



**Financial Performance  
for the Ten Months Ended  
October 31, 2024**



# Cleveland Metroparks

|                              | Actual<br>October '23 | Actual<br>October '24 | Fav<br>(Unfav)     | Actual<br>YTD October '23 | Actual<br>YTD October '24 | Fav<br>(Unfav)      |
|------------------------------|-----------------------|-----------------------|--------------------|---------------------------|---------------------------|---------------------|
| <b>Revenue:</b>              |                       |                       |                    |                           |                           |                     |
| Property Tax                 | 8,532                 | 1,543,948             | 1,535,416          | 97,483,318                | 98,150,386                | 667,068             |
| Local Gov/Grants/Gifts       | 2,097,285             | 1,357,133             | (740,152)          | 23,166,954                | 15,280,546                | (7,886,408)         |
| Charges for Services         | 2,513,140             | 3,583,939             | 1,070,799          | 35,657,471                | 41,180,597                | 5,523,126           |
| Self-Funded                  | 769,109               | 801,396               | 32,287             | 6,880,398                 | 7,846,093                 | 965,695             |
| Interest, Fines, Other       | <u>1,163,711</u>      | <u>468,436</u>        | <u>(695,275)</u>   | <u>4,015,520</u>          | <u>4,246,832</u>          | <u>231,312</u>      |
| <b>Total Revenue</b>         | <b>6,551,777</b>      | <b>7,754,852</b>      | <b>1,203,075</b>   | <b>167,203,661</b>        | <b>166,704,454</b>        | <b>(499,207)</b>    |
| <b>Op Ex:</b>                |                       |                       |                    |                           |                           |                     |
| Salaries and Benefits        | 5,978,561             | 6,630,401             | (651,840)          | 65,873,414                | 72,564,324                | (6,690,910)         |
| Contractual Services         | 295,138               | 532,902               | (237,764)          | 5,363,586                 | 5,371,635                 | (8,049)             |
| Operations                   | 1,509,008             | 2,341,247             | (832,239)          | 19,993,861                | 22,462,849                | (2,468,988)         |
| Self-Funded Exp              | <u>1,298,079</u>      | <u>990,274</u>        | <u>307,805</u>     | <u>9,219,213</u>          | <u>9,145,127</u>          | <u>74,086</u>       |
| <b>Total Op Ex</b>           | <b>9,080,786</b>      | <b>10,494,824</b>     | <b>(1,414,038)</b> | <b>100,450,074</b>        | <b>109,543,935</b>        | <b>(9,093,861)</b>  |
| <b>Op Surplus/(Subsidy)</b>  | <b>(2,529,009)</b>    | <b>(2,739,972)</b>    | <b>(210,963)</b>   | <b>66,753,587</b>         | <b>57,160,519</b>         | <b>(9,593,068)</b>  |
| <b>CapEx:</b>                |                       |                       |                    |                           |                           |                     |
| Capital Labor                | 101,897               | 56,886                | 45,011             | 684,021                   | 804,678                   | (120,657)           |
| Construction Expenses        | 3,037,512             | 5,167,400             | (2,129,888)        | 26,775,744                | 29,446,000                | (2,670,256)         |
| Capital Equipment            | 346,059               | 668,886               | (322,827)          | 5,992,964                 | 6,620,681                 | (627,717)           |
| Land Acquisition             | 3,042,915             | 23,879                | 3,019,036          | 4,091,853                 | 5,721,892                 | (1,630,039)         |
| Capital Animal Costs         | <u>267</u>            | <u>3,179</u>          | <u>(2,912)</u>     | <u>15,368</u>             | <u>14,670</u>             | <u>698</u>          |
| <b>Total Cap Ex</b>          | <b>6,528,650</b>      | <b>5,920,230</b>      | <b>608,420</b>     | <b>37,559,950</b>         | <b>42,607,921</b>         | <b>(5,047,971)</b>  |
| <b>Net Surplus/(Subsidy)</b> | <b>(9,057,659)</b>    | <b>(8,660,202)</b>    | <b>397,457</b>     | <b>29,193,637</b>         | <b>14,552,598</b>         | <b>(14,641,039)</b> |

