb Case
ZUPREEM PRIMATE BISCUIT	6217769850	\$ 63.82	20 Lb. Bag
ZUPREEM PRIMATE DIET	6217769300	\$ 34.09	12/14.5 Case

**MINIMUM QUANTITY FOR DELIVERY ONE (1) TON**  
**PRODUCT SUBJECT TO AVAILABILITY**  
**ADDITIONAL FUEL / FREIGHT CHARGES INVOICED AT COST WHEN / IF INCURRED BY SUPPLIER**

<b>ADDITIONAL PRODUCT INFORMATION:</b>	
MAZURI CALLITRICHID DIET PLUS	Not available for contract. Order at current market price. Availability may be limited.
PURINA CHICKEN GRIT	Item discontinued.

**AWARD OF BIDS/RFPS/CO-OPS/SINGLE SOURCES (cont.)**

**SINGLE SOURCE #6742 SUMMARY:** **VARIOUS ZOO GRAINS** to be supplied on an “as needed” basis to Cleveland Metroparks Zoo for a one (1) year period beginning June 1, 2023 through May 31, 2024

<b>HIGHLIGHTS AT A GLANCE</b>
2022-2023 Expenditures = \$93,329.81
2023-2024 Estimate = \$150,000.00

**Background**

Since 2014, annual bid invitations have been provided to ±100 potential bidders, and Centerra Co-Op (previously Western Reserve) has been the sole bidder every year. Centerra has consistently provided best value and has been awarded every year since 2014.

In 2021, the Director of Procurement and Zoo staff designated Centerra as a single source for consistently providing the best product quality and variety for various zoo grains. In addition, Centerra has a proven track record of product availability which is crucial given the ongoing supply chain crisis.

Item(s) not awarded to Centerra will be purchased on the open market using competitive pricing.

Some of the most commonly used products are compared with the previous contract below.

<b>COMPARATIVE PRICES</b>				
<b>DESCRIPTION</b>	<b><u>NEW UNIT PRICES</u></b> <b><u>SS #6742</u></b>	<b><u>PRIOR UNIT PRICES</u></b> <b><u>SS #6654</u></b>	<b><u>UNIT PRICE DIFFERENCE</u></b>	<b><u>PERCENTAGE DIFFERENCE</u></b>
Mazuri Wild Carnivore Bear	\$56.03	\$51.03	\$5.00	9.8%
Mazuri Exotic Canine Diet	\$46.85	\$40.65	\$6.20	15.2%
Mazuri Wild Herbivore Plus	\$38.21	\$34.75	\$3.46	9.6%
Leaf-Eater Primate Gorilla	\$30.44	\$27.65	\$2.79	10.1%
Mazuri Wild Herbivore Hi-F Cube	\$34.48	\$31.34	\$3.14	10%
Kangaroo/Wallaby Diet	\$41.23	\$37.50	\$3.73	9.9%

**RECOMMENDED ACTION:**

That the Board authorize the purchase of various zoo grains, from Single Source #6742, as noted in the summary above, to be supplied on an as needed basis, for a one (1) year period beginning June 1, 2023 through May 31, 2024, from **Centerra Co-Op, for a total cost not to exceed \$150,000**. In the event the log of consumption approaches 90 percent of the estimate, an action item will be presented to the Board requesting an increase.