# Cleveland Metroparks Zoo

|                                     | Actual<br>October '23 | Actual<br>October '24 | Fav<br>(Unfav)     | Actual<br>YTD October '23 | Actual<br>YTD October '24 | Fav<br>(Unfav)     |
|-------------------------------------|-----------------------|-----------------------|--------------------|---------------------------|---------------------------|--------------------|
| <b>Revenue:</b>                     |                       |                       |                    |                           |                           |                    |
| General/SE Admissions               | 230,982               | 644,336               | 413,354            | 6,554,606                 | 7,443,592                 | 888,986            |
| Guest Experience                    | 59,690                | 130,311               | 70,621             | 1,007,671                 | 1,069,327                 | 61,656             |
| Zoo Society                         | 637,878               | 638,808               | 930                | 2,948,090                 | 3,110,197                 | 162,107            |
| Souvenirs/Refreshments              | 313,434               | 295,465               | (17,969)           | 2,574,298                 | 2,810,282                 | 235,984            |
| Education                           | 16,759                | 1,450                 | (15,309)           | 325,576                   | 337,244                   | 11,668             |
| Rentals & Events                    | 13,050                | 25,570                | 12,520             | 662,216                   | 555,265                   | (106,951)          |
| Consignment                         | 1,514                 | 1,506                 | (8)                | 40,055                    | 48,486                    | 8,431              |
| Other                               | <u>1,388</u>          | <u>1,940</u>          | <u>552</u>         | <u>3,370</u>              | <u>(5,578)</u>            | <u>(8,948)</u>     |
| <b>Total Revenue</b>                | <b>1,274,695</b>      | <b>1,739,386</b>      | <b>464,691</b>     | <b>14,115,882</b>         | <b>15,368,815</b>         | <b>1,252,933</b>   |
| <b>Op Ex:</b>                       |                       |                       |                    |                           |                           |                    |
| Salaries and Benefits               | 1,342,497             | 1,377,846             | (35,349)           | 14,393,330                | 15,304,933                | (911,603)          |
| Contractual Services                | 21,324                | 21,588                | (264)              | 221,767                   | 178,979                   | 42,788             |
| Operations                          | <u>469,442</u>        | <u>564,598</u>        | <u>(95,156)</u>    | <u>4,382,932</u>          | <u>4,718,609</u>          | <u>(335,677)</u>   |
| <b>Total Op Ex</b>                  | <b>1,833,263</b>      | <b>1,964,032</b>      | <b>(130,769)</b>   | <b>18,998,029</b>         | <b>20,202,521</b>         | <b>(1,204,492)</b> |
| <b>Op Surplus/(Subsidy)</b>         | <b>(558,568)</b>      | <b>(224,646)</b>      | <b>333,922</b>     | <b>(4,882,147)</b>        | <b>(4,833,706)</b>        | <b>48,441</b>      |
| <b>Cap Ex:</b>                      |                       |                       |                    |                           |                           |                    |
| Capital Labor                       | 2,091                 | 4,420                 | (2,329)            | 26,792                    | 8,365                     | 18,427             |
| Construction Expenses               | 553,818               | 864,185               | (310,367)          | 7,811,250                 | 4,015,673                 | 3,795,577          |
| Capital Equipment                   | 0                     | 0                     | 0                  | 204,103                   | 390,196                   | (186,093)          |
| Capital Animal Costs                | <u>267</u>            | <u>3,179</u>          | <u>(2,912)</u>     | <u>15,368</u>             | <u>14,670</u>             | <u>698</u>         |
| <b>Total Cap Ex</b>                 | <b>556,176</b>        | <b>871,784</b>        | <b>(315,608)</b>   | <b>8,057,513</b>          | <b>4,428,904</b>          | <b>3,628,609</b>   |
| <b>Net Surplus/(Subsidy)</b>        | <b>(1,114,744)</b>    | <b>(1,096,430)</b>    | <b>18,314</b>      | <b>(12,939,660)</b>       | <b>(9,262,610)</b>        | <b>3,677,050</b>   |
| Restricted Revenue-Other            | 136,345               | 208,188               | 71,843             | 4,139,989                 | 6,746,076                 | 2,606,087          |
| Restricted Revenue-Zipline          | 23,189                | 27,378                | 4,189              | 465,063                   | 445,048                   | (20,015)           |
| Restricted Expenses                 | <u>89,062</u>         | <u>9,289,701</u>      | <u>(9,200,639)</u> | <u>5,470,422</u>          | <u>1,733,750</u>          | <u>3,736,672</u>   |
| <b>Restricted Surplus/(Subsidy)</b> | <b>70,472</b>         | <b>(9,054,135)</b>    | <b>(9,124,607)</b> | <b>(865,370)</b>          | <b>5,457,374</b>          | <b>6,322,744</b>   |

# Cleveland Metroparks Golf

|                              | Actual<br>October '23 | Actual<br>October '24 | Fav<br>(Unfav)   | Actual<br>YTD October '23 | Actual<br>YTD October '24 | Fav<br>(Unfav)     |
|------------------------------|-----------------------|-----------------------|------------------|---------------------------|---------------------------|--------------------|
| <b>Revenue:</b>              |                       |                       |                  |                           |                           |                    |
| Greens Fees                  | 386,071               | 562,450               | 176,379          | 5,932,180                 | 6,870,187                 | 938,007            |
| Equipment Rentals            | 176,892               | 254,855               | 77,963           | 2,250,352                 | 2,745,368                 | 495,016            |
| Food Service                 | 94,815                | 164,672               | 69,857           | 1,362,189                 | 2,065,583                 | 703,394            |
| Merchandise Sales            | 38,937                | 65,793                | 26,856           | 533,046                   | 702,178                   | 169,132            |
| Pro Services                 | 1,960                 | (240)                 | (2,200)          | 170,383                   | 182,185                   | 11,802             |
| Driving Range                | 42,697                | 55,262                | 12,565           | 732,465                   | 820,207                   | 87,742             |
| Other                        | <u>51,148</u>         | <u>18,711</u>         | <u>(32,437)</u>  | <u>821,927</u>            | <u>775,262</u>            | <u>(46,665)</u>    |
| <b>Total Revenue</b>         | <b>792,520</b>        | <b>1,121,503</b>      | <b>328,983</b>   | <b>11,802,542</b>         | <b>14,160,970</b>         | <b>2,358,428</b>   |
| <b>Op Ex:</b>                |                       |                       |                  |                           |                           |                    |
| Salaries and Benefits        | 465,302               | 574,511               | (109,209)        | 5,086,915                 | 6,146,155                 | (1,059,240)        |
| Contractual Services         | 3,791                 | 5,379                 | (1,588)          | 56,051                    | 119,375                   | (63,324)           |
| Operations                   | <u>187,499</u>        | <u>350,211</u>        | <u>(162,712)</u> | <u>2,646,740</u>          | <u>3,394,788</u>          | <u>(748,048)</u>   |
| <b>Total Op Ex</b>           | <b>656,592</b>        | <b>930,101</b>        | <b>(273,509)</b> | <b>7,789,706</b>          | <b>9,660,318</b>          | <b>(1,870,612)</b> |
| <b>Op Surplus/(Subsidy)</b>  | <b>135,928</b>        | <b>191,402</b>        | <b>55,474</b>    | <b>4,012,836</b>          | <b>4,500,652</b>          | <b>487,816</b>     |
| <b>Cap Ex:</b>               |                       |                       |                  |                           |                           |                    |
| Capital Labor                | 0                     | 8,180                 | (8,180)          | 157,671                   | 204,541                   | (46,870)           |
| Construction Expenses        | 993,313               | 69,941                | 923,372          | 3,423,803                 | 2,617,687                 | 806,116            |
| Capital Equipment            | <u>127,854</u>        | <u>168,616</u>        | <u>(40,762)</u>  | <u>579,212</u>            | <u>1,725,847</u>          | <u>(1,146,635)</u> |
| <b>Total Cap Ex</b>          | <b>1,121,167</b>      | <b>246,737</b>        | <b>874,430</b>   | <b>4,160,686</b>          | <b>4,548,075</b>          | <b>(387,389)</b>   |
| <b>Net Surplus/(Subsidy)</b> | <b>(985,239)</b>      | <b>(55,335)</b>       | <b>929,904</b>   | <b>(147,850)</b>          | <b>(47,423)</b>           | <b>100,427</b>     |

# Cleveland Metroparks Golf

|                             | Big Met (18)    |                 | Little Met (9)  |                 | Mastick Woods (9) |                 | Manakiki (18)   |                 | Sleepy Hollow (18) |                 |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-------------------|-----------------|-----------------|-----------------|--------------------|-----------------|
|                             | YTD October '23 | YTD October '24 | YTD October '23 | YTD October '24 | YTD October '23   | YTD October '24 | YTD October '23 | YTD October '24 | YTD October '23    | YTD October '24 |
| Operating Revenue           | 1,823,744       | 2,100,980       | 609,892         | 718,579         | 439,850           | 497,450         | 1,648,131       | 1,740,539       | 2,456,205          | 2,713,949       |
| Operating Expenses          | 1,314,739       | 1,441,468       | 302,102         | 369,659         | 320,429           | 381,356         | 995,610         | 1,029,224       | 1,557,821          | 1,803,576       |
| Operating Surplus/(Subsidy) | 509,005         | 659,512         | 307,790         | 348,920         | 119,421           | 116,094         | 652,521         | 711,315         | 898,384            | 910,373         |
| Capital Labor               | 0               | 0               | 0               | 1,474           | 0                 | 0               | 2,912           | 123,981         | 50,104             | 13,287          |
| Construction Expenses       | 0               | 0               | 0               | 12,402          | 0                 | 0               | 3,093,667       | 1,317,049       | 68,660             | 29,966          |
| Capital Equipment           | 44,074          | 37,725          | 0               | 0               | 0                 | 0               | 49,151          | 891,030         | 49,151             | 166,656         |
| Total Capital Expenditures  | 44,074          | 37,725          | 0               | 13,876          | 0                 | 0               | 3,145,730       | 2,332,060       | 167,915            | 209,909         |
| Net Surplus/(Subsidy)       | 464,931         | 621,787         | 307,790         | 335,044         | 119,421           | 116,094         | (2,493,209)     | (1,620,745)     | 730,469            | 700,464         |

  

|                             | Shawnee Hills (27) |                 | Washington Park (9) |                 | Seneca (36)     |                 | Ironwood        |                 | Golf Admin      |                 |
|-----------------------------|--------------------|-----------------|---------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|
|                             | YTD October '23    | YTD October '24 | YTD October '23     | YTD October '24 | YTD October '23 | YTD October '24 | YTD October '23 | YTD October '24 | YTD October '23 | YTD October '24 |
| Operating Revenue           | 1,596,669          | 1,731,379       | 778,631             | 868,162         | 2,449,420       | 2,469,953       | 0               | 1,319,978       | 0               | 0               |
| Operating Expenses          | 945,699            | 1,082,614       | 496,791             | 563,153         | 1,207,449       | 1,353,970       | 12,556          | 865,921         | 636,509         | 769,376         |
| Operating Surplus/(Subsidy) | 650,970            | 648,765         | 281,840             | 305,009         | 1,241,971       | 1,115,983       | (12,556)        | 454,057         | (636,509)       | (769,376)       |
| Capital Labor               | 24,376             | 17,513          | 28,028              | 0               | 52,251          | 42,746          | 0               | 1,318           | 0               | 4,223           |
| Construction Expenses       | 41,840             | 534,855         | 14,331              | 0               | 156,938         | 681,008         | 0               | 16,761          | 48,367          | 25,645          |
| Capital Equipment           | 720                | 217,227         | 0                   | 49,177          | 0               | 101,746         | 0               | 34,886          | 436,117         | 227,400         |
| Total Capital Expenditures  | 66,936             | 769,595         | 42,359              | 49,177          | 209,189         | 825,500         | 0               | 52,965          | 484,484         | 257,268         |
| Net Surplus/(Subsidy)       | 584,034            | (120,830)       | 239,481             | 255,832         | 1,032,782       | 290,483         | (12,556)        | 401,092         | (1,120,993)     | (1,026,644)     |

# Cleveland Metroparks Enterprise

|  | Actual<br>October '23 | Actual<br>October '24 | Fav<br>(Unfav)  | Actual<br>YTD October '23 | Actual<br>YTD October '24 | Fav<br>(Unfav)   |
|--|-----------------------|-----------------------|-----------------|---------------------------|---------------------------|------------------|
| <b>Revenue:</b>                                  |                       |                       |                 |                           |                           |                  |
| Concessions                                      | 132,686               | 169,836               | 37,150          | 3,673,576                 | 3,935,493                 | 261,917          |
| Dock Rentals                                     | 1,160                 | 93,348                | 92,188          | 600,597                   | 835,534                   | 234,937          |
| Other (incl. Chalet, parking,<br>aquatics, etc.) | <u>125,889</u>        | <u>133,989</u>        | <u>8,100</u>    | <u>1,698,742</u>          | <u>1,789,366</u>          | <u>90,624</u>    |
| <b>Total Revenue</b>                             | <b>259,735</b>        | <b>397,173</b>        | <b>137,438</b>  | <b>5,972,915</b>          | <b>6,560,393</b>          | <b>587,478</b>   |
| <b>Op Ex:</b>                                    |                       |                       |                 |                           |                           |                  |
| Salaries and Benefits                            | 242,056               | 272,670               | (30,614)        | 3,421,535                 | 3,675,756                 | (254,221)        |
| Contractual Services                             | 6,012                 | 3,215                 | 2,797           | 89,368                    | 99,039                    | (9,671)          |
| Operations                                       | <u>132,496</u>        | <u>150,515</u>        | <u>(18,019)</u> | <u>2,208,001</u>          | <u>2,443,287</u>          | <u>(235,286)</u> |
| <b>Total Op Ex</b>                               | <b>380,564</b>        | <b>426,400</b>        | <b>(45,836)</b> | <b>5,718,904</b>          | <b>6,218,082</b>          | <b>(499,178)</b> |
| <b>Op Surplus/(Subsidy)</b>                      | <b>(120,829)</b>      | <b>(29,227)</b>       | <b>91,602</b>   | <b>254,011</b>            | <b>342,311</b>            | <b>88,300</b>    |
| <b>Cap Ex:</b>                                   |                       |                       |                 |                           |                           |                  |
| Capital Labor                                    | 0                     | 2,649                 | (2,649)         | 17,019                    | 6,389                     | 10,630           |
| Construction Expenses                            | 0                     | 3,175                 | (3,175)         | 6,568                     | 31,244                    | (24,676)         |
| Capital Equipment                                | <u>0</u>              | <u>0</u>              | <u>0</u>        | <u>12,241</u>             | <u>0</u>                  | <u>12,241</u>    |
| <b>Total Cap Ex</b>                              | <b>0</b>              | <b>5,824</b>          | <b>(5,824)</b>  | <b>35,828</b>             | <b>37,633</b>             | <b>(1,805)</b>   |
| <b>Net Surplus/(Subsidy)</b>                     | <b>(120,829)</b>      | <b>(35,051)</b>       | <b>85,778</b>   | <b>218,183</b>            | <b>304,678</b>            | <b>86,495</b>    |

# Cleveland Metroparks Enterprise

|                             | Merwin's Wharf   |                  | EW Beach House  |                 | E55th Marina    |                 | E55th Restaurant    |                 |
|-----------------------------|------------------|------------------|-----------------|-----------------|-----------------|-----------------|---------------------|-----------------|
|                             | YTD October '23  | YTD October '24  | YTD October '23 | YTD October '24 | YTD October '23 | YTD October '24 | YTD October '23     | YTD October '24 |
| Operating Revenue           | 2,152,208        | 2,096,021        | 465,864         | 486,668         | 797,340         | 1,005,505       | 556,745             | 591,066         |
| Operating Expenses          | <u>1,951,052</u> | <u>1,902,172</u> | <u>342,786</u>  | <u>374,736</u>  | <u>441,847</u>  | <u>479,573</u>  | <u>516,565</u>      | <u>464,155</u>  |
| Operating Surplus/(Subsidy) | 201,156          | 193,849          | 123,078         | 111,932         | 355,493         | 525,932         | 40,180              | 126,911         |
| Capital Labor               | 0                | 2,649            | 0               | 0               | 0               | 0               | 0                   | 0               |
| Construction Expenses       | 154              | 19,324           | 0               | 0               | 1,771           | 0               | 0                   | 0               |
| Capital Equipment           | <u>0</u>         | <u>0</u>         | <u>0</u>        | <u>0</u>        | <u>0</u>        | <u>0</u>        | <u>0</u>            | <u>0</u>        |
| Total Capital Expenditures  | 154              | 21,973           | 0               | 0               | 1,771           | 0               | 0                   | 0               |
| Net Surplus/(Subsidy)       | 201,002          | 171,876          | 123,078         | 111,932         | 353,722         | 525,932         | 40,180              | 126,911         |
|                             |                  |                  |                 |                 |                 |                 |                     |                 |
|                             | Wildwood         |                  | Euclid Beach    |                 | EmerNeck Marina |                 | EmerNeck Restaurant |                 |
|                             | YTD October '23  | YTD October '24  | YTD October '23 | YTD October '24 | YTD October '23 | YTD October '24 | YTD October '23     | YTD October '24 |
| Operating Revenue           | 25,809           | 12,368           | 2,543           | 2,183           | 372,357         | 444,675         | 315,949             | 443,645         |
| Operating Expenses          | <u>40,277</u>    | <u>34,136</u>    | <u>6,914</u>    | <u>7,229</u>    | <u>299,168</u>  | <u>338,926</u>  | <u>315,598</u>      | <u>420,516</u>  |
| Operating Surplus/(Subsidy) | (14,468)         | (21,768)         | (4,371)         | (5,046)         | 73,189          | 105,749         | 351                 | 23,129          |
| Capital Labor               | 0                | 0                | 0               | 0               | 0               | 0               | 0                   | 0               |
| Construction Expenses       | 0                | 0                | 0               | 0               | 0               | 0               | 0                   | 0               |
| Capital Equipment           | <u>0</u>         | <u>0</u>         | <u>0</u>        | <u>0</u>        | <u>0</u>        | <u>0</u>        | <u>0</u>            | <u>0</u>        |
| Total Capital Expenditures  | 0                | 0                | 0               | 0               | 0               | 0               | 0                   | 0               |
| Net Surplus/(Subsidy)       | (14,468)         | (21,768)         | (4,371)         | (5,046)         | 73,189          | 105,749         | 351                 | 23,129          |

# Cleveland Metroparks Enterprise

|                             | Edgewater Pier  |                 | Wallace Lake    |                 | Hinckley Lake   |                 | Huntington       |                 | Boat Dock       |                 |
|-----------------------------|-----------------|-----------------|-----------------|-----------------|-----------------|-----------------|------------------|-----------------|-----------------|-----------------|
|                             | YTD October '23 | YTD October '24 | YTD October '23 | YTD October '24 | YTD October '23 | YTD October '24 | YTD October '23  | YTD October '24 | YTD October '23 | YTD October '24 |
| Operating Revenue           | 29,456          | 43,482          | 34,761          | 24,684          | 19,549          | 0               | 381,871          | 590,206         | 1,813           | 2,488           |
| Operating Expenses          | 30,931          | 45,290          | 44,114          | 36,580          | 21,690          | 320             | 289,272          | 432,901         | 1,996           | 1,768           |
| Operating Surplus/(Subsidy) | (1,475)         | (1,808)         | (9,353)         | (11,896)        | (2,141)         | (320)           | 92,599           | 157,305         | (183)           | 720             |
| Capital Labor               | 0               | 0               | 0               | 0               | 0               | 0               | 0                | 0               | 0               | 0               |
| Construction Expenses       | 0               | 0               | 0               | 0               | 0               | 0               | 0                | 0               | 0               | 0               |
| Capital Equipment           | 0               | 0               | 0               | 0               | 0               | 0               | 0                | 0               | 0               | 0               |
| Total Capital Expenditures  | 0               | 0               | 0               | 0               | 0               | 0               | 0                | 0               | 0               | 0               |
| Net Surplus/(Subsidy)       | (1,475)         | (1,808)         | (9,353)         | (11,896)        | (2,141)         | (320)           | 92,599           | 157,305         | (183)           | 720             |
|                             | Chalet          |                 | Ledge Lake      |                 | Parking         |                 | Enterprise Admin |                 | Total           |                 |
|                             | YTD October '23 | YTD October '24 | YTD October '23 | YTD October '24 | YTD October '23 | YTD October '24 | YTD October '23  | YTD October '24 | YTD October '23 | YTD October '24 |
| Operating Revenue           | 260,995         | 272,117         | 139,513         | 173,664         | 416,141         | 371,622         | 0                | 0               | 5,972,914       | 6,560,394       |
| Operating Expenses          | 260,123         | 292,902         | 149,115         | 151,680         | 19,943          | 20,808          | 987,512          | 1,214,390       | 5,718,903       | 6,218,082       |
| Operating Surplus/(Subsidy) | 872             | (20,785)        | (9,602)         | 21,984          | 396,198         | 350,814         | (987,512)        | (1,214,390)     | 254,011         | 342,312         |
| Capital Labor               | 0               | 0               | 0               | 0               | 0               | 0               | 17,019           | 3,741           | 17,019          | 6,390           |
| Construction Expenses       | 0               | 0               | 0               | 0               | 0               | 0               | 4,643            | 11,920          | 6,568           | 31,244          |
| Capital Equipment           | 0               | 0               | 0               | 0               | 0               | 0               | 12,241           | 0               | 12,241          | 0               |
| Total Capital Expenditures  | 0               | 0               | 0               | 0               | 0               | 0               | 33,903           | 15,661          | 35,828          | 37,634          |
| Net Surplus/(Subsidy)       | 872             | (20,785)        | (9,602)         | 21,984          | 396,198         | 350,814         | (1,021,415)      | (1,230,051)     | 218,183         | 304,678         |



# Cleveland Metroparks Nature Shops

|                       | Actual<br>October '23 | Actual<br>October '24 | Fav<br>(Unfav)  | Actual<br>YTD October '23 | Actual<br>YTD October '24 | Fav<br>(Unfav)  |
|-----------------------|-----------------------|-----------------------|-----------------|---------------------------|---------------------------|-----------------|
| Retail Revenue        | 36,577                | 36,497                | (80)            | 566,424                   | 498,129                   | (68,295)        |
| Op Ex:                |                       |                       |                 |                           |                           |                 |
| Salaries and Benefits | 25,361                | 26,393                | (1,032)         | 347,994                   | 311,292                   | 36,702          |
| Contractual Services  | 2,035                 | 0                     | 2,035           | 23,218                    | 0                         | 23,218          |
| Operations            | <u>17,080</u>         | <u>27,170</u>         | <u>(10,090)</u> | <u>246,630</u>            | <u>293,998</u>            | <u>(47,368)</u> |
| Total Op Ex           | 44,476                | 53,563                | (9,087)         | 617,842                   | 605,290                   | 12,552          |
| Op Surplus/(Subsidy)  | (7,899)               | (17,066)              | (9,167)         | (51,418)                  | (107,161)                 | (55,743)        |
| Cap Ex:               |                       |                       |                 |                           |                           |                 |
| Capital Labor         | 0                     | 0                     | 0               | 0                         | 0                         | 0               |
| Construction Expenses | 0                     | 0                     | 0               | 0                         | 0                         | 0               |
| Capital Equipment     | <u>0</u>              | <u>0</u>              | <u>0</u>        | <u>21,554</u>             | <u>0</u>                  | <u>21,554</u>   |
| Total CapEx           | 0                     | 0                     | 0               | 21,554                    | 0                         | 21,554          |
| Net Surplus/(Subsidy) | (7,899)               | (17,066)              | (9,167)         | (72,972)                  | (107,161)                 | (34,189)        |